

INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review

Bidder: Longview International Technology Solutions, Inc.

Price(s): \$3,800.00

AGENCY MUST REVIEW BIDS AND CONFIRM

Please Initial to Confirm

Submission Compliance

	Requirement	Notes <small>(PDF Page Number)</small>
<input checked="" type="checkbox"/>	Bid Submitted Timely — 1:00PM January 6, 2026	January 5, 2026 2:16PM
<input checked="" type="checkbox"/>	Acknowledged Amendments <input checked="" type="checkbox"/> #1 <input checked="" type="checkbox"/> #2	<i>Transportation QA 2025 Amendment 1 – Signed</i> <i>Transportation QA 2025 Amendment 2 – Signed.</i>
<input checked="" type="checkbox"/>	Attachment A – Bid Cover Sheet Signed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	pp. 1-3 p. 1
<input checked="" type="checkbox"/>	Attachment B – Bid Form Signed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Release of Bid as Public Record Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Redacted Copy? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Included? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	pp. 4-6 p. 6 p. 6 N/A
<input checked="" type="checkbox"/>	Attachment A – Contract Cost Analysis and Breakdown Trailer Rental and Mileage Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Dispatcher Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No On-site Management Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Cross-Dock Facility Operations Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Other Transportation Equipment Costs - Optional <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, Signed and Dated? <input type="checkbox"/> Yes <input type="checkbox"/> No	pp. 7-8 p. 7 p. 7 p. 7 p. 8 p. 8 N/A
<input checked="" type="checkbox"/>	Attachment C - References At least 3? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	pp. 9-11 pp. 9-11
<input checked="" type="checkbox"/>	Appendix A – 44 C.F.R. Part 18 – Certification Regarding Lobbying Signed and dated? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	p. 21 p. 21

Minimum Requirements

	Requirement	Notes
<input type="checkbox"/>	2 Trade References	Score:
<input checked="" type="checkbox"/>	Registered in MAGIC	3102147575

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<input type="checkbox"/>	Good Standing/Registered with MS SOS	No registration found.
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Amendment #1
Questions and Answers

	IFB Section, Page Number	Vendor/Contractor Question	Agency Response
1.	Deliverables 4.1.1, page 3	<p>“At the time a purchase order will be provided to the vendor to initiate the need of trailers and movement of equipment to State Staging Area (SSA).”</p> <p>Is there a specific trailer type to be provided (i.e., 53ft or 48ft Dry Van, Reefer, Flatbed)?</p>	53’ Dry Van
2.	Operational Requirements A, page 4	<p>The RFP states the vendor will provide a cross-dock facility, as well as equipment for loading and unloading operations of trailers.</p> <p>Will the state provide a line item on pricing sheet in the proposal for cross dock facility, labor and equipment?</p>	<p>The <i>Contract Cost Analysis and Breakdown</i> has been modified to include a line-item for the cross-dock facility operations cost. It is attached hereto as <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i>. This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.</p> <p>The cross docking will depend on the nature of the disaster.</p>
3.	Fuel Procurement, Section E, page 5	<p>“The contractor must possess the ability to provide fuel to support operations.”</p> <p>Will costs associated with the rental, operation, or management of a cross-dock facility (used for the transfer and staging of commodities as part of contract performance) be reimbursable by the State of Mississippi to the Contractor?</p>	<p>Costs associated with the rental, operation, or management of a cross-dock facility used for the transfer and staging of commodities is reimbursable.</p> <p>Accordingly, the <i>Contract Cost Analysis and Breakdown</i> has been revised to include a specific line item for cross-dock facility operations. It is attached hereto as <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i>. While the line item will not be considered during the bid evaluation, the contractor will be required to honor these</p>

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Questions and Answers

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			<p>prices for the duration of the contract as specified.</p> <p>As a clarification related to previously stated operational requirements, the cost of fuel shall be included in the forklift hourly rate.</p>
4.	Operational Requirements I, page 6	Is scheduled work hour assumption based on an 8-hour or 12-hour shift per day rate?	12-hour operations
5.	Draft Agreement, Section 16, page 17	<p>“The bidder understands and agrees that any contract entered into with MEMA pursuant to this IFB shall only be the contract provided by MEMA.”</p> <p>Will there be a sample contract provided for review prior to submission?</p>	<p>No; however, clauses located in <i>Attachment E – Required Contract Clauses</i> and the <i>Required Federal Contract Clauses</i> will be included in the contract. Bidders may review these clauses, but they cannot be edited or rewritten in any way.</p>
6.	Attachment A, page 25	If there are additional trailer types/sizes specified, will additional line items for pricing be included on the pricing sheet?	<p>Please note <i>Other Transportation Equipment Costs</i> section on <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i>. This option is provided for bidders who have additional trailer types/sizes and wish to list them separately, either on another sheet or on a form created by the bidder. Other transportation equipment costs will not be considered in the bid evaluation. They will be included as a separate attachment within the contract.</p>
MEMA IFB AMENDMENTS			
7.	Attachment A – Contract Cost Analysis and Breakdown		<p>The <i>Contract Cost Analysis and Breakdown</i> has been modified to include a line-item for the cross-dock facility, labor and</p>

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Amendment #1
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IFB Section, Page Number	Vendor/Contractor Question	Agency Response
		equipment. It is attached hereto as <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i> . This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.

Receipt of Amendment #1 Acknowledged:

Company: Longview International Technology Solutions, Inc.

By: 

Printed Name: Cole Peterson

Title: Operations Manager

Amendment #1

Attachment A – Revised Contract Cost Analysis and Breakdown

Cost per Prime Mover \$ _____ Number Prime Mover Trucks _____ <i>(Truck Only)</i>
Total Cost per Prime Mover Truck \$ _____ <i>(Total cost should include daily cost of truck, driver, and per diem)</i>

The prices listed below will not be included in the bid evaluation; however, the vendor shall be bound by these prices for the duration of the contract, unless otherwise amended in writing by mutual agreement and approved by the PPRB. These amounts must be itemized on all applicable invoices for documentation and transparency.

TRAILER RENTAL AND MILEAGE

Trailer Rental \$ _____ Flat Rate/Per Day
<i>(GPS Tracking fees must be included in this cost)</i>
Mileage Cost \$ _____

DISPATCHER

Regular Hour Rate \$ _____	Overtime Hour Rate \$ _____
Per Diem for On-Site Dispatcher \$ _____	

ON-SITE MANAGEMENT

Regular Hour Rate \$ _____	Overtime Hour Rate \$ _____
Per Diem for On-site Management \$ _____	

CROSS-DOCK FACILITY OPERATIONS

Cross-Dock Facility	\$ _____
<i>(The cost of the rental, operation, or management of a cross-dock facility)</i>	
Hourly Forklift Cost	\$ _____
<i>(Cost of fuel must be included)</i>	
Staff Hourly Rate	\$ _____
Documentation Cost	\$ _____

- Other Transportation Equipment Costs – Optional** *(check if page attached)* This section is optional. **Information provided will not be considered during bid evaluation or award determination.** Bidders may submit costs related to additional transportation equipment they can provide, separate from the base bid, on a separate attachment.

If this section is completed, the bidder must sign and date the attachment. Submission of this information does not obligate MEMA to procure any additional equipment or services. MEMA may, at its sole discretion, use the information provided for internal planning or market research purposes only. Any future procurement of additional equipment or services will comply with applicable Mississippi procurement laws and regulations.

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Amendment #2
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
1. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Part B of Operational Requirements notes that vendor must provide a Facility and multiple drop yards. Must these be vendor owned or can they be leased/subcontracted. And does vendor need to possess and maintain the facility year round? Or just needs the access to it?	Contractor must provide access to leased, subcontracted, or vendor-owned facilities and drop yards, but only in the event of a state or federally declared emergency disaster.
2. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Re the above section and question - how will facility, ancillary labor and equipment costs be priced into the contract? There is no price submission for these items despite them being an essential part of operations, according to Part B - Bidders Dock Mgmt and Facility	The agency published <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i> on December 9, 2025, which is available on the agency website. The addition of a line-item for cross-dock facility operations cost is included in this amendment. This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.
3. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Is the "contractor's identified address" where state-purchased commodities are shipped the same physical location as the required cross-dock facility?	No, it does not have to be the same address. The cross-dock address can be identified by the vendor.
4. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Must the cross-dock facility be located within the State of Mississippi, or may the facility be located in an adjacent state (e.g., Alabama, Louisiana, Tennessee) within reasonable proximity to the State Staging Areas?	The cross-dock facility should be located within reasonable proximity to the state staging areas.
5. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	If the cross-dock facility must be located within Mississippi, is there a required geographic area or maximum distance from the State Staging Areas?	There is not a required geographic area or maximum distance from the state staging areas for the cross-dock facility.

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Amendment #2
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
6. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Must the cross-dock facility be a permanent structure, or may the contractor utilize a temporary structure (e.g., tensioned fabric building, portable warehouse) that meets all operational requirements?	No, as long as it meets the safety requirements of the vendor for the transfer of commodities.
7. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	If a temporary structure is permitted, must the temporary facility be in place year-round for the duration of the contract, or may it be erected upon activation and demobilized after each event?	If temporary, the structure and operation will only be required during the declared disaster and may be erected upon activation and demobilized after each event.
8. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	May the contractor lease or partner with a third-party facility provider to meet the cross-dock facility requirement, or must the contractor own or directly lease the facility?	Yes, the contractor can lease or partner with a third-party facility for cross docking.
9. Section 4.1.1.A - Transportation Network Ability, Page 4	What are the anticipated CSA locations, or what is the typical distance range from each SSA to its associated CSAs?	Anticipated support is based on the disaster, with an estimated radius of no more than 150 miles.
10. Section 4.1.1.A - Transportation Network Ability, Page 4	How many CPOD sites should the contractor anticipate servicing per activation?	With a major hurricane, the lower six (6) counties anticipate 30 or more CPODs.
11. Section 4.1.1.A - Transportation Network Ability, Page 4	Are CSA and CPOD locations pre-determined and published, or are they established dynamically based on the disaster's geographic impact?	CPODs are predetermined and will be provided to the contractor; however, the address may change based on damages.
12. Section 4.1.1.A - Transportation Network Ability, Page 4	If CSA and CPOD locations are established dynamically, what is the expected notification lead time before the contractor must begin deliveries to a newly designated CSA or CPOD?	Anticipated timeline to delivery to the CPODs is 72 hours after landfall. Some deliveries may be required at 48 hours.
13. Section 4.1.1 - Detailed Minimum Specs, Page 3	Will all three State Staging Areas be activated simultaneously during a disaster event, or will MEMA designate specific SSAs	MEMA will designate specific SSAs based on the disaster's geographic impact.

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		based on the disaster's geographic impact?	
14.	Section 4.1.1 - Detailed Minimum Specs, Page 3	If multiple SSAs are activated, is the contractor expected to provide separate personnel and equipment at each active SSA concurrently?	Yes, if MEMA is operating an additional SSA staffing will need to be at each site for vendor continuity.
15.	Section 4.1.1.D - Shuttle, Page 4	What criteria determine whether MEMA will require 50 trailers versus 100 trailers for a given activation?	Estimates will be made based on the storm's category, anticipated landfall, and population density.
16.	Section 4.1.1.D - Shuttle, Page 4	Is the contractor required to have all 100 trailers available and mobilization-ready within 72 hours, or only the minimum of 50 trailers with the remaining 50 available on an as-needed basis with additional lead time?	The contractor will be part of the planning process when MEMA estimates the orders for the commodities. For example, 2025 estimate of bottled water for a Category 3 hurricane strike at Biloxi, MS with support to 13 counties initial is 57 trailers loads for 2 DOS. The current bottled water vendor per trailer load of 16.9 oz bottles is 38,304 bottles.
17.	Section 4.1.1.D - Shuttle, Page 4	If MEMA initially requests 50 trailers and subsequently requires an additional 50 trailers during an ongoing activation, what is the expected mobilization timeframe for the additional units?	MEMA will order a minimum two-day supply; then, follow-up requests will be based on anticipated recovery of utilities in the disaster area.
18.	Section 4.1.1.D - Shuttle, Page 4	What are the required trailer specifications, including length, type, and weight capacity?	Specific trailer specifications are not available. The Contractor should ensure that trailers are capable of transporting loads such as approximately 38,304 bottles of 16.9 oz bottled water or palletized shelf-stable meals averaging 1,100 lbs. per pallet. All pallets must remain accessible by pallet jack at the delivery endpoint.

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Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
19. Section 4.1.1.D - Shuttle, Page 4	Are refrigerated trailers required for any portion of the 50–100 trailer fleet?	No
20. Section 4.1.1.D - Shuttle, Page 5	Will FEMA deliver all federal commodities directly and exclusively to the SSA, or may FEMA also deliver commodities to the contractor's cross-dock facility for consolidation and subsequent transport to the SSA?	MEMA will utilize FEMA commodities transported on FEMA trailers between the SSA and CPOD. The contractor will move trailers between the CPOD and SSA as needed. Returned FEMA trailers will be segregated at the SSA for pickup by FEMA prime movers at the conclusion of the disaster. No cross-docking of these trailers will occur.
21. Section 4.1.1.D - Shuttle, Page 5	When FEMA delivers trailers directly to the SSA, is the contractor responsible for any handling, unloading, or cross-docking of FEMA trailer contents at the SSA?	No, but cross docking of FEMA trailers will be required. The contractor's responsibility is limited to transporting FEMA or contractor trailers between the CPOD and SSA; responsibility for the contents of the trailers is excluded.
22. Section 4.1.1.D - Shuttle, Page 5	If the contractor is not responsible for handling FEMA trailer contents at the SSA, is the contractor's sole responsibility to provide power units to shuttle intact FEMA trailers to CSA and CPOD sites?	Correct, the contents will remain in the FEMA trailer and will be transported by the vendor's prime mover to the established CPOD by the IMAT.
23. Section 4.1.1.D - Shuttle, Page 5	Do FEMA trailers and their associated tracking, documentation, and reporting requirements follow the same procedures as contractor-leased trailers, or do separate procedures apply?	The state will sign for the FEMA commodities. The vendor will track and deliver the trailers using the same accountability procedures.
24. Section 4.1.1.D - Shuttle, Page 5	If separate procedures apply to FEMA trailers, please provide the FEMA-specific requirements.	Once received at the SSA, the trailer will be state property and accountable. FEMA trailers will be returned to the SSA from the CPOD by the vendor's prime movers for FEMA pick up.

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Amendment #2
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
25. Section 4.1.1.D - Shuttle, Page 5	For billing purposes, are shuttle movements of FEMA trailers compensated at the same daily prime mover rate as movements of contractor-leased trailers?	Yes, they will be considered MEMA assets and billed at the vendors established prime mover rate.

Receipt of Amendment #2 Acknowledged:

Company: Longview International Technology Solutions, Inc.

By: 

Printed Name: Cole Peterson

Title: Operations Manager



LTS DISASTER RESPONSE

Longview International Technology Solutions, Inc. (LTS)
12930 Worldgate Dr #300, Herndon, VA 20170



Prepared For: Mississippi Emergency Management Agency

Emergency Standby Transportation Operations Plan

January 6th, 2026

LTS DISASTER RESPONSE

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CONTACT
em@lts.com

THE INFORMATION SPECIFICALLY IDENTIFIED ON ALL PAGES OF THIS RESPONSE CONSTITUTES TRADE SECRETS OR CONFIDENTIAL COMMERCIAL AND FINANCIAL INFORMATION WHICH LTS BELIEVES TO BE EXEMPT FROM DISCLOSURE UNDER THE FREEDOM OF INFORMATION ACT. LTS REQUESTS THAT THIS INFORMATION NOT BE DISCLOSED TO THE PUBLIC, EXCEPT AS MAY BE REQUIRED BY LAW. LTS ALSO REQUESTS THAT THIS INFORMATION NOT BE USED IN WHOLE OR PART BY THE RECIPIENT FOR ANY PURPOSE OTHER THAN TO EVALUATE THE PROPOSAL, EXCEPT THAT IF A CONTRACT IS AWARDED TO LTS AS A RESULT OF OR IN CONNECTION WITH THE SUBMISSION OF A PROPOSAL, THE RECIPIENT SHALL HAVE THE RIGHT TO USE THE INFORMATION TO THE EXTENT PROVIDED IN THE CONTRACT.



Emergency Standby Transportation Operations Plan

IFB RFx #3160007732 – Mississippi Emergency Management Agency (MEMA)

1. Purpose and Operating Approach

LTS will support the Mississippi Emergency Management Agency (MEMA) by providing a **coordinated, scalable, and reliable transportation system** to support the distribution of disaster response commodities during and after natural or man-made disasters. Our approach is designed to integrate seamlessly with MEMA Logistics staff, State Emergency Operations Center (SEOC) personnel, and staging area managers to ensure uninterrupted movement of critical supplies to impacted communities.

Operations are structured to support MEMA's established logistics model, including coordination between **cross-dock facilities, State Staging Areas (SSAs), County Staging Areas (CSAs), and Commodity Points of Distribution (CPODs)**.

2. Coordination with MEMA and Chain of Command

LTS will designate a **Contract Designated Representative (CDR)** as the single point of contact responsible for coordination with MEMA. The CDR will maintain continuous communication with MEMA Logistics leadership and assigned liaisons at the SEOC and SSA.

Key coordination responsibilities include:

- Daily operational coordination with MEMA Logistics Transportation Manager
- Alignment with SSA and CSA management on inbound and outbound movements
- Real-time issue escalation and resolution
- Status reporting on fleet availability, trailer locations, and commodity flow

3. Transportation Operations Concept

Transportation operations are designed to support both state-purchased commodities and federally supplied commodities, depending on the nature of the event.

Operational capabilities include:

- Over-the-road transportation to cross-dock facilities and SSAs
- Shuttle operations between SSAs, CSAs, and CPODs
- Ability to move 10-75 shuttle loads per day, as required
- Mobilization of power units and trailers within 72 hours of activation

Operations are scalable to meet surge requirements and can be sustained on a 24/7 basis during active response periods.



4. Asset and Trailer Management

LTS maintains access to a combination of owned and leased transportation assets to support disaster response operations. Trailer resources include 53' dry van trailers, sourced through established leasing and brokerage relationships.

Asset management includes:

- GPS tracking of trailers and power units
- Tracking of dropped trailers at SSAs, CSAs, and CPODs
- Inventory reconciliation and recovery following demobilization
- Documentation of trailer movements and locations

These processes ensure accountability, visibility, and efficient redeployment of assets throughout the response lifecycle.

5. Staffing and Operational Management

During an activation, LTS will deploy qualified personnel to support transportation operations, including:

- Dispatcher / Operations Officer assigned to the SSA, as requested by MEMA
- On-site management personnel to oversee shuttle and line-haul operations
- Drivers scheduled and rotated in compliance with hours-of-service requirements

The management structure ensures continuous oversight of fleet operations, driver coordination, and documentation requirements.

6. Information Management and Reporting

LTS will utilize an information management system capable of supporting MEMA's reporting and tracking requirements. The system provides:

- Real-time visibility of trailer and shipment status
- Electronic delivery tickets and Bills of Lading (BOLs)
- GPS location reporting using latitude/longitude coordinates
- Daily, weekly, and final reports as required by MEMA

System redundancy and backup capabilities ensure continuity of operations during extended response periods.

7. Surge, Continuity, and Sustainment

The transportation system is designed to support sustained disaster operations, including:



- 24/7 operational capability
- Access to fuel resources to support continuous fleet operations
- Staffing redundancy to ensure uninterrupted service
- Ability to rapidly scale assets and personnel based on operational demand

These capabilities ensure that commodity distribution can continue without interruption throughout the duration of an event.

8. Conclusion

Through experienced personnel, scalable assets, and established coordination procedures, LTS is fully capable of working alongside MEMA to provide a functional, responsive, and accountable transportation system to support commodity distribution during emergency events across the State of Mississippi.

Attachment A

BID COVER SHEET

Bids must be received via email at OSSS@dfa.ms.gov as listed below on or before 1:00 PM CST, January 6, 2026. Do **not** include pricing or any bid content in the body of the email.

PLEASE INCLUDE IN YOUR SUBJECT LINE:

SEALED BID – 1:00 PM CST, January 6, 2026– IFB # 3160007732 – [Bidding Company Name]

Name of Company: Longview International Technology Solutions, Inc.

Quoted By: Cole Peterson

Signature:  _____

Address: 12930 Worldgate Dr #300

City/State/Zip: Herndon, VA 20170

Telephone: (941) 518-1358

Fax Number: N/A

E-Mail Address: cpeterson@lts.com

Name and phone number of Company Representative to be contacted by Agencies seeking to contract for services pursuant to this IFB: Cole Peterson, (941) 518-1358

In addition to providing the above contact information, please answer the following questions regarding your company:

What year was your company started? 2005

How many years has the firm been in business of performing the services called for in this IFB?
6

Please provide the physical location and mailing address of your company's home office, principal place of business, and place of incorporation. 12930 Worldgate Dr #300, Herndon, VA 20170

If your company is not physically located within the vicinity, how will you supply the necessary equipment and personnel to provide emergency standby transportation services for MEMA?

Although our company is not physically headquartered within the immediate vicinity, we maintain established warehousing facilities and staging yards in Georgia and Florida to support rapid deployment into Mississippi. Upon activation by MEMA, equipment and personnel will be mobilized immediately, and short-term leased or temporary cross-dock facilities will be established as required in reasonable proximity to the affected area. This approach enables timely, scalable, and reliable emergency standby transportation services in coordination with MEMA requirements.

Is your company currently for sale or involved in any transaction to expand or to become acquired by another business entity? If yes, please discuss the impact both in organizational and directional terms. No.

Is your company licensed and/or certified to provide emergency standby transportation services as required by any and all applicable Federal and State law(s)?

Yes. All transportation services performed under this contract will be provided by properly licensed and insured motor carriers and drivers that maintain all required federal and state licenses and permits. Our company manages and coordinates these services and ensures that all subcontracted carriers are fully compliant with applicable U.S. Department of Transportation (USDOT), Federal Motor Carrier Safety Administration (FMCSA), and State of Mississippi requirements.

List all licenses or permits your company possesses that are applicable to perform the services required in this IFB. USDOT and FMCSA operating authority maintained by subcontracted motor carriers,

Commercial Driver's Licenses (CDL) with appropriate endorsements held by all assigned drivers, State motor carrier registrations and permits maintained by subcontracted carriers as required, Insurance coverage meeting or exceeding MEMA contract requirements

Describe any specific services that your company offers along with any specialized experience, certification, and/or education of your current staff. Our company provides emergency transportation coordination and logistics management services in support of disaster response operations.
Our staff has experience operating within NIMS/ICS frameworks and coordinating with state and local emergency management agencies during declared emergencies.

Attachment B

BID FORM

Company: Longview International Technology Solutions, Inc.

Contact Person: Cole Peterson

Telephone Number: (941) 518-1358

The evaluated contract price for emergency standby transportation shall include the total daily cost per prime mover truck, including the driver and the per diem. **Bidder shall also submit a Cost Analysis and Breakdown (as seen on page 25) detailing all professional fees and expenses in a manner that supports the total evaluated contract price submitted. The contract award will be based solely on the evaluated contract price submitted below. The Cost Analysis and Breakdown Sheet will be considered Attachment A with the contract.**

The awarded Contractor will be required to submit detailed invoices describing services completed at the time of payment request. Payment will be made in arrears (after the services have been provided) at the amount, and interval (i.e., monthly, quarterly, etc.) as agreed upon by the awarded contractor and MEMA prior to submission to PPRB for contract approval.

Total Cost per Prime Mover Truck: \$3,800 /Per Day
(Total cost should include daily cost of truck, driver, and per diem)

**The initial contract term will be one year. MEMA, at its sole discretion, may amend this contract and renew it for four (4) periods of twelve (12) months each under the same or amended terms and conditions as the original contract. **

By signing below, the company Representative certifies that he/she has authority to bind the company, and further acknowledges and certifies on behalf of the company:

1. That he/she has thoroughly read and understands the Invitation for Bids and Attachments thereto;
2. That the company meets all requirements and acknowledges all certifications contained in the Invitation for Bids and Attachments thereto;
3. That the company agrees to all provisions of the Invitation for Bids and Attachments thereto including, but not limited to, the clauses provided in the draft contract (Attachment E).
4. That the company will perform the services required at the prices quoted above;

5. That, to the best of its knowledge and belief, the cost or pricing data submitted is accurate, complete, and current as of the submission date;
6. **NON-DEBARMENT:** By submitting a bid, the bidder certifies that it is not currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi and that it is not an agent of a person or entity that is currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi.
7. **INDEPENDENT PRICE DETERMINATION:** By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
8. **BIDDER'S REPRESENTATION REGARDING CONTINGENT FEES:** By responding to the solicitation the bidder represents that it has not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract. If the bidder cannot make such a representation, a full and complete explanation shall be submitted in writing with the bidder's response.
9. **REPRESENTATION REGARDING GRATUITIES:** Contractor represents that it has not, is not, and will not offer, give, or agree to give any employee or former employee of MEMA a gratuity or offer of employment in connection with any approval, disapproval, recommendation, development, or any other action or decision related to the solicitation and resulting contract. Contractor further represents that no employee or former employee of MEMA has or is soliciting, demanding, accepting, or agreeing to accept a gratuity or offer of employment for the reasons previously stated; any such action by an employee or former employee in the future, if any, will be rejected by contractor. Contractor further represents that it is in compliance with the Mississippi Ethics in Government laws, codified at Mississippi Code Annotated §§ 25-4-101 through 25-4-121, and has not solicited any employee or former employee to act in violation of said law.
10. **Release of Bid as Public Record.** The bidder shall acknowledge which of the following statements is applicable regarding the release of its bid as a public record. A bidder may be deemed non-responsive if the bidder does not acknowledge either statement, acknowledges both statements, or fails to comply with the requirements of the statement acknowledged.

CHOOSE ONE:

- Along with a complete copy of its bid, bidder has submitted a second copy of the bid in which all information bidder deems to be confidential commercial and financial information and/or trade secrets is redacted in black. Bidder acknowledges that it may be subject to exclusion pursuant to Chapter 15 of the PPRB OPSCR Rules and Regulations

if MEMA or the Public Procurement Review Board determine redactions were made in bad faith in order to prohibit public access to portions of the bid which are not subject to Miss. Code Ann. §§ 25-61-9, 75-26-1 through 75-26-19, and/or 79-23-1. Bidder acknowledges and agrees that MEMA may release the redacted copy of the bid at any time as a public record without further notice to bidder. A bidder who selects this option but fails to submit a redacted copy of its bid may be deemed non-responsive.

- Bidder hereby certifies that the complete unredacted copy of its bid may be released as a public record by MEMA at any time without notice to bidder. The bid contains no information bidder deems to be confidential commercial and financial information and/or trade secrets in accordance with Miss. Code Ann. §§ 25-61-9, 75-26-1 through 75-26-19, and/or 79-23-1. *Bidder explicitly waives any right to receive notice of a request to inspect, examine, copy, or reproduce its bid as provided in Miss. Code Ann. § 25-61-9(1)(a).* A bidder who selects this option but submits a redacted copy of its bid may be deemed non-responsive.

Company Name: Longview International Technology Solutions, Inc.

Printed Name of Representative: Cole Peterson

Date: 01/02/2026

Signature:  _____

Note: Failure to sign the bid form may result in the bid being rejected as non-responsive. Modifications or additions to any portion of this bid document may be cause for rejection of the bid.

Amendment #1

Attachment A – Revised Contract Cost Analysis and Breakdown

Cost per Prime Mover	<u>\$ 3,800.00</u>	Number Prime Mover Trucks	<u>50</u>
<i>(Truck Only)</i>			
Total Cost per Prime Mover Truck	<u>\$ 3,800.00</u>		
<i>(Total cost should include daily cost of truck, driver, and per diem)</i>			

The prices listed below will not be included in the bid evaluation; however, the vendor shall be bound by these prices for the duration of the contract, unless otherwise amended in writing by mutual agreement and approved by the PPRB. These amounts must be itemized on all applicable invoices for documentation and transparency.

TRAILER RENTAL AND MILEAGE

Trailer Rental	<u>\$ 200.00</u>	Flat Rate/Per Day
<i>(GPS Tracking fees must be included in this cost)</i>		
Mileage Cost	<u>\$ 0.00</u>	

DISPATCHER

Regular Hour Rate	<u>\$ 83.60</u>	Overtime Hour Rate	<u>\$ 125.40</u>
Per Diem for On-Site Dispatcher	<u>\$ 178.00</u>		

ON-SITE MANAGEMENT

Regular Hour Rate	<u>\$ 175.00</u>	Overtime Hour Rate	<u>\$ 175.00</u>
Per Diem for On-site Management	<u>\$ 178.00</u>		

CROSS-DOCK FACILITY OPERATIONS

Cross-Dock Facility	<u>\$ 4,500.00 per day</u> <i>(The cost of the rental, operation, or management of a cross-dock facility)</i>
Hourly Forklift Cost	<u>\$ 75.00</u> <i>(Cost of fuel must be included)</i>
Staff Hourly Rate	<u>\$ 80.00</u>
Documentation Cost	<u>\$ 0.00</u>

- Other Transportation Equipment Costs – Optional** *(check if page attached)* This section is optional. **Information provided will not be considered during bid evaluation or award determination.** Bidders may submit costs related to additional transportation equipment they can provide, separate from the base bid, on a separate attachment.

If this section is completed, the bidder must sign and date the attachment. Submission of this information does not obligate MEMA to procure any additional equipment or services. MEMA may, at its sole discretion, use the information provided for internal planning or market research purposes only. Any future procurement of additional equipment or services will comply with applicable Mississippi procurement laws and regulations.

**Attachment C
REFERENCES**

Bidder may submit as many references as desired by submitting as many additional copies of Attachment C, References, as deemed necessary. References will be contacted in the order listed until two references have been interviewed and Reference Score Sheets completed for each of the two references. No further references will be contacted; however, bidders are encouraged to submit additional references to ensure that at least two references are available for interview. Agency staff must be able to contact two references within two (2) business days of bid opening or 48 hours of initial contact.

REFERENCE 1

Name of Company: Florida Division of Emergency Management (FDEM)

Dates of Service: 2024-Current

Contact Person: Tiffany Gary

Telephone Number: (448) 229-2182

Cell Number: (448) 229-2182

E-mail: tiffany.gary@em.myflorida.com

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 2

Name of Company: Florida Department of Transportation (FDOT)

Dates of Service: October 2024

Contact Person: Irene Cabral

Telephone Number: (850) 445-7111

Cell Number: (850) 445-7111

E-mail: irene.cabral@dot.state.fl.us

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 3

Name of Company: Travis County, Texas

Dates of Service: August 2025

Contact Person: Brandon Hoffman

Telephone Number: (512) 854-6458

Cell Number: (512) 854-6458

E-mail: brandon.hoffman@traviscountytexas.gov

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 4

Name of Company: Pasco County, FL

Dates of Service: October 2024

Contact Person: Timothy Treshler

Telephone Number: (727) 992-0032

Cell Number: _____

E-mail: ttreshler@pascocountyfl.net

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 5

Name of Company: Treasure Island, FL

Dates of Service: October 2024

Contact Person: JP Agrall

Telephone Number: (727) 543-4190

Cell Number: _____

E-mail: jaग्रall@mytreasureisland.org _____

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

Attachment D

References Score Sheet

IFB RFx #3160007732

IFB for Emergency Standby Transportation Services

TO BE COMPLETED BY MEMA STAFF ONLY

Bidder Name: _____

Reference Name: _____

Person Contacted, Title/Position: _____

Date/Time Contacted: _____

Service From/To Dates: _____

Able to provide emergency transportation services when you called?	Yes	No
Satisfied with the services provided and final product? If no, please explain.	Yes	No
Vendor easy to work with in scheduling services?	Yes	No
Was the project completed on time and within budget?	Yes	No
Vendor listened when you had an issue and readily offered a solution? (If never had an issue, please check here ____.)	Yes	No
Would you enter into a contract with them again?	Yes	No
Would you recommend them?	Yes	No

Bidder must have a minimum of 6 "yes" answers on the questions above from two references (total of 12 "yes" answers) to be considered responsible and for its bid to be considered.

Score: Pass / Fail

Do you have any business, professional or personal interest in the vendor's organization? If yes, please explain.	Yes	No
---	-----	----

Attachment E

Required Contract Clauses

1. Applicable Law

The contract shall be governed by and construed in accordance with the laws of the State of Mississippi, excluding its conflicts of laws provisions, and any litigation with respect thereto shall be brought in the courts of Mississippi.

2. Approval

It is understood that if this contract requires approval by the Public Procurement Review Board ("PPRB") and/or the Department of Finance and Administration Office of Personal Service Contract Review ("OPSCR"), and this contract is not approved by PPRB and/or OPSCR, it is void and no payment shall be made hereunder.

3. Availability of Funds

It is expressly understood and agreed that the obligation of MEMA to proceed under this agreement is conditioned upon the appropriation of funds by the Mississippi State Legislature and the receipt of the appropriated funds. If the funds anticipated for the continuing time fulfillment of the agreement are, at any time, not forthcoming or insufficient, regardless of the source of funding, MEMA shall have the right upon 10 business days written notice to Contractor, to terminate this agreement without damage, penalty, cost of expense to MEMA of any kind whatsoever. The effective date of termination shall be as specified in the notice of termination.

4. Certification of Independent Price Determination

By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.

5. Compliance with Equal Opportunity in Employment Policy

Contractor understands that MEMA is an equal opportunity employer and therefore, maintains a policy which prohibits unlawful discrimination based on race, color, creed, sex, age, national origin, physical handicap, disability, genetic information, or any other consideration made unlawful by federal, state, or local laws. All such discrimination is unlawful, and Contractor agrees during the term of the agreement that Contractor will strictly adhere to this policy in its employment practices and provision of services.

6. Compliance with Laws

Contractor shall comply with, and all activities under this agreement shall be subject to, all applicable federal, state, and local laws and regulations, as now existing and as may be amended or modified.

7. E-Payment

Contractor agrees to accept all payments in United States currency via the State of Mississippi's electronic payment and remittance vehicle. The Agency agrees to make payment in accordance with Mississippi "Timely Payments for Purchases by Public Bodies" laws, which generally provide for payment of undisputed amounts by the Agency within 45 calendar days of receipt of invoice. Mississippi Code Annotated § 31-7-301, et seq.

8. E-Verification

If applicable, Contractor represents and warrants that it will ensure its compliance with the Mississippi Employment Protection Act and will register and participate in the status verification system for all newly hired employees. Mississippi Code Annotated §§ 71-11-1 and 71-11-3. Contractor agrees to provide a copy of each verification upon request of MEMA subject to approval by any agencies of the United State Government. Contractor further represents and warrants that any person assigned to perform services hereafter meets the employment eligibility requirements of all immigration laws.

The breach of this clause may subject Contractor to the following: (1) termination of this contract and exclusion pursuant to Chapter 15 of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*; (2) the loss of any license, permit, certification or other document granted to Contractor by an agency, department, or Governmental entity for the right to do business in Mississippi; or (3) both. In the event of such termination, Contractor would also be liable for any additional costs incurred by the Agency due to Contract cancellation or loss of license or permit to do business in the state.

9. Contractor's Representation Regarding Contingent Fees

By executing the contract the contractor represents that it has not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract. If the contractor cannot make such a representation, a full and complete explanation shall be submitted in writing to the Agency prior to contract execution.

10. Paymode

Payments by MEMA using the state's accounting system shall be made and remittance information provided electronically as directed by the state and deposited into the bank account of Contractor's choice. MEMA may, at its sole discretion, require Contractor to electronically submit invoices and supporting documentation at any time during the term of this Agreement. Contractor understands and agrees that the Agency is exempt from the payment of Mississippi taxes. All payments shall be in United States currency.

11. Procurement Regulations

This contract shall be governed by the applicable provisions of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*, a copy of which is available on the Mississippi Department of Finance and Administration's website (www.dfa.ms.gov). Any bidder responding to a solicitation for personal and professional services and any contractor doing business with a state Agency is deemed to be on notice of all requirements therein.

12. Representation Regarding Gratuities

Contractor represents that it has not, is not, and will not offer, give, or agree to give any employee or former employee of MEMA a gratuity or offer of employment in connection with any approval, disapproval, recommendation, development, or any other action or decision related to the solicitation and resulting contract. Contractor further represents that no employee or former employee of MEMA has or is soliciting, demanding, accepting, or agreeing to accept a gratuity or offer of employment for the reasons previously stated; any such action by an employee or former employee in the future, if any, will be rejected by contractor. Contractor further represents that it is in compliance with the Mississippi Ethics in Government laws, codified at Mississippi Code Annotated §§ 25-4-101 through 25-4-121, and has not solicited any employee or former employee to act in violation of said law.

13. Required Public Records and Transparency

Upon execution of a contract, the provisions of the contract which contain the personal or professional services provided, the unit prices, the overall price to be paid, and the term of the contract shall not be deemed to be a trade secret or confidential commercial or financial information pursuant to Mississippi Code Annotated § 25-61-9(7). The contract shall be posted publicly on www.transparency.ms.gov and shall be available for at the Agency for examination, inspection, or reproduction by the public. The contractor acknowledges and agrees that MEMA and this contract are subject to the *Mississippi Public Records Act of 1983* codified at Mississippi Code Annotated §§ 25-61-1, *et seq.* and its exceptions, Mississippi Code Annotated § 79-23-1, and the *Mississippi Accountability and Transparency Act of 2008*, codified at Mississippi Code Annotated §§ 27-104-151, *et seq.*

14. Stop Work Order

MEMA may, by written order to Contractor at any time, require Contractor to stop all or any part of the work called for by this contract. This order shall be for a period of time specified by MEMA. Upon receipt of such an order, Contractor shall forthwith comply with its terms and take reasonable steps to minimize any further cost to MEMA. Upon execution of the stop work order, unless MEMA has terminated that part of the agreement or terminated the agreement in its entirety. MEMA is not liable for payment for services which were not rendered due to the stop work order.

15. Termination

Termination for Convenience. MEMA may, when the interests of the Agency so require, terminate this contract in whole or in part, for the convenience of the Agency. MEMA shall give written notice of the termination to Contractor specifying the part of the contract terminated and when termination becomes effective. Contractor shall incur no further obligations in connection with the terminated work and on the date set in the notice of termination Contractor will stop work to the extent specified. Contractor shall complete the work not terminated by the notice of termination and may incur obligations as are necessary to do so.

Termination for Default. If MEMA gives the Contractor a notice that the personal or Professional services are being provided in a manner that is deficient, the Contractor shall have 30 days to cure the deficiency. If the Contractor fails to cure the deficiency, MEMA may terminate the contract for default and the Contractor will be liable for the additional costs to MEMA to procure the personal and professional services from another source. Termination under this paragraph could result in Contractor being excluded from future contract awards pursuant to Chapter 15 of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*. Any termination wrongly labelled termination for default shall be deemed a termination for convenience.

**APPLICABLE FEDERAL PROCUREMENT CLAUSES AS THIS CONTRACT MAY BE
FUNDED BY FEDERAL FUNDS**

1. Byrd Anti-Lobbying Amendment

Contractors shall file the required certification within Appendix A of this contract through which it certifies that it will not and has not used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Contractor and all authorized subcontractors shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the awarding agency (MEMA).

2. Clean Air and Water Acts Compliance

- (1) Contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et. seq. and the Federal Water Pollution Control Act, as amended, 33 U.S.C. § 1251 et. seq.
- (2) Contractor agrees to report each violation to MEMA and understands and agrees that MEMA will, in turn, report each violation as required to assure notification to the State of Mississippi, the applicable federal agency, and the appropriate Environmental Protection Agency Regional Office as applicable to this contract.
- (3) Contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with federal assistance if applicable.

3. Procurement of Recovered Materials

- (1) In the performance of this contract, Contractor shall make maximum use of products containing recovered materials that are EPA-designated items unless the product cannot be acquired:
 - i. competitively within a timeframe providing for compliance with the contract performance schedule;
 - ii. meeting contract performance requirement; or,
 - iii. at a reasonable price.
- (2) Information about this requirement, along with the list of EPA-designate items, is available at EPA's Comprehensive Procurement Guidelines website, <http://www.epa.gov/smm/comprehensiveprocurement-guideline-cpg-program>.
- (3) Contractor also agrees to comply with all other applicable requirements for Section 6002 of the Solid Waste Disposal Act.

4. Debarment and Suspension

- (1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. Pt. 3000. As such Contractor is required to verify that none of Contractor, its principals (defined at 2 C.F.R. § 180.995) or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- (2) Contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- (3) This certification is a material representation of fact relied upon by MEMA. If it is later determined that Contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to MEMA, the federal government may pursue available remedies, including by not limited to, suspension and/or debarment.
- (4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

5. No Obligation by Federal Government

The federal government is not a party to this contract and is not subject to any obligations or liabilities to the non-federal entity, Contractor, or any other party pertaining to any matter resulting from the contract.

6. Program Fraud and False or Fraudulent Statements or Related Acts

Contractor acknowledges that 31 U.S.C Chap. 38 (Administrative Remedies for False Claims and Statements) applies to Contractor's actions pertaining to the contract.

7. Socioeconomic Affirmative Steps

If subcontracts are to be let, the prime contractor is required to take all necessary steps identified in 2 C.F.R. § 200.321(b)(1)-(5) to ensure that small and minority businesses, women's business enterprises, veteran-owned businesses, and labor surplus area firms are used when possible.

APPLICABLE FEDERAL PROCUREMENT CLAUSES IF THIS CONTRACT IS ELIGIBLE FOR REIMBURSEMENT SPECIFICALLY WITH FEMA FUNDING

1. Access to and Retention of Records

- 1) Contractor agrees to provide MEMA, the subgrantees (counties and communities), FEMA, the Comptroller General of the United States, and any of their duly authorized representatives access to any books, documents, papers, and records of Contractor, which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.
- 2) Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.
- 3) Contractor agrees to provide the FEMA Administrator or his/her authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.
- 4) In compliance with the Disaster Recovery Act of 2018, MEMA and Contractor acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.
- 5) Contractor agrees to retain all records associated with this contract for three (3) years after MEMA or the subgrantees (counties and communities) make final payment and all other pending matters are closed.

2. DHS Seal, Logo, and Flags

Contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.

3. Compliance with Federal Law, Regulations, and Executive Orders

This is an acknowledgment that should FEMA financial assistance be used to fund all or a portion of the contract. Contractor will comply with all applicable federal laws, regulations, executive orders, FEMA policies, procedures, and directives.

APPENDIX A
44 C.F.R. PART 18- CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1) No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal Loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- 2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- 3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for such failure.

Contractor, Longview International Technology Solutions, Inc., certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, Contractor understands and agrees that the provisions of 31 U.S.C Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.



Contractor's Authorized Official's Signature

01/02/2026

Date

**LITTLE RIVER
TRANSPORTATION LLC**
FORT PAYNE, ALABAMA



Little River Transportation LLC

Mailing Address:

2321 Terminal Drive NW
Fort Payne, AL 35968

Telephone: (256) 638-1121

MC: 584294



LRT Solutions Inc.

Mailing Address:

2201 Gault Ave N Ste A

Fort Payne, AL 35967

Telephone: (256)872-1952

MC: 447585

Message from President and CEO:

We understand outsourcing your transportation and logistics functions is an important decision for your company. At LRT we offer the expertise, assets, and flexibility to give you peace of mind. When we discuss your service requirements and business, we listen carefully to identify the opportunities and challenges you are facing. The combination of our asset-based business with a robust 3PL division allows us to present unique business solutions.

We appreciate your continued partnership and the opportunity to work and grow together. Please visit www.littlerivertransportation.com to learn more about our service lines.

Sincerely,

Devin Dean



"Service with Integrity"



Vendor SCAC: LRUR

LRT Solutions, Inc.

Remittance Advising Authorization Form

LRT SOLUTIONS, INC. hereby (1) authorizes Customer to make payments for goods and/or services by EFT, (2) certifies that it has selected the following depository financial institution, and (3) directs that all such electronic funds transfer be made as provided below:

Bank Information:

Bank Name: South Point Bank

Bank Address

1400 Gault Ave N Fort Payne, AL 35967

Account Name: LRT Solutions, Inc.

Routing Transit Number: **062006534**

Account Number: **30048904**

Company EFT Contact: Tasha Hil'yer

Company Contact Number: 256-630-5864

Tax ID#: 83-0341913

Email Remittance:

E-mail Address: tasha@driveforlrt.com

Name of Company: LRT Solutions, Inc.



CERTIFICATE OF ASSIGNMENT

For Standard Carrier Alpha Code™ (SCAC®)

SCAC	LRUR
Assigned Date	Sunday, 16 July 2023
Assigned To	LRT SOLUTIONS INC 2321 TERMINAL DRIVE FORT PAYNE , AL USA 35968 USDOT # 1077194 MC # 447585
Company Contact	DEVIN DEAN
Expiration Date	Thursday, 16 July 2026



SCAC Assignment

This SCAC only applies to the company name shown above through the expiration date. Renewal notices are sent approximately three months prior to expiration of this SCAC. A successful renewal must be made prior to the expiration date to ensure its continued validity. For easy renewal, go to <https://scaccode.com>.

To update the company name, address, or contact information affiliated with this SCAC, please fill out and submit your request to NMFTA customer service at <https://nmfta.org/support>.

To update the authority numbers affiliated with this SCAC, please first contact the U.S. Department of Transportation, and then fill out and submit your update request to NMFTA customer service at <https://nmfta.org/support>.

Refer to our Terms of Sale at <https://nmfta.org/terms-of-sale> for additional information regarding our policies governing the handling and administration of a SCAC.

SCACs Ending in "U "

SCACs ending with the letter "U" are reserved for the identification of freight containers. If your SCAC ends with the letter "U", it should only be used for this purpose. A non-U ending SCAC should be obtained to satisfy other requirements such as company identification for Customs, Electronic Data Interchange, freight payments, etc.

U.S. Customs and Border Protection (CBP) Automated Commercial Environment (ACE) Program Participants

If you participate in the Customs & Border Protection (CBP) ACE program, all SCACs are automatically uploaded to ACE/AES within 24 hours. If you are having issues with your code after 48 hours, please send an email along with a copy of the NMFTA SCAC letter to AMSSCAC@cbp.dhs.gov and askaes@census.gov for review. Additional information on CBP's automated programs can be found at: <https://www.cbp.gov/trade/automated/getting-started>

National Motor Freight Classification (NMFC) Participation and NMFTA Membership

A SCAC assignment is not related to the participation in the National Motor Freight Classification (NMFC), and it does not allow for the use of the NMFC in connection with freight rates. In addition, a SCAC assignment does not grant membership in the National Motor Freight Traffic Association, Inc. For assistance, please contact NMFTA Customer Service at (866) 411-6632.

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
 requester. Do not
 send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific instructions on page 3.	<p>1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)</p> <p>LRT Solutions Inc</p>	
	<p>2 Business name/disregarded entity name, if different from above.</p>	
	<p>3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.</p> <p> <input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) _____ </p>	<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____</p> <p style="text-align: right;"><i>(Applies to accounts maintained outside the United States.)</i></p>
	<p>3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/></p>	
	<p>5 Address (number, street, and apt. or suite no.). See instructions.</p> <p>2201 Gault Ave N, Suite A</p>	<p>Requester's name and address (optional)</p>
	<p>6 City, state, and ZIP code</p> <p>Fort Payne, AL 35967</p>	
	<p>7 List account number(s) here (optional)</p>	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
8	3	-	0	3	4	1	9	1	3

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date 3/5/25
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

**ACCOUNT INFORMATION
CHECKING ACCOUNT**



ACCOUNT TITLE AND ADDRESS

LRT Solutions Inc.
1948 Gray Rd NE
Fort Payne, AL 35967

ACCOUNT OPEN DATE	ACCOUNT NUMBER	OWNERSHIP TYPE	PRODUCT NAME	INITIAL DEPOSIT
May 5, 2023	30048904	Corporation Tax Classification: _____	VALUE BUSINESS CHECKING	\$100.00

BUSINESS ENTITY INFORMATION

Name: LRT Solutions Inc.
Address: 1948 Gray Rd NE
Fort Payne, AL 35967
Contact Name: Devin Lee Dean
Contact Title: President
Contact Phone: (256)996-2117

Business Filing State: AL
Date Established: May 3, 2022
Nature of Business:
NAICS/ISIC Code:
Resolution Date: May 3, 2022
Source of Funds: Transfer \$100.00.

Customer does not engage in Internet Gambling.

DEFINITIONS. "You," "your," and "account owner" refer to the Customer, whether or not there are one or more Customers named on the account, and the terms "we," "us," and "our" refer to the Bank, SouthPoint Bank.

IMPORTANT INFORMATION ABOUT PROCEDURES FOR OPENING A NEW ACCOUNT

To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify, and record information that identifies each person who opens an account.

What this means for you: When you open an account, we will ask for your name, address, date of birth, and other information that will allow us to identify you. We may also ask to see your driver's license or other identifying documents.

ACKNOWLEDGMENT. By signing this document, you acknowledge that you have opened the type of account designated above. The undersigned certify that all information provided to the Bank is true and accurate. As the account is in the name of a business entity, you acknowledge that you are acting on behalf of the business entity, and with respect to which you have legal authority to transact business. All signers authorize this Bank to make inquiries from any consumer reporting agency, including a check protection service, in connection with this account.

Your signature acknowledges the receipt of the appropriate Account Agreement for the type of account designated above and that you agree to be bound by the Account Agreement. You acknowledge that you have received the following document(s):

- Substitute Check Policy Disclosure
- Funds Availability Policy Disclosure
- Schedule of Fees
- Privacy Policy (if a copy was not previously provided to you)

One Signer Required for Withdrawals

LRT Solutions Inc.

eSigned By:  May 05, 2023 2:32:40 PM CDT

By: Devin Lee Dean Date
Its: President



Wes Allen
Secretary of State

P.O. Box 5616
Montgomery, AL 36103-5616

STATE OF ALABAMA

I, Wes Allen, Secretary of State of Alabama, having custody of the Great and Principal Seal of said State, do hereby certify that

the entity records on file in this office disclose that LRT Solutions, Inc. was formed in DeKalb County on December 30, 2002. The Alabama Entity Identification number for this entity is 000-226-581. I further certify that the records do not disclose that said entity has been dissolved, cancelled or terminated.



In Testimony Whereof, I have hereunto set my hand and affixed the Great Seal of the State, at the Capitol, in the city of Montgomery, on this day.

04/21/2025

Date

A handwritten signature in black ink that reads "Wes Allen".

Wes Allen

Secretary of State

RENEWAL CONFIRMATION

Bond Number: L287832-2179

Bond Description: Property Broker or Freight Forwarder BMC-84 (ICC Broker)

Bond Amount: \$75,000.00

Obligee: Federal Motor Carrier Safety Administration (FMCSA)

Principal: LRT SOLUTIONS, INC

Term: 06/12/2025 until 06/12/2026

This letter serves as confirmation that the above bond has been renewed. The bond is continuous in nature meaning the bond will remain in effect for the bond term shown above. This notice is for your records only and should not be forwarded to the Obligee (the city, county, state or entity requiring your bond).

Signed this 30th day of May, 2025

Lexington National Insurance Corporation, **Surety**

By: 

David Gonsalves (Attorney in Fact)



INVITATION FOR BID

IFB RFX Number: 3160007732

Emergency Standby Transportation Services

Issued: November 17, 2025



CLOSING TIME AND DATE

Bids must be received by:

January 6, 1:00 PM CST

CLOSING LOCATION

Mississippi Department of Finance and Administration

501 North West Street, Suite 1301 C

Jackson, Mississippi 39201

BID COORDINATOR

April Burns, Bid Coordinator

Telephone: (601) 359-5286

E-mail: osss@dfa.ms.gov

Attachment A

BID COVER SHEET

Bids must be received via email at OSSS@dfa.ms.gov as listed below on or before 1:00 PM CST, January 6, 2026. Do **not** include pricing or any bid content in the body of the email.

PLEASE INCLUDE IN YOUR SUBJECT LINE:

SEALED BID – 1:00 PM CST, January 6, 2026– IFB # 3160007732 – [Bidding Company Name]

Name of Company: LRT Solutions Inc

Quoted By: Keith Blanks

Signature: *Keith Blanks*

Address: 2201 Gault Ave N Ste A

City/State/Zip: Fort Payne, Alabama 35967

Telephone: 256-872-1952

Fax Number: _____

E-Mail Address: gov@shiplrt.com

Name and phone number of Company Representative to be contacted by Agencies seeking to contract for services pursuant to this IFB: Keith Blanks 256-605-2720

In addition to providing the above contact information, please answer the following questions regarding your company:

What year was your company started? 2019

How many years has the firm been in business of performing the services called for in this IFB?
5

Please provide the physical location and mailing address of your company's home office, principal place of business, and place of incorporation. 2201 Gault Ave N Ste A Fort Payne, AL 35967

If your company is not physically located within the vicinity, how will you supply the necessary equipment and personnel to provide emergency standby transportation services for MEMA?
Our home base is located in Fort Payne, AL, but we have drivers and equipment throughout the US. We have over 500 assett drivers, 1250 trailers, and 32 different terminals. We also have a 3PL with over 100 empoyees to assist in back office/personal needs.

Is your company currently for sale or involved in any transaction to expand or to become acquired by another business entity? If yes, please discuss the impact both in organizational and directional terms. No

Is your company licensed and/or certified to provide emergency standby transportation services as required by any and all applicable Federal and State law(s)?
Yes

List all licenses or permits your company possesses that are applicable to perform the services required in this IFB. Additional attachment will have our full customer packet with all licenses, permits, and insurance requirments.

Describe any specific services that your company offers along with any specialized experience, certification, and/or education of your current staff. Additional attachments with a full scope of services offered with pricing. Seperate attachment with company flow chart and resumes of excutive positions.

Attachment B

BID FORM

Company: LRT Solutions Inc

Contact Person: Keith Blanks

Telephone Number: 256-872-1952

The evaluated contract price for emergency standby transportation shall include the total daily cost per prime mover truck, including the driver and the per diem. **Bidder shall also submit a Cost Analysis and Breakdown (as seen on page 25)** detailing all professional fees and expenses in a manner that supports the total evaluated contract price submitted. **The contract award will be based solely on the evaluated contract price submitted below. The Cost Analysis and Breakdown Sheet will be considered Attachment A with the contract.**

The awarded Contractor will be required to submit detailed invoices describing services completed at the time of payment request. Payment will be made in arrears (after the services have been provided) at the amount, and interval (i.e., monthly, quarterly, etc.) as agreed upon by the awarded contractor and MEMA prior to submission to PPRB for contract approval.

Total Cost per Prime Mover Truck: \$ 1825.00 /Per Day
(Total cost should include daily cost of truck, driver, and per diem)

**The initial contract term will be one year. MEMA, at its sole discretion, may amend this contract and renew it for four (4) periods of twelve (12) months each under the same or amended terms and conditions as the original contract. **

By signing below, the company Representative certifies that he/she has authority to bind the company, and further acknowledges and certifies on behalf of the company:

1. That he/she has thoroughly read and understands the Invitation for Bids and Attachments thereto;
2. That the company meets all requirements and acknowledges all certifications contained in the Invitation for Bids and Attachments thereto;
3. That the company agrees to all provisions of the Invitation for Bids and Attachments thereto including, but not limited to, the clauses provided in the draft contract (Attachment E).
4. That the company will perform the services required at the prices quoted above;

5. That, to the best of its knowledge and belief, the cost or pricing data submitted is accurate, complete, and current as of the submission date;
6. **NON-DEBARMENT:** By submitting a bid, the bidder certifies that it is not currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi and that it is not an agent of a person or entity that is currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi.
7. **INDEPENDENT PRICE DETERMINATION:** By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
8. **BIDDER'S REPRESENTATION REGARDING CONTINGENT FEES:** By responding to the solicitation the bidder represents that it has not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract. If the bidder cannot make such a representation, a full and complete explanation shall be submitted in writing with the bidder's response.
9. **REPRESENTATION REGARDING GRATUITIES:** Contractor represents that it has not, is not, and will not offer, give, or agree to give any employee or former employee of MEMA a gratuity or offer of employment in connection with any approval, disapproval, recommendation, development, or any other action or decision related to the solicitation and resulting contract. Contractor further represents that no employee or former employee of MEMA has or is soliciting, demanding, accepting, or agreeing to accept a gratuity or offer of employment for the reasons previously stated; any such action by an employee or former employee in the future, if any, will be rejected by contractor. Contractor further represents that it is in compliance with the Mississippi Ethics in Government laws, codified at Mississippi Code Annotated §§ 25-4-101 through 25-4-121, and has not solicited any employee or former employee to act in violation of said law.
10. **Release of Bid as Public Record.** The bidder shall acknowledge which of the following statements is applicable regarding the release of its bid as a public record. A bidder may be deemed non-responsive if the bidder does not acknowledge either statement, acknowledges both statements, or fails to comply with the requirements of the statement acknowledged.

CHOOSE ONE:

- Along with a complete copy of its bid, bidder has submitted a second copy of the bid in which all information bidder deems to be confidential commercial and financial information and/or trade secrets is redacted in black. Bidder acknowledges that it may be subject to exclusion pursuant to Chapter 15 of the PPRB OPSCR Rules and Regulations

if MEMA or the Public Procurement Review Board determine redactions were made in bad faith in order to prohibit public access to portions of the bid which are not subject to Miss. Code Ann. §§ 25-61-9, 75-26-1 through 75-26-19, and/or 79-23-1. Bidder acknowledges and agrees that MEMA may release the redacted copy of the bid at any time as a public record without further notice to bidder. A bidder who selects this option but fails to submit a redacted copy of its bid may be deemed non-responsive.

- Bidder hereby certifies that the complete unredacted copy of its bid may be released as a public record by MEMA at any time without notice to bidder. The bid contains no information bidder deems to be confidential commercial and financial information and/or trade secrets in accordance with Miss. Code Ann. §§ 25-61-9, 75-26-1 through 75-26-19, and/or 79-23-1. *Bidder explicitly waives any right to receive notice of a request to inspect, examine, copy, or reproduce its bid as provided in Miss. Code Ann. § 25-61-9(1)(a).* A bidder who selects this option but submits a redacted copy of its bid may be deemed non-responsive.

Company Name: LRT Solutions Inc

Printed Name of Representative: Keith Blanks

Date: 12/12/2025

Signature: *Keith Blanks*

Note: Failure to sign the bid form may result in the bid being rejected as non-responsive. Modifications or additions to any portion of this bid document may be cause for rejection of the bid.

Invitation for Bids
Emergency Standby Transportation Services
IFB RFx# 3160007732

Amendment #1
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
		equipment. It is attached hereto as <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i> . This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.

Receipt of Amendment #1 Acknowledged:

Company: LRT Solutions Inc

By: *Keith Blanks*

Printed Name: Keith Blanks

Title: Vice President of Government Services

Amendment #1

Attachment A – Revised Contract Cost Analysis and Breakdown

Cost per Prime Mover <i>(Truck Only)</i>	<u>\$ 1250.00</u>	Number Prime Mover Trucks	<u>200.00</u>
Total Cost per Prime Mover Truck	<u>\$ 1825.00</u>		
<i>(Total cost should include daily cost of truck, driver, and per diem)</i>			

The prices listed below will not be included in the bid evaluation; however, the vendor shall be bound by these prices for the duration of the contract, unless otherwise amended in writing by mutual agreement and approved by the PPRB. These amounts must be itemized on all applicable invoices for documentation and transparency.

TRAILER RENTAL AND MILEAGE

Trailer Rental	<u>\$ 500.00</u>	Flat Rate/Per Day
<i>(GPS Tracking fees must be included in this cost)</i>		
Mileage Cost	<u>\$.55/mile</u>	

DISPATCHER

Regular Hour Rate	<u>\$ 40.00/8hr day</u>	Overtime Hour Rate	<u>\$ 60.00/over 8 hr</u>
Per Diem for On-Site Dispatcher	<u>\$ 125.00</u>		

ON-SITE MANAGEMENT

Regular Hour Rate	<u>\$ 65.00/8 hr day</u>	Overtime Hour Rate	<u>\$ 97.50/over 8 hr</u>
Per Diem for On-site Management	<u>\$ 125.00</u>		

CROSS-DOCK FACILITY OPERATIONS

Cross-Dock Facility	<u>\$ 25.00/hour of use</u> <i>(The cost of the rental, operation, or management of a cross-dock facility)</i>
Hourly Forklift Cost	<u>\$ 35.00/hour</u> <i>(Cost of fuel must be included)</i>
Staff Hourly Rate	<u>\$ 20.00/hour</u>
Documentation Cost	<u>\$ 15.00/BOL</u>

- Other Transportation Equipment Costs – Optional** *(check if page attached)* This section is optional. **Information provided will not be considered during bid evaluation or award determination.** Bidders may submit costs related to additional transportation equipment they can provide, separate from the base bid, on a separate attachment.

If this section is completed, the bidder must sign and date the attachment. Submission of this information does not obligate MEMA to procure any additional equipment or services. MEMA may, at its sole discretion, use the information provided for internal planning or market research purposes only. Any future procurement of additional equipment or services will comply with applicable Mississippi procurement laws and regulations.

**Attachment C
REFERENCES**

Bidder may submit as many references as desired by submitting as many additional copies of Attachment C, References, as deemed necessary. References will be contacted in the order listed until two references have been interviewed and Reference Score Sheets completed for each of the two references. No further references will be contacted; however, bidders are encouraged to submit additional references to ensure that at least two references are available for interview. Agency staff must be able to contact two references within two (2) business days of bid opening or 48 hours of initial contact.

REFERENCE 1

Name of Company: State of North Carolina

Dates of Service: 10/01/2025 - Current

Contact Person: Jordan Byrum

Telephone Number: 252-515-5481

Cell Number: _____

E-mail: jordan.byrum@deq.nc.gov

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 2

Name of Company: JBS Foods

Dates of Service: 7/1/2025 - Current

Contact Person: Myles Vaziri

Telephone Number: 970-506-7532

Cell Number: _____

E-mail: myles.vaziri@jbssa.com

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 3

Name of Company: Dole Fresh Fruit

Dates of Service: 05/01/2020 - Current

Contact Person: Brian Dunne

Telephone Number: _____

Cell Number: _____

E-mail: brian.dunne@dole.com

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 4

Name of Company: National Salvage and Service corp

Dates of Service: 11/1/2017 - Current

Contact Person: Leanne McDaniel

Telephone Number: 812-823-5036

Cell Number: _____

E-mail: leanne.cdaniel@nssccorp.com

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 5

Name of Company: LBM Advantage

Dates of Service: 1/1/2023 - Current

Contact Person: Johnny Hicks

Telephone Number: 870-632-9303

Cell Number: _____

E-mail: jhicks@lbmadvantage.com _____

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

Invitation for Bids
Emergency Standby Transportation Services
 IFB RFx# 3160007732

Amendment #2
Questions and Answers

	IFB Section, Page Number	Vendor/Contractor Question	Agency Response
1.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Part B of Operational Requirements notes that vendor must provide a Facility and multiple drop yards. Must these be vendor owned or can they be leased/subcontracted. And does vendor need to possess and maintain the facility year round? Or just needs the access to it?	Contractor must provide access to leased, subcontracted, or vendor-owned facilities and drop yards, but only in the event of a state or federally declared emergency disaster.
2.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Re the above section and question - how will facility, ancillary labor and equipment costs be priced into the contract? There is no price submission for these items despite them being an essential part of operations, according to Part B - Bidders Dock Mgmt and Facility	The agency published <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i> on December 9, 2025, which is available on the agency website. The addition of a line-item for cross-dock facility operations cost is included in this amendment. This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.
3.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Is the "contractor's identified address" where state-purchased commodities are shipped the same physical location as the required cross-dock facility?	No, it does not have to be the same address. The cross-dock address can be identified by the vendor.
4.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Must the cross-dock facility be located within the State of Mississippi, or may the facility be located in an adjacent state (e.g., Alabama, Louisiana, Tennessee) within reasonable proximity to the State Staging Areas?	The cross-dock facility should be located within reasonable proximity to the state staging areas.
5.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	If the cross-dock facility must be located within Mississippi, is there a required geographic area or maximum distance from the State Staging Areas?	There is not a required geographic area or maximum distance from the state staging areas for the cross-dock facility.

Invitation for Bids
Emergency Standby Transportation Services
 IFB RFx# 3160007732

Amendment #2
Questions and Answers

	IFB Section, Page Number	Vendor/Contractor Question	Agency Response
6.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Must the cross-dock facility be a permanent structure, or may the contractor utilize a temporary structure (e.g., tensioned fabric building, portable warehouse) that meets all operational requirements?	No, as long as it meets the safety requirements of the vendor for the transfer of commodities.
7.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	If a temporary structure is permitted, must the temporary facility be in place year-round for the duration of the contract, or may it be erected upon activation and demobilized after each event?	If temporary, the structure and operation will only be required during the declared disaster and may be erected upon activation and demobilized after each event.
8.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	May the contractor lease or partner with a third-party facility provider to meet the cross-dock facility requirement, or must the contractor own or directly lease the facility?	Yes, the contractor can lease or partner with a third-party facility for cross docking.
9.	Section 4.1.1.A - Transportation Network Ability, Page 4	What are the anticipated CSA locations, or what is the typical distance range from each SSA to its associated CSAs?	Anticipated support is based on the disaster, with an estimated radius of no more than 150 miles.
10.	Section 4.1.1.A - Transportation Network Ability, Page 4	How many CPOD sites should the contractor anticipate servicing per activation?	With a major hurricane, the lower six (6) counties anticipate 30 or more CPODs.
11.	Section 4.1.1.A - Transportation Network Ability, Page 4	Are CSA and CPOD locations pre-determined and published, or are they established dynamically based on the disaster's geographic impact?	CPODs are predetermined and will be provided to the contractor; however, the address may change based on damages.
12.	Section 4.1.1.A - Transportation Network Ability, Page 4	If CSA and CPOD locations are established dynamically, what is the expected notification lead time before the contractor must begin deliveries to a newly designated CSA or CPOD?	Anticipated timeline to delivery to the CPODs is 72 hours after landfall. Some deliveries may be required at 48 hours.
13.	Section 4.1.1 - Detailed Minimum Specs, Page 3	Will all three State Staging Areas be activated simultaneously during a disaster event, or will MEMA designate specific SSAs	MEMA will designate specific SSAs based on the disaster's geographic impact.

Invitation for Bids
Emergency Standby Transportation Services
 IFB RFx# 3160007732

Amendment #2
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
	based on the disaster's geographic impact?	
14. Section 4.1.1 - Detailed Minimum Specs, Page 3	If multiple SSAs are activated, is the contractor expected to provide separate personnel and equipment at each active SSA concurrently?	Yes, if MEMA is operating an additional SSA staffing will need to be at each site for vendor continuity.
15. Section 4.1.1.D - Shuttle, Page 4	What criteria determine whether MEMA will require 50 trailers versus 100 trailers for a given activation?	Estimates will be made based on the storm's category, anticipated landfall, and population density.
16. Section 4.1.1.D - Shuttle, Page 4	Is the contractor required to have all 100 trailers available and mobilization-ready within 72 hours, or only the minimum of 50 trailers with the remaining 50 available on an as-needed basis with additional lead time?	The contractor will be part of the planning process when MEMA estimates the orders for the commodities. For example, 2025 estimate of bottled water for a Category 3 hurricane strike at Biloxi, MS with support to 13 counties initial is 57 trailers loads for 2 DOS. The current bottled water vendor per trailer load of 16.9 oz bottles is 38,304 bottles.
17. Section 4.1.1.D - Shuttle, Page 4	If MEMA initially requests 50 trailers and subsequently requires an additional 50 trailers during an ongoing activation, what is the expected mobilization timeframe for the additional units?	MEMA will order a minimum two-day supply; then, follow-up requests will be based on anticipated recovery of utilities in the disaster area.
18. Section 4.1.1.D - Shuttle, Page 4	What are the required trailer specifications, including length, type, and weight capacity?	Specific trailer specifications are not available. The Contractor should ensure that trailers are capable of transporting loads such as approximately 38,304 bottles of 16.9 oz bottled water or palletized shelf-stable meals averaging 1,100 lbs. per pallet. All pallets must remain accessible by pallet jack at the delivery endpoint.

Invitation for Bids
Emergency Standby Transportation Services
 IFB RFx# 3160007732

Amendment #2
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
19. Section 4.1.1.D - Shuttle, Page 4	Are refrigerated trailers required for any portion of the 50-100 trailer fleet?	No
20. Section 4.1.1.D - Shuttle, Page 5	Will FEMA deliver all federal commodities directly and exclusively to the SSA, or may FEMA also deliver commodities to the contractor's cross-dock facility for consolidation and subsequent transport to the SSA?	MEMA will utilize FEMA commodities transported on FEMA trailers between the SSA and CPOD. The contractor will move trailers between the CPOD and SSA as needed. Returned FEMA trailers will be segregated at the SSA for pickup by FEMA prime movers at the conclusion of the disaster. No cross-docking of these trailers will occur.
21. Section 4.1.1.D - Shuttle, Page 5	When FEMA delivers trailers directly to the SSA, is the contractor responsible for any handling, unloading, or cross-docking of FEMA trailer contents at the SSA?	No, but cross docking of FEMA trailers will be required. The contractor's responsibility is limited to transporting FEMA or contractor trailers between the CPOD and SSA; responsibility for the contents of the trailers is excluded.
22. Section 4.1.1.D - Shuttle, Page 5	If the contractor is not responsible for handling FEMA trailer contents at the SSA, is the contractor's sole responsibility to provide power units to shuttle intact FEMA trailers to CSA and CPOD sites?	Correct, the contents will remain in the FEMA trailer and will be transported by the vendor's prime mover to the established CPOD by the IMAT.
23. Section 4.1.1.D - Shuttle, Page 5	Do FEMA trailers and their associated tracking, documentation, and reporting requirements follow the same procedures as contractor-leased trailers, or do separate procedures apply?	The state will sign for the FEMA commodities. The vendor will track and deliver the trailers using the same accountability procedures.
24. Section 4.1.1.D - Shuttle, Page 5	If separate procedures apply to FEMA trailers, please provide the FEMA-specific requirements.	Once received at the SSA, the trailer will be state property and accountable. FEMA trailers will be returned to the SSA from the CPOD by the vendor's prime movers for FEMA pickup.

Invitation for Bids
Emergency Standby Transportation Services
IFB RFx# 3160007732

Amendment #2
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
25. Section 4.1.1.D - Shuttle, Page 5	For billing purposes, are shuttle movements of FEMA trailers compensated at the same daily prime mover rate as movements of contractor-leased trailers?	Yes, they will be considered MEMA assets and billed at the vendors established prime mover rate.

Receipt of Amendment #2 Acknowledged:

Company: LRT Solutions Inc

By: *Keith Blanks*

Printed Name: Keith Blanks

Title: Vice President of Government Services

Attachment D

References Score Sheet

IFB RFx #3160007732

IFB for Emergency Standby Transportation Services

TO BE COMPLETED BY MEMA STAFF ONLY

Bidder Name: _____

Reference Name: _____

Person Contacted, Title/Position: _____

Date/Time Contacted: _____

Service From/To Dates: _____

Able to provide emergency transportation services when you called?	Yes	No
Satisfied with the services provided and final product? If no, please explain.	Yes	No
Vendor easy to work with in scheduling services?	Yes	No
Was the project completed on time and within budget?	Yes	No
Vendor listened when you had an issue and readily offered a solution? (If never had an issue, please check here __.)	Yes	No
Would you enter into a contract with them again?	Yes	No
Would you recommend them?	Yes	No

Bidder must have a minimum of 6 “yes” answers on the questions above from two references (total of 12 “yes” answers) to be considered responsible and for its bid to be considered.

Score: Pass / Fail

Do you have any business, professional or personal interest in the vendor’s organization? If yes, please explain.	Yes	No
---	-----	----

A "yes" to the above question may result in an automatic disqualification of the provided reference; therefore, resulting in a score of zero as responses to previous questions become null and void.

Notes:

Called by:

Name, Title

Date

Signature

Attachment E

Required Contract Clauses

1. Applicable Law

The contract shall be governed by and construed in accordance with the laws of the State of Mississippi, excluding its conflicts of laws provisions, and any litigation with respect thereto shall be brought in the courts of Mississippi.

2. Approval

It is understood that if this contract requires approval by the Public Procurement Review Board ("PPRB") and/or the Department of Finance and Administration Office of Personal Service Contract Review ("OPSCR"), and this contract is not approved by PPRB and/or OPSCR, it is void and no payment shall be made hereunder.

3. Availability of Funds

It is expressly understood and agreed that the obligation of MEMA to proceed under this agreement is conditioned upon the appropriation of funds by the Mississippi State Legislature and the receipt the appropriated funds. If the funds anticipated for the continuing time fulfillment of the agreement are, at any time, not forthcoming or insufficient, regardless of the source of funding, MEMA shall have the right upon 10 business days written notice to Contractor, to terminate this agreement without damage, penalty, cost of expense to MEMA of any kind whatsoever. The effective date of termination shall be as specified in the notice of termination.

4. Certification of Independent Price Determination

By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.

5. Compliance with Equal Opportunity in Employment Policy

Contractor understands that MEMA is an equal opportunity employer and therefore, maintains a policy which prohibits unlawful discrimination based on race, color, creed, sex, age, national origin, physical handicap, disability, genetic information, or any other consideration made unlawful by federal, state, or local laws. All such discrimination is unlawful, and Contractor agrees during the term of the agreement that Contractor will strictly adhere to this policy in its employment practices and provision of services.

6. Compliance with Laws

Contractor shall comply with, and all activities under this agreement shall be subject to, all applicable federal, state, and local laws and regulations, as now existing and as may be amended or modified.

7. E-Payment

Contractor agrees to accept all payments in United States currency via the State of Mississippi's electronic payment and remittance vehicle. The Agency agrees to make payment in accordance with Mississippi "Timely Payments for Purchases by Public Bodies" laws, which generally provide for payment of undisputed amounts by the Agency within 45 calendar days of receipt of invoice. Mississippi Code Annotated § 31-7-301, et seq.

8. E-Verification

If applicable, Contractor represents and warrants that it will ensure its compliance with the Mississippi Employment Protection Act and will register and participate in the status verification system for all newly hired employees. Mississippi Code Annotated §§ 71-11-1 and 71-11-3. Contractor agrees to provide a copy of each verification upon request of MEMA subject to approval by any agencies of the United State Government. Contractor further represents and warrants that any person assigned to perform services hereafter meets the employment eligibility requirements of all immigration laws.

The breach of this clause may subject Contractor to the following: (1) termination of this contract and exclusion pursuant to Chapter 15 of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*; (2) the loss of any license, permit, certification or other document granted to Contractor by an agency, department, or Governmental entity for the right to do business in Mississippi; or (3) both. In the event of such termination, Contractor would also be liable for any additional costs incurred by the Agency due to Contract cancellation or loss of license or permit to do business in the state.

9. Contractor's Representation Regarding Contingent Fees

By executing the contract the contractor represents that it has not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract. If the contractor cannot make such a representation, a full and complete explanation shall be submitted in writing to the Agency prior to contract execution.

10. Paymode

Payments by MEMA using the state's accounting system shall be made and remittance information provided electronically as directed by the state and deposited into the bank account of Contractor's choice. MEMA may, at its sole discretion, require Contractor to electronically submit invoices and supporting documentation at any time during the term of this Agreement. Contractor understands and agrees that the Agency is exempt from the payment of Mississippi taxes. All payments shall be in United States currency.

11. Procurement Regulations

This contract shall be governed by the applicable provisions of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*, a copy of which is available on the Mississippi Department of Finance and Administration's website (www.dfa.ms.gov). Any bidder responding to a solicitation for personal and professional services and any contractor doing business with a state Agency is deemed to be on notice of all requirements therein.

12. Representation Regarding Gratuities

Contractor represents that it has not, is not, and will not offer, give, or agree to give any employee or former employee of MEMA a gratuity or offer of employment in connection with any approval, disapproval, recommendation, development, or any other action or decision related to the solicitation and resulting contract. Contractor further represents that no employee or former employee of MEMA has or is soliciting, demanding, accepting, or agreeing to accept a gratuity or offer of employment for the reasons previously stated; any such action by an employee or former employee in the future, if any, will be rejected by contractor. Contractor further represents that it is in compliance with the Mississippi Ethics in Government laws, codified at Mississippi Code Annotated §§ 25-4-101 through 25-4-121, and has not solicited any employee or former employee to act in violation of said law.

13. Required Public Records and Transparency

Upon execution of a contract, the provisions of the contract which contain the personal or professional services provided, the unit prices, the overall price to be paid, and the term of the contract shall not be deemed to be a trade secret or confidential commercial or financial information pursuant to Mississippi Code Annotated § 25-61-9(7). The contract shall be posted publicly on www.transparency.ms.gov and shall be available for at the Agency for examination, inspection, or reproduction by the public. The contractor acknowledges and agrees that MEMA and this contract are subject to the *Mississippi Public Records Act of 1983* codified at Mississippi Code Annotated §§ 25-61-1, *et seq.* and its exceptions, Mississippi Code Annotated § 79-23-1, and the *Mississippi Accountability and Transparency Act of 2008*, codified at Mississippi Code Annotated §§ 27-104-151, *et seq.*

14. Stop Work Order

MEMA may, by written order to Contractor at any time, require Contractor to stop all or any part of the work called for by this contract. This order shall be for a period of time specified by MEMA. Upon receipt of such an order, Contractor shall forthwith comply with its terms and take reasonable steps to minimize any further cost to MEMA. Upon execution of the stop work order, unless MEMA has terminated that part of the agreement or terminated the agreement in its entirety. MEMA is not liable for payment for services which were not rendered due to the stop work order.

15. Termination

Termination for Convenience. MEMA may, when the interests of the Agency so require, terminate this contract in whole or in part, for the convenience of the Agency. MEMA shall give written notice of the termination to Contractor specifying the part of the contract terminated and when termination becomes effective. Contractor shall incur no further obligations in connection with the terminated work and on the date set in the notice of termination Contractor will stop work to the extent specified. Contractor shall complete the work not terminated by the notice of termination and may incur obligations as are necessary to do so.

Termination for Default. If MEMA gives the Contractor a notice that the personal or Professional services are being provided in a manner that is deficient, the Contractor shall have 30 days to cure the deficiency. If the Contractor fails to cure the deficiency, MEMA may terminate the contract for default and the Contractor will be liable for the additional costs to MEMA to procure the personal and professional services from another source. Termination under this paragraph could result in Contractor being excluded from future contract awards pursuant to Chapter 15 of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*. Any termination wrongly labelled termination for default shall be deemed a termination for convenience.

APPLICABLE FEDERAL PROCUREMENT CLAUSES AS THIS CONTRACT MAY BE FUNDED BY FEDERAL FUNDS

1. Byrd Anti-Lobbying Amendment

Contractors shall file the required certification within Appendix A of this contract through which it certifies that it will not and has not used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Contractor and all authorized subcontractors shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the awarding agency (MEMA).

2. Clean Air and Water Acts Compliance

- (1)** Contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et. seq. and the Federal Water Pollution Control Act, as amended, 33 U.S.C. § 1251 et. seq.
- (2)** Contractor agrees to report each violation to MEMA and understands and agrees that MEMA will, in turn, report each violation as required to assure notification to the State of Mississippi, the applicable federal agency, and the appropriate Environmental Protection Agency Regional Office as applicable to this contract.
- (3)** Contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with federal assistance if applicable.

3. Procurement of Recovered Materials

- (1)** In the performance of this contract, Contractor shall make maximum use of products containing recovered materials that are EPA-designated items unless the product cannot be acquired:
 - i.** competitively within a timeframe providing for compliance with the contract performance schedule;
 - ii.** meeting contract performance requirement; or,
 - iii.** at a reasonable price.
- (2)** Information about this requirement, along with the list of EPA-designate items, is available at EPA's Comprehensive Procurement Guidelines website, <http://www.epa.gov/smm/comprehensiveprocurement-guideline-cpg-program>.
- (3)** Contractor also agrees to comply with all other applicable requirements for Section 6002 of the Solid Waste Disposal Act.

4. Debarment and Suspension

- (1)** This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. Pt. 3000. As such Contractor is required to verify that none of Contractor, its principals (defined at 2 C.F.R. § 180.995) or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- (2)** Contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- (3)** This certification is a material representation of fact relied upon by MEMA. If it is later determined that Contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to MEMA, the federal government may pursue available remedies, including by not limited to, suspension and/or debarment.
- (4)** The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

5. No Obligation by Federal Government

The federal government is not a party to this contract and is not subject to any obligations or liabilities to the non-federal entity, Contractor, or any other party pertaining to any matter resulting from the contract.

6. Program Fraud and False or Fraudulent Statements or Related Acts

Contractor acknowledges that 31 U.S.C Chap. 38 (Administrative Remedies for False Claims and Statements) applies to Contractor's actions pertaining to the contract.

7. Socioeconomic Affirmative Steps

If subcontracts are to be let, the prime contractor is required to take all necessary steps identified in 2 C.F.R. § 200.321(b)(1)-(5) to ensure that small and minority businesses, women's business enterprises, veteran-owned businesses, and labor surplus area firms are used when possible.

APPLICABLE FEDERAL PROCUREMENT CLAUSES IF THIS CONTRACT IS ELIGIBLE FOR REIMBURSEMENT SPECIFICALLY WITH FEMA FUNDING

1. Access to and Retention of Records

- 1) Contractor agrees to provide MEMA, the subgrantees (counties and communities), FEMA, the Comptroller General of the United States, and any of their duly authorized representatives access to any books, documents, papers, and records of Contractor, which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.
- 2) Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.
- 3) Contractor agrees to provide the FEMA Administrator or his/her authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.
- 4) In compliance with the Disaster Recovery Act of 2018, MEMA and Contractor acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.
- 5) Contractor agrees to retain all records associated with this contract for three (3) years after MEMA or the subgrantees (counties and communities) make final payment and all other pending matters are closed.

2. DHS Seal, Logo, and Flags

Contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.

3. Compliance with Federal Law, Regulations, and Executive Orders

This is an acknowledgment that should FEMA financial assistance be used to fund all or a portion of the contract. Contractor will comply with all applicable federal laws, regulations, executive orders, FEMA policies, procedures, and directives.

APPENDIX A
44 C.F.R. PART 18- CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1) No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal Loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- 2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- 3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for such failure.

Contractor, LRT Solutions Inc, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, Contractor understands and agrees that the provisions of 31 U.S.C Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Keith Blanks

Contractor's Authorized Official's Signature

12/17/2025

Date

**LITTLE RIVER
TRANSPORTATION LLC**
FORT PAYNE, ALABAMA



Little River Transportation LLC

Mailing Address:
2321 Terminal Drive NW
Fort Payne, AL 35968
Telephone: (256) 638-1121
MC: 584294



LRT Solutions Inc.

Mailing Address:
2201 Gault Ave N Ste A
Fort Payne, AL 35967
Telephone: (256)872-1952
MC: 447585

Message from President and CEO:

We understand outsourcing your transportation and logistics functions is an important decision for your company. At LRT we offer the expertise, assets, and flexibility to give you peace of mind. When we discuss your service requirements and business, we listen carefully to identify the opportunities and challenges you are facing. The combination of our asset-based business with a robust 3PL division allows us to present unique business solutions.

We appreciate your continued partnership and the opportunity to work and grow together. Please visit www.littlerivertransportation.com to learn more about our service lines.

Sincerely,



“Service with Integrity”



LRT Solutions Mission

At LRT Solutions, INC, our mission is to deliver fast, reliable, and secure transportation and logistics solutions that keep supply chains moving — even in the most critical moments. As a trusted 3PL provider, we combine advanced logistics expertise with responsive trucking services and specialized emergency response capabilities to meet the urgent demands of our clients. We are committed to operational excellence, safety, and customer satisfaction, ensuring every shipment arrives on time, every time—especially when it matters most.



LRT Solutions, INC.

2201 Gault Ave N STE A Fort Payne, AL 35967

gov@shiplrt.com

256-872-1952

LRT Solutions INC

2201 Gault Ave N Ste A Fort Payne, AL 35967 (256)872-1952

Keith Blanks, VP of Government Services.

LRT Solutions, a division of Little River Trucking, was founded on the principles of integrity, honesty, and exceptional customer service. Since 2019, we have been committed to delivering superior transportation and 3PL logistics solutions with a strong focus on safety, trust, and responsiveness. With a scalable fleet, advanced technology, and a dedicated team of over 200 full-time professionals, we are equipped to meet the evolving needs of our customers — especially during their most critical moments. At LRT, we don't just move freight; we support communities, respond in emergencies, and build lasting partnerships through reliability and care.



Vendor SCAC: LRUR

LRT Solutions, Inc.

Remittance Advising Authorization Form

LRT SOLUTIONS, INC. hereby (1) authorizes Customer to make payments for goods and/or services by EFT, (2) certifies that is has selected the following depository financial institution, and (3) directs that all such electronic funds transfer be made as provided below:

Bank Information:

Bank Name: South Point Bank

Bank Address

1400 Gault Ave N Fort Payne, AL 35967

Account Name: LRT Solutions, Inc.

Routing Transit Number: **062006534**

Account Number: **30048904**

Company EFT Contact: Tasha Hil'yer

Company Contact Number: 256-630-5864

Tax ID#: 83-0341913

Email Remittance:

E-mail Address: tasha@driveforlrt.com

Name of Company: LRT Solutions, Inc.



CERTIFICATE OF ASSIGNMENT

For Standard Carrier Alpha Code™ (SCAC®)

SCAC	LRUR
Assigned Date	Sunday, 16 July 2023
Assigned To	LRT SOLUTIONS INC 2321 TERMINAL DRIVE FORT PAYNE , AL USA 35968 USDOT # 1077194 MC # 447585
Company Contact	DEVIN DEAN
Expiration Date	Thursday, 16 July 2026



SCAC Assignment

This SCAC only applies to the company name shown above through the expiration date. Renewal notices are sent approximately three months prior to expiration of this SCAC. A successful renewal must be made prior to the expiration date to ensure its continued validity. For easy renewal, go to <https://scaccode.com>.

To update the company name, address, or contact information affiliated with this SCAC, please fill out and submit your request to NMFTA customer service at <https://nmfta.org/support>.

To update the authority numbers affiliated with this SCAC, please first contact the U.S. Department of Transportation, and then fill out and submit your update request to NMFTA customer service at <https://nmfta.org/support>.

Refer to our Terms of Sale at <https://nmfta.org/terms-of-sale> for additional information regarding our policies governing the handling and administration of a SCAC.

SCACs Ending in "U "

SCACs ending with the letter "U" are reserved for the identification of freight containers. If your SCAC ends with the letter "U", it should only be used for this purpose. A non-U ending SCAC should be obtained to satisfy other requirements such as company identification for Customs, Electronic Data Interchange, freight payments, etc.

U.S. Customs and Border Protection (CBP) Automated Commercial Environment (ACE) Program Participants

If you participate in the Customs & Border Protection (CBP) ACE program, all SCACs are automatically uploaded to ACE/AES within 24 hours. If you are having issues with your code after 48 hours, please send an email along with a copy of the NMFTA SCAC letter to AMSSCAC@cbp.dhs.gov and askaes@census.gov for review. Additional information on CBP's automated programs can be found at: <https://www.cbp.gov/trade/automated/getting-started>

National Motor Freight Classification (NMFC) Participation and NMFTA Membership

A SCAC assignment is not related to the participation in the National Motor Freight Classification (NMFC), and it does not allow for the use of the NMFC in connection with freight rates. In addition, a SCAC assignment does not grant membership in the National Motor Freight Traffic Association, Inc. For assistance, please contact NMFTA Customer Service at (866) 411-6632.

Request for Taxpayer Identification Number and Certification

**Give form to the
 requester. Do not
 send to the IRS.**

Go to www.irs.gov/FormW9 for instructions and the latest information.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. <i>See Specific Instructions on page 3.</i>	<p>1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)</p> <p>LRT Solutions Inc</p>	
	<p>2 Business name/disregarded entity name, if different from above.</p>	
	<p>3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.</p> <p> <input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) </p>	<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____</p> <p style="text-align: right;"><i>(Applies to accounts maintained outside the United States.)</i></p>
	<p>3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/></p>	
	<p>5 Address (number, street, and apt. or suite no.). See instructions.</p> <p>2201 Gault Ave N, Suite A</p>	<p>Requester's name and address (optional)</p>
	<p>6 City, state, and ZIP code</p> <p>Fort Payne, AL 35967</p>	
	<p>7 List account number(s) here (optional)</p>	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
			-			-			
or									
Employer identification number									
8	3	-	0	3	4	1	9	1	3

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person Date **3/5/25**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Wes Allen
Secretary of State

P.O. Box 5616
Montgomery, AL 36103-5616

STATE OF ALABAMA

I, Wes Allen, Secretary of State of Alabama, having custody of the Great and Principal Seal of said State, do hereby certify that

the entity records on file in this office disclose that LRT Solutions, Inc. was formed in DeKalb County on December 30, 2002. The Alabama Entity Identification number for this entity is 000-226-581. I further certify that the records do not disclose that said entity has been dissolved, cancelled or terminated.



In Testimony Whereof, I have hereunto set my hand and affixed the Great Seal of the State, at the Capitol, in the city of Montgomery, on this day.

04/21/2025

Date

A handwritten signature in black ink, appearing to read 'Wes Allen', written over a horizontal line.

Wes Allen

Secretary of State

RENEWAL CONFIRMATION

Bond Number: L287832-2179

Bond Description: Property Broker or Freight Forwarder BMC-84 (ICC Broker)

Bond Amount: \$75,000.00

Obligee: Federal Motor Carrier Safety Administration (FMCSA)

Principal: LRT SOLUTIONS, INC

Term: 06/12/2025 until 06/12/2026

This letter serves as confirmation that the above bond has been renewed. The bond is continuous in nature meaning the bond will remain in effect for the bond term shown above. This notice is for your records only and should not be forwarded to the Obligee (the city, county, state or entity requiring your bond).

Signed this 30th day of May, 2025

Lexington National Insurance Corporation, **Surety**

By: 

David Gonsalves (Attorney in Fact)





LRT Solutions, INC.

2201 Gault Ave N STE A Fort Payne, AL 35967

gov@shiplrt.com

256-872-1952

Company Name	LRT Solutions, INC.
Physical Adress	2201 Gault Ave N STE A
City	Fort Payne
State	Alabama
Zip Code	35967
County	Dekalb
Mailing Adress	2201 Gault Ave N Ste A Fort Payne, AL 35967
MC Number	447585
DOT Number	1077194
CAGE Code	11S87
Unique Entity ID	XQLCP2CCDVH4
EIN #	83-0341913
Pirmary POC	Keith Blanks VP of Government Services
POC Office	256-872-1952
POC Cell	256-605-2720
POC Email	keith@shiplrt.com
Secondary POC	Devin Dean CEO
S-POC Office	256-872-1952
S-POC Cell	256-996-2117
S-POC email	devin@driveforlrt.com



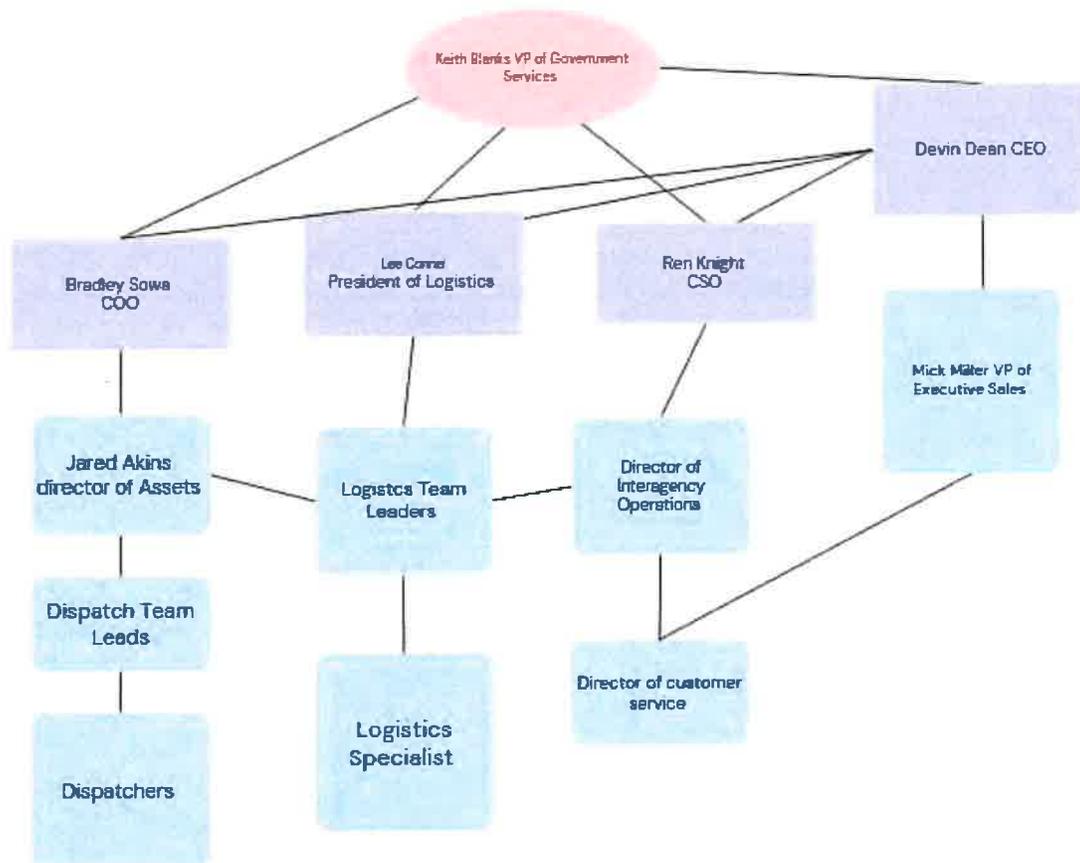
LRT Solutions, INC.

2201 Gault Ave N STE A Fort Payne, AL 35967

gov@shiplrt.com

256-872-1952

LRT Solutions Executive Flow Chart.





LRT Solutions, INC.

2201 Gault Ave N STE A Fort Payne, AL 35967

gov@shiplrt.com

256-872-1952

Keith Blanks

VP of Government Services

Keith Blanks

Vice President, Government Services

(256)605-2720 keith@shiplrt.com

Summary

Strategic and results-driven leader with a proven track record in the transportation and logistics industry. Brings extensive experience in building and scaling operations, particularly within government and emergency response sectors. Expert in KPI development, team building, strategic planning, and performance optimization. Adept at managing complex, high-stakes projects with precision and efficiency.

Education

University of Tennessee

- B.S. in Exercise Science
 - B.A. in Business Administration
-

Professional Experience

LRT Solutions – *Vice President, Government Services*

January 2025 – Present

- Spearheading the launch and development of the Government Services division.
- Designing and implementing core systems, workflows, and SOPs to ensure operational readiness and scalability.
- Collaborating with executive leadership to define vision, strategy, and performance metrics (KPIs).
- Establishing a flexible framework to accommodate surges in project volume and government contracts.

Compass Logistics – *Director of Operations*

May 2019 – December 2024

- Developed and executed a comprehensive business plan focused on labor, personnel, and facility cost management.
- Streamlined operational processes, resulting in significant efficiency gains and cost reductions.
- Scaled the company from startup phase to over \$100 million in revenue as a 3PL provider.
- Led cross-functional teams in pursuit of continuous improvement and innovation.

Lipsey Logistics – *Logistics Management Specialist*

September 2014 – May 2019

- Key contributor to the creation and deployment of the Rapid Response and Storm Teams.
- Supported multiple disaster relief efforts in both field and office roles.
- Collaborated with leadership to establish standard operating procedures for emergency logistics and government response.

Core Competencies

- Strategic Planning & Execution
- KPI Development & Performance Optimization
- Government & Emergency Response Logistics
- Team Leadership & Development
- Cross-functional Collaboration
- SOP Design & Process Improvement
- High-Volume Project Management
- Transportation & 3PL Operations



LRT Solutions, INC.

2201 Gault Ave N STE A Fort Payne, AL 35967

gov@shiplrt.com

256-872-1952

Bradley Sowa

COO

Bradley Sowa

Career Highlights

- **Started my career on the dock learning the LTL industry at the base level**
- **Given my analytical background I quickly started to plan the 2nd largest break bulk operation in the network**
- **After a few years I was able to get experience in local dispatch and facility management**
- **Moved to Roadrunner early in my career and learned their complex network and flourished in planning and procurement**
- **Planned and procured for multiple terminals remotely due to organizational and analytical skill set**
- **Created planning tools and market predictors to utilize while planning remote**
- **Eventually went on to lead the overall Linehaul team, building a team from scratch, consolidating into 2 offices and creating an engineered network that would allow for on-time service while controlling cost**
- **Took my planning tools and worked with IT to create web based tools for the entire team to utilize. These helped create predictability which continued to improve service and cost**
- **Went completely outside of my experience to run a recruiting team and quickly spun up and made a sustainable team that increased the driver pool while decreasing turnover significantly**
- **Left Roadrunner to start my own business from scratch. Obtained authority, equipment, drivers, and customers to run and operate a small fleet**
- **Grew from 0 trucks to 5 operating in one year and made valuable enough to sell**
- **Took over safety and compliance and worked to change the safety culture within LRT**
- **Helped to eliminate all safety alerts in FMCSA**
- **Significantly improved claims and crash statistics through process development**
- **Moved to the COO role recently**
- **Have put a focus on process excellence and creating a standard of excellence in all OpCos**
- **We are in the middle of learning and creating a data centric culture that uses accurate information to help drive operational efficiencies and customer satisfaction**

Technical Summary

- Accomplished leader with 20 years of experience in all aspects of the Truckload and LTL (Less Than Truckload) logistics business including executive roles, operations management, safety, compliance, sales, and human resources
- Broad knowledge base and experience in:
 - Safety management
 - KPI attainment
 - Resource planning and procurement
 - Network design and implementation
 - Contract Review
 - Process building and implementation

Experience

Little River Group (Jan 2025 – Present): COO

- P&L responsibility for 4 different Operating Companies all under the Little River Group's ownership
- Mentoring leadership in each OpCo in P&L education, staffing models, sales, operational efficiency, and safety
- Develop reporting and KPIs for each OpCo
- Was able to procure \$100k in insurance savings annually through the first quarter

Little River Transportation (May 2023 – Dec 2024): VP of Safety and Compliance

- Eliminated all FMCSA public alerts by utilizing training and accountability measures
- Implement and manage all company policies and procedures relating to safety and compliance
- Manage the telematics to accurately compile and evaluate data points available
- Use data gained to create accountability through policies and procedures
- Review all safety violations and determine root cause along with determining accountability
- Accountable for advertising spend and all recruiting efforts to validate candidates exceed our minimum hiring qualifications
- Established hiring guidelines along with updating company handbook

Little River Transportation (October 2022 – May 2023): President – Midwest Division

- Managed the transition of assets and staff to the new ownership
- Ran daily operations including safety, dispatch, maintenance, etc.
- Continually growing the fleet size through recruiting efforts and advertising
- Assist in finding customers in the Midwest area
- Help improve processes and bring new technology and vendors to the team to make the company more efficient
- Increased Revenue monthly by an average of 20%

- Made the new Midwestern Division break even within 3 months of operations

SEBA Transport (October 2021 – October 2022): VP of Operations

- Started business from the ground
- Obtained DOT authority, equipment, and all items needed to operate Interstate transport
- Hired and retained 5 drivers within 6 months
- Operated the business functions on a daily basis including but not limited to dispatching, recruiting, vendor negotiations, customer service, etc.
- Managed all financials and reported all statistics to the owner
- Executed sale of assets and transfer of employees to Little River Transportation

Roadrunner Freight (July 2020 – October 2021): VP of Contractor Relations

- Lead a team of over 35 transportation professionals from recruiting, operations, and contractor support
- Responsible for all communication with our Independent Contractor Driver (IC) fleet
- Responsible for \$600K marketing budget to recruit IC drivers
- Manage relationships with multiple third-party truck leasing companies with over 100 assets each
- Responsible for continuing growth of fleet through recruiting and retention of IC drivers
 - Reduced IC driver turnover from 79% to 65%
 - Grew IC driver fleet from 476 to 502 IC drivers
- Worked with interdepartmental teams to build home grown tools, processes, and procedures to improve the quality of our IC driver experience:
 - Safety Scorecard
 - Operations Dashboard
 - Toll platforms
 - Settlement improvements
- Worked with the Contractor Relations team to improve and execute a yearly contract for our IC drivers
- Responsible for rates, charges, programs, and benefits within our IC Linehaul Operating Agreement

Roadrunner Transportation Systems (August 2019 – July 2020): Director of Driver Recruiting

- Integrated the recruiting department into Roadrunner Freight from an external operating company that was being divested
- Built the framework for the first true Contractor Relations Department that would handle all IC driver facing issues within the company
- Responsible for growing the IC driver fleet
 - Reduced turnover from a high of approximately 170% annualized to 79%

- Increased IC driver fleet size from 409 IC drivers to 476
- Implemented marketing strategy to attract IC drivers to lease on under Roadrunner Freight's operating authority with a budget of \$400K

Roadrunner Transportation Systems (August 2017 – July 2019): Director of Linehaul

- Centralized a franchise model of network planning and procurement of transportation for our LTL customers
 - Built a team of 15 internal and external professionals
 - Responsible for monthly transportation spend of \$12-\$14 mil.
- Created, communicated, and executed the building of new operations tools to organize and streamline LTL linehaul network
- Managed and nurtured relationships with outside vendors for brokerage and transportation needs not hauled by internal IC driver fleet
- Responsible for creating and implementing key operational changes to improve service, cost, and operational efficiency
- Communicated KPIs to executive leaders

Roadrunner Transportation Systems (November 2016 – August 2017): Service Center Manager – Milwaukee, WI

- Held accountable to a facility profit and loss statement
 - Included responsibilities in sales, dock operations, local operations, and linehaul operations
 - Maintained an operating ratio of 85%-90%
 - Was top operating facility last two months at the service center
- Responsible for the safety and facility management working with a team of 25-35 team members of dock workers, dispatchers, customer service, dock management, and others
 - Had 0 injuries during the tenure at the Service Center
- Built customer relationships along with the team of sales associates to increase revenue
- Worked directly with all dock shifts and dispatchers to train and coach on proper procedures for safety and operational efficiency

Roadrunner Transportation Systems (December 2014 – November 2016): Director of Transportation – Western Region

- Held accountable to overall transportation costs within my region averaging approximately \$10 million monthly in transportation spend including all modes
- Worked directly with all service centers in the western region to organize their decentralized planning
- Managed a team of ~15 responsible for handling all aspects of planning and procurement
- Started centralization of all planning and procurement of transportation into regional markets

- Built planning tools to assist in the planning of freight volumes remotely
- Communicated daily plans to the local service center teams through constant communication and follow up
- Responsible for reviewing and approval of all transportation plans within the region including mode, cost, and service requirements
- Worked with all purchase transportation vendors negotiating rates, contracts, and service requirements system wide
- Worked directly with service center managers on their service % improvement plans to identify lanes of need

Roadrunner Transportation Systems (January 2014 – December 2014): Assistant Service Center Manager – Milwaukee, WI

- Accountable to all operational metrics of the service center including safety, dock productivity, cost per mile, and service %
- Communicated directly with sales and customers on specific needs for their business
- Worked with other facilities to implement co-loading initiative to help reduce cost by utilizing trailer space and consolidating freight volumes in key lanes

Roadrunner Transportation Systems (October 2011 – January 2014): Linehaul Planner – Milwaukee, WI

- Created and implemented nightly/weekly linehaul plans to move freight across the country utilizing a network of IC drivers, purchase transportation, and intermodal transportation
 - Held accountable to KPIs including, cost per mile and service %
 - Communicated across all levels of the service center between sales, customer service, operations, and senior management
- Planned and procured power for multiple service centers as needed including Detroit, Cleveland, Cincinnati, and St. Paul remotely through utilization of reporting to gain insight into each facility specific needs

Roadrunner Transportation Systems (April 2010 – October 2011): Operations Supervisor – Milwaukee, WI

- Managed dock operations of 15 dock associates
 - Was responsible for safety compliance to OSHA standards
 - Held accountable to KPIs such as safe operating days, dock productivity, load profitability, and claims improvement
 - Reported back to Service Center Manager on nightly operational metrics
 - Communicated directly with dock teammates, drivers, clerical teammates, and outside vendors

Central Transport (2007 – 2010): Freight Dispatcher, Terminal Manager – Kenosha, WI

- Managed a facility of 8 – 10 drivers
- Managed monthly profit and loss statement for the facility
 - Responsible for revenue attainment through sales
 - Responsible for operational efficiency both in the city P&D operation along with the dock operation
- Dispatched local drivers to pickup and deliver LTL shipments in the Southeastern WI and Northeastern IL market.
 - Responsible to communicate safety and operational initiatives to the employee driver fleet
 - Planned routes and provide proper workflow to drivers for operational efficiency
 - Communicated with customers and drivers continuously throughout the day to make route changes as needed

Con-Way (2005-2007): Freight Operations Supervisor, FAC Coordinator – Milwaukee, WI

- Lead a team of 60 dock employees and approximately 4 Freight Operations Supervisors
- Communicated needs and strategic planning with the centralized linehaul team at the corporate office
- Controlled flow of 50-75 loads per night inbound and outbound
- Maintained a safe working environment per OSHA standards
- Reported daily KPI numbers to local management

Education

B.S. May 2004, Louisiana State University, Marketing

Six Sigma Yellow Belt



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256-872-1952

Ren Knight

CSO

REN KNIGHT

Franktown, CO | (602) 931-8773 | ren@thecodeshooters.com | [LinkedIn](#)

TRANSFORMATIONAL BUSINESS LEADER | TRANSPORTATION & LOGISTICS STRATEGIST | C-SUITE OPERATOR

- Proven record in scaling operations, driving profitability, and saving companies millions through operational excellence and strategic turnarounds.
 - Visionary and results-driven transportation executive with 20+ years of experience optimizing logistics networks, leading large-scale teams, and building high-impact business strategies. Expert in navigating complex turnarounds, improving utilization, and slashing expenses without sacrificing performance or culture.
-

SIGNATURE ACHIEVEMENTS

- Drove 40%+ revenue growth at ASL Dumpsters by restructuring transportation strategy, streamlining dispatch operations, and optimizing asset utilization for scalable growth.
 - Led full P&L oversight for fleets of 1,500+ trucks across multiple U.S. regions, consistently achieving strong financial performance and operational excellence.
 - Reduced safety incidents by 50% by leading comprehensive cultural and compliance overhauls across Eastern and Western divisions.
 - Introduced a strategic trailer leasing model, unlocking a recurring revenue stream and significantly improving cash flow and asset deployment flexibility.
 - Led Knight Transportation through six consecutive years of top performance, driven by fleet efficiency, driver engagement, and market-responsive freight strategy.
-

CORE SKILLS AND COMPETENCIES

- | | | |
|--|--|---|
| ▪ Executive Leadership & P&L Oversight | ▪ Safety & Compliance Management | ▪ Asset Utilization & Cost Efficiency |
| ▪ Strategic Turnarounds & Restructuring | ▪ Multi-Region Fleet Operations | ▪ Customer Satisfaction & On-Time Delivery |
| ▪ Transportation & Trucking Optimization | ▪ Cross-Functional Collaboration | ▪ High-Impact Negotiation & Vendor Management |
| | ▪ Driver Retention & Cultural Revitalization | |
-

PROFESSIONAL EXPERIENCE

THE CODE SHOOTERS | FRANKTOWN, CO

(2025 TO PRESENT)

Founder & COO

- Launched a white-glove website development and digital marketing agency serving U.S.-based brands, with offshore teams based in India.
- Built and manage global team of designers and developers.
- Drive revenue by offering tailored digital solutions and strategic consulting.
- Create scalable brand platforms for clients with full-service website and funnel design.

ASL DUMPSTERS

(2024 TO PRESENT)

Senior Consultant

- Drove 40%+ revenue growth by reimagining transportation strategy, optimizing logistics, and aligning dispatch with asset efficiency.
- Created infrastructure for scalable growth through tactical operations restructuring.

KNIGHT TRANSPORTATION

(2008 to 2024)

Held increasingly senior roles over 16 years, culminating in the presidency of the Refrigerated Division and SVP of Operations.

President, Refrigerated Division (2023 to 2024)

- Oversaw 550-truck fleet with full P&L, customer, and driver responsibility.
- Increased on-time service from 80% to 98% in 6 months.

- Launched innovative trailer leasing model to generate new cash flow.
- Cut maintenance cost-per-mile by \$0.07 and reduced overdue services by 80%.

Business Leader, Western Operations (2022 to 2023)

- Managed 1,500 trucks across the Western U.S.; closed underperforming terminals and repurposed assets.
- Improved fuel efficiency and increased truck utilization from 40% to 90%.
- Reduced driver claims and improved OR through market-driven freight realignment.

Senior Vice President, Eastern Operations (2021 to 2022)

- Directed 1,300-truck fleet; overhauled safety programs, reducing incidents by 50%.
- Achieved full driver program adoption by restructuring incentives and coaching systems.

Vice President, Midnight Express Acquisition & Integration (2020 to 2022)

- Scaled fleet from 75 to 125 trucks in year one post-acquisition.
- Turned unprofitable division into \$0.25/dollar in profit through lean ops and safety-first approach.
- Reduced claims and maintenance costs, positioning the unit for scale.

Business Leader, Central Team (2014 to 2021)

- Launched and led the Denver-based Central Region; grew into top-performing division.
- Managed five terminals with record-setting OR and lowest office turnover in company history.

Terminal Manager for Denver, Colorado (2012 to 2014)

- Achieved 30% revenue growth in six months and reduced OR from 100 to mid-70s.
- Scaled fleet by 25% while ensuring full compliance and service consistency.

EARLY CAREER

Dispatcher, Recruiter, Account Manager, and Load Planner (2008 to 2012)

- Developed and executed operational strategies across recruiting, planning, and customer engagement.
- Created foundational structures for what became one of Knight’s most successful regions.

EDUCATION

BACHELOR OF SCIENCE IN BUSINESS MANAGEMENT, EMPHASIS IN PSYCHOLOGY | COLORADO STATE UNIVERSITY, FORT COLLINS, CO (2022)

VOLUNTEERING

YOUTH BASEBALL & SOFTBALL COACH, SELF-ORGANIZED | 2014 - PRESENT

DEDICATED OVER 15 HOURS PER WEEK COACHING YOUTH BASEBALL AND SOFTBALL FOR THE PAST 10 YEARS. FOCUSED ON SKILL DEVELOPMENT, TEAMWORK, AND LEADERSHIP FOR BOTH BOYS' AND GIRLS' TEAMS.

VOLUNTEER GUIDE, HUNTS FOR THE BRAVE | CURRENT

SERVE AS VOLUNTEER HUNTING GUIDE FOR WOUNDED VETERANS AND CHILDREN FACING LIFE-ALTERING CHALLENGES SUCH AS ILLNESS OR LOSS. PROVIDE MENTORSHIP AND EMOTIONAL SUPPORT THROUGH GUIDED OUTDOOR EXPERIENCES WITH THIS NON-PROFIT ORGANIZATION ([HTTP://WWW.HUNTSFORTHEBRAVE.ORG](http://www.huntsforthebrave.org))

CERTIFIED MENTOR & INSTRUCTOR, HPWP GROUP (HIGH PERFORMANCE WORK PRACTICES) | CURRENT

CERTIFIED TO TEACH AND TRAIN INDIVIDUALS AND ORGANIZATIONS IN HIGH-PERFORMANCE WORK PRACTICES THAT FOSTER LEADERSHIP, ACCOUNTABILITY, AND TEAM EMPOWERMENT. ([HPWPGROUP.COM](http://hpwpgroup.com))



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256-872-1952

Mick Miller

VP of Enterprise Sales

Mick Miller
VP of Enterprise Sales

CHATTANOOGA FREIGHT LINES – Chattanooga, TN

President & CEO 2021 – 2025

Served as President & CEO leading a growing transportation company, directing all strategic and operational initiatives while managing a fleet of 20 power units and 50 trailers. Maintains responsibility for spearheading business development, operational excellence, vendor relationships, and P&L management while fostering partnerships with enterprise-level clients. Manages comprehensive fleet operations while maintaining strong customer relations and service quality standards.

- ❖ Established successful transportation company generating \$2M+ revenue and scaling to 35+ employees
- ❖ Achieved 288% YOY profitability growth through strategic operational improvements and cost optimization strategies
- ❖ Secured contracts with major new logo enterprise clients – Henkel, Target, Mohawk Industries, Shaw Industries, QCells, and Volkswagen (among others)
- ❖ Established data-driven decision-making processes to enhance operational efficiency and identify growth opportunities
- ❖ Developed strategic partnerships with vendors and industry stakeholders to optimize overall supply chain operations
- ❖ Implemented continuous improvement initiatives resulting in enhanced service levels and operational excellence

SHAW INDUSTRIES –

Dalton, GA National Sales Manager/Interplant Operations Manager - Private Fleet Transportation 2017 – 2021

Provided leadership as National Business Development Manager directing comprehensive business development initiatives and fleet operations for Shaw Transport, overseeing team of 1,200+ drivers and 19 sales & operations associates. Maintained P&L responsibility for \$60M+ combined fleet revenue while driving operational excellence and technology implementation. Managed team of 19 associates, 1,200 national drivers, and 130 OTR drivers & 200 Interplant drivers. Delivered \$1.5M+ corporate cost savings through efficiency initiatives.

- ❖ Managed COVID disaster response of pop-up hospital deployment across lower 48 states for government and medical orgs (approximately 25 pop-up hospitals/200 truckloads)
- ❖ Achieved 39.8% increase in unitized revenue/mile and 17.9% reduction in cost/mile through strategic improvements
- ❖ Reduced total fleet idle time by 48.7% through process optimization and implementation of standardization practices
- ❖ Managed and maintained key relationships with Fortune 500 accounts, along with federal government, and SLED clients
- ❖ Identified areas of opportunity for implementing best practices across a 23,000-employee organization (\$6.5B revenue) PROFESSIONAL EXPERIENCE (CTD.)

FREIGHTWAVES – Chattanooga, TN

Vice President, Enterprise Business Development 2016 – 2017

Served as Vice President of Business Development leading national business development strategy for technology-based 3PL platform, directing team initiatives in SaaS sales and freight-matching solutions. Maintained responsibility for revenue growth, team development, and enterprise client acquisition while collaborating with the Chief Revenue

Officer on P&L management. Successfully generated \$6.5M in new freight sales revenue within first three months serving in the Vice President role.

- ❖ Secured major accounts including Pepsi, Coca-Cola, Crystal Geysers, Resolute Forest Products, Engineered Floors, and Shaw Industries (among others)

- ❖ Managed the national business development team in identifying, qualifying, and closing B2B technology service

COVENANT TRANSPORT SOLUTIONS – Chattanooga, TN

Freight Sales Representative 2015 – 2016

Led business development initiatives for both asset-based and 3PL services, focusing on enterprise client acquisition and project management. Maintained responsibility for new logo client development, revenue growth, and operational efficiency while managing high-profile logistics projects. Developed a \$6M+ book of business, exceeding targets and achieving revenue/profitability bonuses.

- ❖ Managed UPS peak season projects across Northeast & Chicago regions, coordinating 20 sort centers and 80 trucks/night for 3 months ~

- ❖ Successfully prospected and secured key enterprise accounts including Siskin Steel, Lifeway, and Engineered Floors

- ❖ Implemented SaaS platforms including CRM, TMS, and compliance software to enhance overall operational efficiency



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Lee Connell

President of Logistics

Lee Connell

President of Logistics

Transportation Experience

June 2023 – Present: LRT Solutions - Chattanooga, TN & Memphis, TN

President

As President and Co-Founder of this third-party logistics company I have had a hand in growing the business from the ground up. This includes, but not limited to: initial credit, vendor partnering, operations design and implementation, sales hiring, ops hiring, support staff hiring, front line operational tasks, carrier payables, customer billing, conflict resolution, employee coaching, customer relations, carrier relations, compliance, pricing (contract and spot), intercompany coordination with the sister asset company, merger connection and coordination support, merger transition leadership, invested sales growth, change management, etc.

Jan. 2022 - April 2023: Covenant Logistics - Chattanooga, TN

Vice President, Brokerage Operations

Reporting to the SVP of Managed Freight, I oversaw the Core Brokerage operations. The structure consisted of a carrier sales side and a customer service side. The Director of the Carrier Sales and the Director of Customer Operations both reported directly to me. We handled dry van, temperature controlled, flatbed, conestoga, power only and hot shot freight. My teams also managed trailer pools ranging from 3 to 40+ for multiple shippers all across the continental U.S. We operated live/live, drop/live, live/drop, and drop/drop freight as required. We handled freight for a number of expedited customers as well, including USPS, DoD, and FEMA. We also managed freight in concert with our dedicated brokerage team for customers that operated both dedicated and adhoc shipping patterns. We came in just under \$300 million in top line revenue at \$288mm for 2022.

March 2010 - Dec. 2021: U.S. Xpress Logistics - Chattanooga, TN

Director of Carrier Operations: June 2018 - Dec. 2021

Reporting directly to SVP of Brokerage Operations, I managed two of our four teams/regions in the newly aligned regional model. My focus from Q3 2019 on was scaling our carrier relationship network to co-align with scaling of our overall company revenue growth. This included increasing

loads per day, digital tracking of brokered loads, service level accountability, number of unique carriers loaded weekly/monthly, improved negotiation tactics, reloading carriers, learning carriers' network (both manually and digitally), pricing all opportunities that allow brokerage (both contractual and spot), and much more. My final year I managed roughly 80% of the division's top line revenue of \$420mm.

Operations Manager: Sept. 2014 - June 2018

Managed a team of both Customer and Carrier Representatives. Daily training, teaching, and assisting Carrier Reps with systems usage, freight tracking, negotiating, market trends, carrier prospecting, carrier development, etc. Instructing Customer Service Reps on freight take decisions, spot bidding, RFQs, scheduling, customer communication and more. Worked closely with all aspects of the business including pricing, compliance, tracking, HR, and the parent company asset side. Managed emergency task force team for customers that supported efforts for FEMA (i.e. Home Depot, Anheuser Busch, Coca Cola, etc.).

Capacity Supervisor: Jan. 2014 - Sept. 2014

Managed a larger team of Carrier Procurement Representatives with a focus on servicing freight needs for key accounts and developmental accounts. Trained reps on systems usage, freight tracking, negotiating, market trends, carrier prospecting, carrier development, and more.

Carrier Procurement Supervisor: Aug. 2012 - Dec. 2013

Managed a small team of Carrier Procurement Representatives. Worked to develop each representative's skills as a freight broker and looked to advance each in their career while leading by example as I continued to maintain and further my own book of business.

Carrier Procurement Representative: Mar. 2010 - Aug. 2012

Brokering freight and securing partner carriers. Developed a carrier base around consistent freight lane opportunities. Grew from brokering 5-7 loads per day, to 10-20 in less than two years. Monthly margins grew to where I was consistently hitting \$30K+ per month 1 year in and \$50k+ per month 2 years in.

INVITATION FOR BID

IFB RFX Number: 3160007732

Emergency Standby Transportation Services

Issued: November 17, 2025



CLOSING TIME AND DATE

Bids must be received by:

January 6, 1:00 PM CST

CLOSING LOCATION

Mississippi Department of Finance and Administration

501 North West Street, Suite 1301 C

Jackson, Mississippi 39201

BID COORDINATOR

April Burns, Bid Coordinator

Telephone: (601) 359-5286

E-mail: oss@dfa.ms.gov

Attachment A

BID COVER SHEET

Bids must be received via email at OSSS@dfa.ms.gov as listed below on or before 1:00 PM CST, January 6, 2026. Do **not** include pricing or any bid content in the body of the email.

PLEASE INCLUDE IN YOUR SUBJECT LINE:

SEALED BID – 1:00 PM CST, January 6, 2026– IFB # 3160007732 – [Bidding Company Name]

Name of Company: LRT Solutions Inc

Quoted By: Keith Blanks

Signature: *Keith Blanks*

Address: 2201 Gault Ave N Ste A

City/State/Zip: Fort Payne, Alabama 35967

Telephone: 256-872-1952

Fax Number: _____

E-Mail Address: gov@shiplrt.com

Name and phone number of Company Representative to be contacted by Agencies seeking to contract for services pursuant to this IFB: Keith Blanks 256-605-2720

In addition to providing the above contact information, please answer the following questions regarding your company:

What year was your company started? 2019

How many years has the firm been in business of performing the services called for in this IFB?
5

Please provide the physical location and mailing address of your company's home office, principal place of business, and place of incorporation. 2201 Gault Ave N Ste A Fort Payne, AL 35967

If your company is not physically located within the vicinity, how will you supply the necessary equipment and personnel to provide emergency standby transportation services for MEMA?
Our home base is located in Fort Payne, AL, but we have drivers and equipment throughout the US. We have over 500 assett drivers, 1250 trailers, and 32 different terminals. We also have a 3PL with over 100 employeess to assist in back office/personal needs.

Is your company currently for sale or involved in any transaction to expand or to become acquired by another business entity? If yes, please discuss the impact both in organizational and directional terms. No

Is your company licensed and/or certified to provide emergency standby transportation services as required by any and all applicable Federal and State law(s)?
Yes

List all licenses or permits your company possesses that are applicable to perform the services required in this IFB. Additional attachment will have our full customer packet with all licenses, permits, and insurance requirments.

Describe any specific services that your company offers along with any specialized experience, certification, and/or education of your current staff. Additional attachments with a full scope of services offered with pricing. Seperate attachment with company flow chart and resumes of excutive positions.

Attachment B

BID FORM

Company: LRT Solutions Inc

Contact Person: Keith Blanks

Telephone Number: 256-872-1952

The evaluated contract price for emergency standby transportation shall include the total daily cost per prime mover truck, including the driver and the per diem. **Bidder shall also submit a Cost Analysis and Breakdown (as seen on page 25) detailing all professional fees and expenses in a manner that supports the total evaluated contract price submitted. The contract award will be based solely on the evaluated contract price submitted below. The Cost Analysis and Breakdown Sheet will be considered Attachment A with the contract.**

The awarded Contractor will be required to submit detailed invoices describing services completed at the time of payment request. Payment will be made in arrears (after the services have been provided) at the amount, and interval (i.e., monthly, quarterly, etc.) as agreed upon by the awarded contractor and MEMA prior to submission to PPRB for contract approval.

Total Cost per Prime Mover Truck: \$ 1825.00 /Per Day
(Total cost should include daily cost of truck, driver, and per diem)

**The initial contract term will be one year. MEMA, at its sole discretion, may amend this contract and renew it for four (4) periods of twelve (12) months each under the same or amended terms and conditions as the original contract. **

By signing below, the company Representative certifies that he/she has authority to bind the company, and further acknowledges and certifies on behalf of the company:

1. That he/she has thoroughly read and understands the Invitation for Bids and Attachments thereto;
2. That the company meets all requirements and acknowledges all certifications contained in the Invitation for Bids and Attachments thereto;
3. That the company agrees to all provisions of the Invitation for Bids and Attachments thereto including, but not limited to, the clauses provided in the draft contract (Attachment E).
4. That the company will perform the services required at the prices quoted above;

5. That, to the best of its knowledge and belief, the cost or pricing data submitted is accurate, complete, and current as of the submission date;
6. **NON-DEBARMENT:** By submitting a bid, the bidder certifies that it is not currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi and that it is not an agent of a person or entity that is currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi.
7. **INDEPENDENT PRICE DETERMINATION:** By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
8. **BIDDER'S REPRESENTATION REGARDING CONTINGENT FEES:** By responding to the solicitation the bidder represents that it has not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract. If the bidder cannot make such a representation, a full and complete explanation shall be submitted in writing with the bidder's response.
9. **REPRESENTATION REGARDING GRATUITIES:** Contractor represents that it has not, is not, and will not offer, give, or agree to give any employee or former employee of MEMA a gratuity or offer of employment in connection with any approval, disapproval, recommendation, development, or any other action or decision related to the solicitation and resulting contract. Contractor further represents that no employee or former employee of MEMA has or is soliciting, demanding, accepting, or agreeing to accept a gratuity or offer of employment for the reasons previously stated; any such action by an employee or former employee in the future, if any, will be rejected by contractor. Contractor further represents that it is in compliance with the Mississippi Ethics in Government laws, codified at Mississippi Code Annotated §§ 25-4-101 through 25-4-121, and has not solicited any employee or former employee to act in violation of said law.
10. **Release of Bid as Public Record.** The bidder shall acknowledge which of the following statements is applicable regarding the release of its bid as a public record. A bidder may be deemed non-responsive if the bidder does not acknowledge either statement, acknowledges both statements, or fails to comply with the requirements of the statement acknowledged.

CHOOSE ONE:

- Along with a complete copy of its bid, bidder has submitted a second copy of the bid in which all information bidder deems to be confidential commercial and financial information and/or trade secrets is redacted in black. Bidder acknowledges that it may be subject to exclusion pursuant to Chapter 15 of the PPRB OPSCR Rules and Regulations

if MEMA or the Public Procurement Review Board determine redactions were made in bad faith in order to prohibit public access to portions of the bid which are not subject to Miss. Code Ann. §§ 25-61-9, 75-26-1 through 75-26-19, and/or 79-23-1. Bidder acknowledges and agrees that MEMA may release the redacted copy of the bid at any time as a public record without further notice to bidder. A bidder who selects this option but fails to submit a redacted copy of its bid may be deemed non-responsive.

- Bidder hereby certifies that the complete unredacted copy of its bid may be released as a public record by MEMA at any time without notice to bidder. The bid contains no information bidder deems to be confidential commercial and financial information and/or trade secrets in accordance with Miss. Code Ann. §§ 25-61-9, 75-26-1 through 75-26-19, and/or 79-23-1. *Bidder explicitly waives any right to receive notice of a request to inspect, examine, copy, or reproduce its bid as provided in Miss. Code Ann. § 25-61-9(1)(a).* A bidder who selects this option but submits a redacted copy of its bid may be deemed non-responsive.

Company Name: LRT Solutions Inc

Printed Name of Representative: Keith Blanks

Date: 12/12/2025

Signature: Keith Blanks

Note: Failure to sign the bid form may result in the bid being rejected as non-responsive. Modifications or additions to any portion of this bid document may be cause for rejection of the bid.

Invitation for Bids
Emergency Standby Transportation Services
IFB RFx# 3160007732

Amendment #1
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
		equipment. It is attached hereto as <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i> . This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.

Receipt of Amendment #1 Acknowledged:

Company: LRT Solutions Inc
By: *Keith Blanks*
Printed Name: Keith Blanks
Title: Vice President of Government Services

Amendment #1

Attachment A – Revised Contract Cost Analysis and Breakdown

Cost per Prime Mover <i>(Truck Only)</i>	<u>\$ 1250.00</u>	Number Prime Mover Trucks	<u>200.00</u>
Total Cost per Prime Mover Truck	<u>\$ 1825.00</u>		
<i>(Total cost should include daily cost of truck, driver, and per diem)</i>			

The prices listed below will not be included in the bid evaluation; however, the vendor shall be bound by these prices for the duration of the contract, unless otherwise amended in writing by mutual agreement and approved by the PPRB. These amounts must be itemized on all applicable invoices for documentation and transparency.

TRAILER RENTAL AND MILEAGE

Trailer Rental	<u>\$ 500.00</u>	Flat Rate/Per Day
<i>(GPS Tracking fees must be included in this cost)</i>		
Mileage Cost	<u>\$.55/mile</u>	

DISPATCHER

Regular Hour Rate	<u>\$ 40.00/8hr day</u>	Overtime Hour Rate	<u>\$ 60.00/over 8 hr</u>
Per Diem for On-Site Dispatcher	<u>\$ 125.00</u>		

ON-SITE MANAGEMENT

Regular Hour Rate	<u>\$ 65.00/8 hr day</u>	Overtime Hour Rate	<u>\$ 97.50/over 8 hr</u>
Per Diem for On-site Management	<u>\$ 125.00</u>		

CROSS-DOCK FACILITY OPERATIONS

Cross-Dock Facility	<u> \$ 25.00/hour of use </u> <i>(The cost of the rental, operation, or management of a cross-dock facility)</i>
Hourly Forklift Cost	<u> \$ 35.00/hour </u> <i>(Cost of fuel must be included)</i>
Staff Hourly Rate	<u> \$ 20.00/hour </u>
Documentation Cost	<u> \$ 15.00/BOL </u>

- Other Transportation Equipment Costs – Optional** *(check if page attached)* This section is optional. **Information provided will not be considered during bid evaluation or award determination.** Bidders may submit costs related to additional transportation equipment they can provide, separate from the base bid, on a separate attachment.

If this section is completed, the bidder must sign and date the attachment. Submission of this information does not obligate MEMA to procure any additional equipment or services. MEMA may, at its sole discretion, use the information provided for internal planning or market research purposes only. Any future procurement of additional equipment or services will comply with applicable Mississippi procurement laws and regulations.

**Attachment C
REFERENCES**

Bidder may submit as many references as desired by submitting as many additional copies of Attachment C, References, as deemed necessary. References will be contacted in the order listed until two references have been interviewed and Reference Score Sheets completed for each of the two references. No further references will be contacted; however, bidders are encouraged to submit additional references to ensure that at least two references are available for interview. Agency staff must be able to contact two references within two (2) business days of bid opening or 48 hours of initial contact.

REFERENCE 1

Name of Company: State of North Carolina

Dates of Service: 10/01/2025 - Current

Contact Person: Jordan Byrum

Telephone Number: 252-515-5481

Cell Number: _____

E-mail: jordan.byrum@deq.nc.gov

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 2

Name of Company: JBS Foods

Dates of Service: 7/1/2025 - Current

Contact Person: Myles Vaziri

Telephone Number: 970-506-7532

Cell Number: _____

E-mail: myles.vaziri@jbssa.com

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 3

Name of Company: Dole Fresh Fruit

Dates of Service: 05/01/2020 - Current

Contact Person: Brian Dunne

Telephone Number: _____

Cell Number: _____

E-mail: brian.dunne@dole.com

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 4

Name of Company: National Salvage and Service corp

Dates of Service: 11/1/2017 - Current

Contact Person: Leanne McDaniel

Telephone Number: 812-823-5036

Cell Number: _____

E-mail: leanne.cdaniel@nssccorp.com

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 5

Name of Company: LBM Advantage

Dates of Service: 1/1/2023 - Current

Contact Person: Johnny Hicks

Telephone Number: 870-632-9303

Cell Number: _____

E-mail: jhicks@lbmadvantage.com _____

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

Invitation for Bids
Emergency Standby Transportation Services
 IFB RFx# 3160007732

Amendment #2
Questions and Answers

	IFB Section, Page Number	Vendor/Contractor Question	Agency Response
1.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Part B of Operational Requirements notes that vendor must provide a Facility and multiple drop yards. Must these be vendor owned or can they be leased/subcontracted. And does vendor need to possess and maintain the facility year round? Or just needs the access to it?	Contractor must provide access to leased, subcontracted, or vendor-owned facilities and drop yards, but only in the event of a state or federally declared emergency disaster.
2.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Re the above section and question - how will facility, ancillary labor and equipment costs be priced into the contract? There is no price submission for these items despite them being an essential part of operations, according to Part B - Bidders Dock Mgmt and Facility	The agency published <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i> on December 9, 2025, which is available on the agency website. The addition of a line-item for cross-dock facility operations cost is included in this amendment. This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.
3.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Is the "contractor's identified address" where state-purchased commodities are shipped the same physical location as the required cross-dock facility?	No, it does not have to be the same address. The cross-dock address can be identified by the vendor.
4.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Must the cross-dock facility be located within the State of Mississippi, or may the facility be located in an adjacent state (e.g., Alabama, Louisiana, Tennessee) within reasonable proximity to the State Staging Areas?	The cross-dock facility should be located within reasonable proximity to the state staging areas.
5.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	If the cross-dock facility must be located within Mississippi, is there a required geographic area or maximum distance from the State Staging Areas?	There is not a required geographic area or maximum distance from the state staging areas for the cross-dock facility.

Invitation for Bids
Emergency Standby Transportation Services
 IFB RFx# 3160007732

Amendment #2
Questions and Answers

	IFB Section, Page Number	Vendor/Contractor Question	Agency Response
6.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Must the cross-dock facility be a permanent structure, or may the contractor utilize a temporary structure (e.g., tensioned fabric building, portable warehouse) that meets all operational requirements?	No, as long as it meets the safety requirements of the vendor for the transfer of commodities.
7.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	If a temporary structure is permitted, must the temporary facility be in place year-round for the duration of the contract, or may it be erected upon activation and demobilized after each event?	If temporary, the structure and operation will only be required during the declared disaster and may be erected upon activation and demobilized after each event.
8.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	May the contractor lease or partner with a third-party facility provider to meet the cross-dock facility requirement, or must the contractor own or directly lease the facility?	Yes, the contractor can lease or partner with a third-party facility for cross docking.
9.	Section 4.1.1.A - Transportation Network Ability, Page 4	What are the anticipated CSA locations, or what is the typical distance range from each SSA to its associated CSAs?	Anticipated support is based on the disaster, with an estimated radius of no more than 150 miles.
10.	Section 4.1.1.A - Transportation Network Ability, Page 4	How many CPOD sites should the contractor anticipate servicing per activation?	With a major hurricane, the lower six (6) counties anticipate 30 or more CPODs.
11.	Section 4.1.1.A - Transportation Network Ability, Page 4	Are CSA and CPOD locations pre-determined and published, or are they established dynamically based on the disaster's geographic impact?	CPODs are predetermined and will be provided to the contractor; however, the address may change based on damages.
12.	Section 4.1.1.A - Transportation Network Ability, Page 4	If CSA and CPOD locations are established dynamically, what is the expected notification lead time before the contractor must begin deliveries to a newly designated CSA or CPOD?	Anticipated timeline to delivery to the CPODs is 72 hours after landfall. Some deliveries may be required at 48 hours.
13.	Section 4.1.1 - Detailed Minimum Specs, Page 3	Will all three State Staging Areas be activated simultaneously during a disaster event, or will MEMA designate specific SSAs	MEMA will designate specific SSAs based on the disaster's geographic impact.

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Amendment #2
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
14. Section 4.1.1 - Detailed Minimum Specs, Page 3	<p style="text-align: center;">based on the disaster's geographic impact?</p> If multiple SSAs are activated, is the contractor expected to provide separate personnel and equipment at each active SSA concurrently?	Yes, if MEMA is operating an additional SSA staffing will need to be at each site for vendor continuity.
15. Section 4.1.1.D - Shuttle, Page 4	What criteria determine whether MEMA will require 50 trailers versus 100 trailers for a given activation?	Estimates will be made based on the storm's category, anticipated landfall, and population density.
16. Section 4.1.1.D - Shuttle, Page 4	Is the contractor required to have all 100 trailers available and mobilization-ready within 72 hours, or only the minimum of 50 trailers with the remaining 50 available on an as-needed basis with additional lead time?	The contractor will be part of the planning process when MEMA estimates the orders for the commodities. For example, 2025 estimate of bottled water for a Category 3 hurricane strike at Biloxi, MS with support to 13 counties initial is 57 trailers loads for 2 DOS. The current bottled water vendor per trailer load of 16.9 oz bottles is 38,304 bottles.
17. Section 4.1.1.D - Shuttle, Page 4	If MEMA initially requests 50 trailers and subsequently requires an additional 50 trailers during an ongoing activation, what is the expected mobilization timeframe for the additional units?	MEMA will order a minimum two-day supply; then, follow-up requests will be based on anticipated recovery of utilities in the disaster area.
18. Section 4.1.1.D - Shuttle, Page 4	What are the required trailer specifications, including length, type, and weight capacity?	Specific trailer specifications are not available. The Contractor should ensure that trailers are capable of transporting loads such as approximately 38,304 bottles of 16.9 oz bottled water or palletized shelf-stable meals averaging 1,100 lbs. per pallet. All pallets must remain accessible by pallet jack at the delivery endpoint.

Invitation for Bids
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Amendment #2
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
19. Section 4.1.1.D - Shuttle, Page 4	Are refrigerated trailers required for any portion of the 50–100 trailer fleet?	No
20. Section 4.1.1.D - Shuttle, Page 5	Will FEMA deliver all federal commodities directly and exclusively to the SSA, or may FEMA also deliver commodities to the contractor's cross-dock facility for consolidation and subsequent transport to the SSA?	MEMA will utilize FEMA commodities transported on FEMA trailers between the SSA and CPOD. The contractor will move trailers between the CPOD and SSA as needed. Returned FEMA trailers will be segregated at the SSA for pickup by FEMA prime movers at the conclusion of the disaster. No cross-docking of these trailers will occur.
21. Section 4.1.1.D - Shuttle, Page 5	When FEMA delivers trailers directly to the SSA, is the contractor responsible for any handling, unloading, or cross-docking of FEMA trailer contents at the SSA?	No, but cross docking of FEMA trailers will be required. The contractor's responsibility is limited to transporting FEMA or contractor trailers between the CPOD and SSA; responsibility for the contents of the trailers is excluded.
22. Section 4.1.1.D - Shuttle, Page 5	If the contractor is not responsible for handling FEMA trailer contents at the SSA, is the contractor's sole responsibility to provide power units to shuttle intact FEMA trailers to CSA and CPOD sites?	Correct, the contents will remain in the FEMA trailer and will be transported by the vendor's prime mover to the established CPOD by the IMAT.
23. Section 4.1.1.D - Shuttle, Page 5	Do FEMA trailers and their associated tracking, documentation, and reporting requirements follow the same procedures as contractor-leased trailers, or do separate procedures apply?	The state will sign for the FEMA commodities. The vendor will track and deliver the trailers using the same accountability procedures.
24. Section 4.1.1.D - Shuttle, Page 5	If separate procedures apply to FEMA trailers, please provide the FEMA-specific requirements.	Once received at the SSA, the trailer will be state property and accountable. FEMA trailers will be returned to the SSA from the CPOD by the vendor's prime movers for FEMA pick up.

Invitation for Bids
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Amendment #2
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
25. Section 4.1.1.D - Shuttle, Page 5	For billing purposes, are shuttle movements of FEMA trailers compensated at the same daily prime mover rate as movements of contractor-leased trailers?	Yes, they will be considered MEMA assets and billed at the vendors established prime mover rate.

Receipt of Amendment #2 Acknowledged:

Company: LRT Solutions Inc

By: *Keith Blanks*

Printed Name: Keith Blanks

Title: Vice President of Government Services

Attachment D

References Score Sheet

**IFB Rfx #3160007732
IFB for Emergency Standby Transportation Services**

TO BE COMPLETED BY MEMA STAFF ONLY

Bidder Name: _____

Reference Name: _____

Person Contacted, Title/Position: _____

Date/Time Contacted: _____

Service From/To Dates: _____

Able to provide emergency transportation services when you called?	Yes	No
Satisfied with the services provided and final product? If no, please explain.	Yes	No
Vendor easy to work with in scheduling services?	Yes	No
Was the project completed on time and within budget?	Yes	No
Vendor listened when you had an issue and readily offered a solution? (If never had an issue, please check here __.)	Yes	No
Would you enter into a contract with them again?	Yes	No
Would you recommend them?	Yes	No

Bidder must have a minimum of 6 “yes” answers on the questions above from two references (total of 12 “yes” answers) to be considered responsible and for its bid to be considered.

Score: Pass / Fail

Do you have any business, professional or personal interest in the vendor’s organization? If yes, please explain.	Yes	No
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A “yes” to the above question may result in an automatic disqualification of the provided reference; therefore, resulting in a score of zero as responses to previous questions become null and void.

Notes:

Called by:

Name, Title

Date

Signature

Attachment E

Required Contract Clauses

1. Applicable Law

The contract shall be governed by and construed in accordance with the laws of the State of Mississippi, excluding its conflicts of laws provisions, and any litigation with respect thereto shall be brought in the courts of Mississippi.

2. Approval

It is understood that if this contract requires approval by the Public Procurement Review Board ("PPRB") and/or the Department of Finance and Administration Office of Personal Service Contract Review ("OPSCR"), and this contract is not approved by PPRB and/or OPSCR, it is void and no payment shall be made hereunder.

3. Availability of Funds

It is expressly understood and agreed that the obligation of MEMA to proceed under this agreement is conditioned upon the appropriation of funds by the Mississippi State Legislature and the receipt the appropriated funds. If the funds anticipated for the continuing time fulfillment of the agreement are, at any time, not forthcoming or insufficient, regardless of the source of funding, MEMA shall have the right upon 10 business days written notice to Contractor, to terminate this agreement without damage, penalty, cost of expense to MEMA of any kind whatsoever. The effective date of termination shall be as specified in the notice of termination.

4. Certification of Independent Price Determination

By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.

5. Compliance with Equal Opportunity in Employment Policy

Contractor understands that MEMA is an equal opportunity employer and therefore, maintains a policy which prohibits unlawful discrimination based on race, color, creed, sex, age, national origin, physical handicap, disability, genetic information, or any other consideration made unlawful by federal, state, or local laws. All such discrimination is unlawful, and Contractor agrees during the term of the agreement that Contractor will strictly adhere to this policy in its employment practices and provision of services.

6. Compliance with Laws

Contractor shall comply with, and all activities under this agreement shall be subject to, all applicable federal, state, and local laws and regulations, as now existing and as may be amended or modified.

7. E-Payment

Contractor agrees to accept all payments in United States currency via the State of Mississippi's electronic payment and remittance vehicle. The Agency agrees to make payment in accordance with Mississippi "Timely Payments for Purchases by Public Bodies" laws, which generally provide for payment of undisputed amounts by the Agency within 45 calendar days of receipt of invoice. Mississippi Code Annotated § 31-7-301, et seq.

8. E-Verification

If applicable, Contractor represents and warrants that it will ensure its compliance with the Mississippi Employment Protection Act and will register and participate in the status verification system for all newly hired employees. Mississippi Code Annotated §§ 71-11-1 and 71-11-3. Contractor agrees to provide a copy of each verification upon request of MEMA subject to approval by any agencies of the United State Government. Contractor further represents and warrants that any person assigned to perform services hereafter meets the employment eligibility requirements of all immigration laws.

The breach of this clause may subject Contractor to the following: (1) termination of this contract and exclusion pursuant to Chapter 15 of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*; (2) the loss of any license, permit, certification or other document granted to Contractor by an agency, department, or Governmental entity for the right to do business in Mississippi; or (3) both. In the event of such termination, Contractor would also be liable for any additional costs incurred by the Agency due to Contract cancellation or loss of license or permit to do business in the state.

9. Contractor's Representation Regarding Contingent Fees

By executing the contract the contractor represents that it has not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract. If the contractor cannot make such a representation, a full and complete explanation shall be submitted in writing to the Agency prior to contract execution.

10. Paymode

Payments by MEMA using the state's accounting system shall be made and remittance information provided electronically as directed by the state and deposited into the bank account of Contractor's choice. MEMA may, at its sole discretion, require Contractor to electronically submit invoices and supporting documentation at any time during the term of this Agreement. Contractor understands and agrees that the Agency is exempt from the payment of Mississippi taxes. All payments shall be in United States currency.

11. Procurement Regulations

This contract shall be governed by the applicable provisions of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*, a copy of which is available on the Mississippi Department of Finance and Administration's website (www.dfa.ms.gov). Any bidder responding to a solicitation for personal and professional services and any contractor doing business with a state Agency is deemed to be on notice of all requirements therein.

12. Representation Regarding Gratuities

Contractor represents that it has not, is not, and will not offer, give, or agree to give any employee or former employee of MEMA a gratuity or offer of employment in connection with any approval, disapproval, recommendation, development, or any other action or decision related to the solicitation and resulting contract. Contractor further represents that no employee or former employee of MEMA has or is soliciting, demanding, accepting, or agreeing to accept a gratuity or offer of employment for the reasons previously stated; any such action by an employee or former employee in the future, if any, will be rejected by contractor. Contractor further represents that it is in compliance with the Mississippi Ethics in Government laws, codified at Mississippi Code Annotated §§ 25-4-101 through 25-4-121, and has not solicited any employee or former employee to act in violation of said law.

13. Required Public Records and Transparency

Upon execution of a contract, the provisions of the contract which contain the personal or professional services provided, the unit prices, the overall price to be paid, and the term of the contract shall not be deemed to be a trade secret or confidential commercial or financial information pursuant to Mississippi Code Annotated § 25-61-9(7). The contract shall be posted publicly on www.transparency.ms.gov and shall be available for at the Agency for examination, inspection, or reproduction by the public. The contractor acknowledges and agrees that MEMA and this contract are subject to the *Mississippi Public Records Act of 1983* codified at Mississippi Code Annotated §§ 25-61-1, *et seq.* and its exceptions, Mississippi Code Annotated § 79-23-1, and the *Mississippi Accountability and Transparency Act of 2008*, codified at Mississippi Code Annotated §§ 27-104-151, *et seq.*

14. Stop Work Order

MEMA may, by written order to Contractor at any time, require Contractor to stop all or any part of the work called for by this contract. This order shall be for a period of time specified by MEMA. Upon receipt of such an order, Contractor shall forthwith comply with its terms and take reasonable steps to minimize any further cost to MEMA. Upon execution of the stop work order, unless MEMA has terminated that part of the agreement or terminated the agreement in its entirety. MEMA is not liable for payment for services which were not rendered due to the stop work order.

15. Termination

Termination for Convenience. MEMA may, when the interests of the Agency so require, terminate this contract in whole or in part, for the convenience of the Agency. MEMA shall give written notice of the termination to Contractor specifying the part of the contract terminated and when termination becomes effective. Contractor shall incur no further obligations in connection with the terminated work and on the date set in the notice of termination Contractor will stop work to the extent specified. Contractor shall complete the work not terminated by the notice of termination and may incur obligations as are necessary to do so.

Termination for Default. If MEMA gives the Contractor a notice that the personal or Professional services are being provided in a manner that is deficient, the Contractor shall have 30 days to cure the deficiency. If the Contractor fails to cure the deficiency, MEMA may terminate the contract for default and the Contractor will be liable for the additional costs to MEMA to procure the personal and professional services from another source. Termination under this paragraph could result in Contractor being excluded from future contract awards pursuant to Chapter 15 of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*. Any termination wrongly labelled termination for default shall be deemed a termination for convenience.

**APPLICABLE FEDERAL PROCUREMENT CLAUSES AS THIS CONTRACT MAY BE
FUNDED BY FEDERAL FUNDS**

1. Byrd Anti-Lobbying Amendment

Contractors shall file the required certification within Appendix A of this contract through which it certifies that it will not and has not used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Contractor and all authorized subcontractors shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the awarding agency (MEMA).

2. Clean Air and Water Acts Compliance

- (1) Contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et. seq. and the Federal Water Pollution Control Act, as amended, 33 U.S.C. § 1251 et. seq.
- (2) Contractor agrees to report each violation to MEMA and understands and agrees that MEMA will, in turn, report each violation as required to assure notification to the State of Mississippi, the applicable federal agency, and the appropriate Environmental Protection Agency Regional Office as applicable to this contract.
- (3) Contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with federal assistance if applicable.

3. Procurement of Recovered Materials

- (1) In the performance of this contract, Contractor shall make maximum use of products containing recovered materials that are EPA-designated items unless the product cannot be acquired:
 - i. competitively within a timeframe providing for compliance with the contract performance schedule;
 - ii. meeting contract performance requirement; or,
 - iii. at a reasonable price.
- (2) Information about this requirement, along with the list of EPA-designate items, is available at EPA's Comprehensive Procurement Guidelines website, <http://www.epa.gov/smm/comprehensiveprocurement-guideline-cpg-program>.
- (3) Contractor also agrees to comply with all other applicable requirements for Section 6002 of the Solid Waste Disposal Act.

4. Debarment and Suspension

- (1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. Pt. 3000. As such Contractor is required to verify that none of Contractor, its principals (defined at 2 C.F.R. § 180.995) or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- (2) Contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- (3) This certification is a material representation of fact relied upon by MEMA. If it is later determined that Contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to MEMA, the federal government may pursue available remedies, including but not limited to, suspension and/or debarment.
- (4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

5. No Obligation by Federal Government

The federal government is not a party to this contract and is not subject to any obligations or liabilities to the non-federal entity, Contractor, or any other party pertaining to any matter resulting from the contract.

6. Program Fraud and False or Fraudulent Statements or Related Acts

Contractor acknowledges that 31 U.S.C Chap. 38 (Administrative Remedies for False Claims and Statements) applies to Contractor's actions pertaining to the contract.

7. Socioeconomic Affirmative Steps

If subcontracts are to be let, the prime contractor is required to take all necessary steps identified in 2 C.F.R. § 200.321(b)(1)-(5) to ensure that small and minority businesses, women's business enterprises, veteran-owned businesses, and labor surplus area firms are used when possible.

APPLICABLE FEDERAL PROCUREMENT CLAUSES IF THIS CONTRACT IS ELIGIBLE FOR REIMBURSEMENT SPECIFICALLY WITH FEMA FUNDING

1. Access to and Retention of Records

- 1) Contractor agrees to provide MEMA, the subgrantees (counties and communities), FEMA, the Comptroller General of the United States, and any of their duly authorized representatives access to any books, documents, papers, and records of Contractor, which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.
- 2) Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.
- 3) Contractor agrees to provide the FEMA Administrator or his/her authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.
- 4) In compliance with the Disaster Recovery Act of 2018, MEMA and Contractor acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.
- 5) Contractor agrees to retain all records associated with this contract for three (3) years after MEMA or the subgrantees (counties and communities) make final payment and all other pending matters are closed.

2. DHS Seal, Logo, and Flags

Contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.

3. Compliance with Federal Law, Regulations, and Executive Orders

This is an acknowledgment that should FEMA financial assistance be used to fund all or a portion of the contract. Contractor will comply with all applicable federal laws, regulations, executive orders, FEMA policies, procedures, and directives.

APPENDIX A
44 C.F.R. PART 18- CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1) No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal Loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- 2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- 3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for such failure.

Contractor, LRT Solutions Inc, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, Contractor understands and agrees that the provisions of 31 U.S.C Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Keith Blanks
Contractor's Authorized Official's Signature

12/17/2025
Date

INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review

Bidder: LRT Solutions

Price(s): \$1825.00

AGENCY MUST REVIEW BIDS AND CONFIRM

Please Initial to Confirm

Submission Compliance

	Requirement	Notes <small>(PDF Page Number)</small>
<input checked="" type="checkbox"/>	Bid Submitted Timely — 1:00PM January 6, 2026	December 18, 2025 11:14 AM
<input checked="" type="checkbox"/>	Acknowledged Amendments <input checked="" type="checkbox"/> #1 <input checked="" type="checkbox"/> #2	p. 8 p. 18
<input checked="" type="checkbox"/>	Attachment A – Bid Cover Sheet Signed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	p. 2-4 p. 2
<input checked="" type="checkbox"/>	Attachment B – Bid Form Signed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Release of Bid as Public Record Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Redacted Copy? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Included? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	p. 5-7 p. 7 p. 7 N/A
<input checked="" type="checkbox"/>	Attachment A – Contract Cost Analysis and Breakdown Trailer Rental and Mileage Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Dispatcher Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No On-site Management Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Cross-Dock Facility Operations Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Other Transportation Equipment Costs - Optional <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If yes, Signed and Dated? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	p. 9-10 p. 9 p. 9 p. 9 p. 10 p. 10 <i>Copy of LRT Solutions Equipment and service price with signature</i>
<input checked="" type="checkbox"/>	Attachment C - References At least 3? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	p. 11-13
<input checked="" type="checkbox"/>	Appendix A – 44 C.F.R. Part 18 – Certification Regarding Lobbying Signed and dated? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	p. 28 p. 28

Minimum Requirements

	Requirement	Notes
<input checked="" type="checkbox"/>	2 Trade References	Score: 12
<input checked="" type="checkbox"/>	Registered in MAGIC	3102139049

INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review

<input type="checkbox"/>	Good Standing/Registered with MS SOS	No registration found.
--------------------------	--------------------------------------	------------------------

Keith Blanks

Keith Blanks 01/08/2026

Equipment/Service Description	"Blue" Sky day rate	"Grey" Sky day rate	"Blue" Sky Weekly Rate
Power only Semi-Truck with CDL licensed Driver	\$1325.00/day or 2.75/ mile whichever is greater	\$1825.00/day or 3.45/mile whichever is greater	
Semi-Truck with 53' DRY van with CDL licensed driver	\$1525.00/ day or 3.25/ mile whichever is greater	\$2125.00/day or 3.75/mile whichever is greater	
Semi-Truck with 53' DRY van with TEAM CDL licensed drivers	\$1725.00/day or \$3.55/mile whichever is greater	\$2425.00/day or 3.85/mile whichever is greater	
Semi-Truck with 53' Reefer with CDL licensed driver	\$1825.00/day or 3.50/mile whichever is greater	\$2425.00/day or 3.85/mile whichever is greater	
Semi-Truck with 53' Reefer with TEAM CDL licensed drivers	\$1950.00/day or 4.25/mile whichever is greater	2700.00/day or 4.65/mile whichever is greater	
Dropped 53' dry van trailer	\$225.00/day with 3 day minimum	\$400.00/day with 3 day minimum	
Dropped 53' dry van trailer with LIFT GATE	\$750.00/day with 3 day minimum	\$850.00/day with 3 day minimum	
Dropped 53' Reefer trailer (customer manages refuel every 30-36hours)	\$500.00/day 3 day minimum	\$700.00/day with 3 day minimum	

Dropped 53' Reefer trailer w/ liftgate (customer manages refuel every 30-36hours)	\$1000/day with 5 day minimum	\$1100.00/day with 5 day minimum	
Dropped 48' Flatbed Trailer	\$425.00/day with 3 day minimum	\$525.00/day with 3 day minimum	
Dropped Drop deck Trailer	\$600.00/day with 3 day minimum	\$700.00/day with 3 day minimum	
Dropped Double Drop deck Trailer	\$600.00/day with 3 day minimum	\$700.00/day with 3 day minimum	
Dropped Low Boy Trailer	\$600.00/day with 3 day minimum	\$700.00/day with 3 day minimum	
26' Straight Truck with lift gate and driver	\$1300.00/day or 2.65/mile whichever is greater	\$1450.00/day or 3.45/mile whichever is greater	
Cargo Van, open cargo area	\$1100.00/day	\$1200.00/day	
Pick-up Truck with 10,000lb hitch	\$1200.00/day or 2.85/mile whichever is greater	\$1300.00/day or 3.15/mile whichever is greater	
Bumper Pull truck	\$1250.00/day or 3.15/mile whichever is greater	\$1350.00/day or 3.35/mile whichever is greater	
Driver with valid CDL license	\$700.00 day	\$900.00/day	
Equipment Mobilization or Demobilization	\$1200.00/occurrence	\$1350.00/occurrence	
Single standard plastic stall "portatoilet"			\$750.00
Single ADA plastic stall "portatoilet"			\$1,000.00
Single hand washing station			\$550.00
Double hand washing station			\$750.00
Plastic Shower Unit			\$1,000.00
10 stall Executive Trailer			\$16,000
Executive Shower Trailer			\$8,500.00

Vacuum Trailer				\$6,500.00
Clothes washing trailer				\$7,500.00
Water Tanker 1000-GAL drop (potable)	\$850.00/day with 5 day minimum	\$1050.00/day with 5 day minimum		
Water Tanker 2000-GAL drop (potable)	\$1000.00/day with 5 day minimum	\$1400.00/day with a 5 day minimum		
Water Trailer 5500-GAL drop (potable)	\$1500.00/day with 5 day minimum	\$1750.00/day with 5 day minimum		
Water Trailer 5500-GAL (potable) With Power Unit and Driver	\$4700.00/day with 5 day minimum or 4.50/miles whichever is greater	\$5000.00/day with 5 day minimum or 5.00/miles whichever is greater		

"Grey" Sky Delivery/Pick up								

\$4,000.00	
\$4,000.00	
\$4,000.00	
\$4,000.00	
\$4,000.00	

INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review

Bidder: Mariner Logistics

Price(s): \$1,900.00

AGENCY MUST REVIEW BIDS AND CONFIRM

Please Initial to Confirm

Submission Compliance

	Requirement	Notes <small>(PDF Page Number)</small>
<input checked="" type="checkbox"/>	Bid Submitted Timely — 1:00PM January 6, 2026	January 6, 2026 10:12AM
<input type="checkbox"/>	Acknowledged Amendments <input type="checkbox"/> #1 <input type="checkbox"/> #2	Acknowledgements not included in submission.
<input checked="" type="checkbox"/>	Attachment A – Bid Cover Sheet Signed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	p. 20-22 p. 20
<input checked="" type="checkbox"/>	Attachment B – Bid Form Signed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Release of Bid as Public Record Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Redacted Copy? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Included? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	p. 23-25 p. 25 p. 25 IFB RFx Number 3160007732 (Redacted version)
<input type="checkbox"/>	Attachment A – Contract Cost Analysis and Breakdown Trailer Rental and Mileage Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Dispatcher Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No On-site Management Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Cross-Dock Facility Operations Completed? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	An earlier version of Attachment A – Contract Cost Analysis and Breakdown was submitted. The bidder must resubmit Attachment A using the updated version provided in Amendment 1. p. 26 p. 26 p. 26 An earlier version of Attachment A – Contract Cost Analysis and Breakdown was submitted. The bidder must resubmit Attachment A using the updated version provided in Amendment 1.
	Other Transportation Equipment Costs - Optional <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	

INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review

	If yes, Signed and Dated? <input type="checkbox"/> Yes <input type="checkbox"/> No	
<input checked="" type="checkbox"/>	Attachment C - References At least 3? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	p. 28-29 First page of attachment in unredacted copy is missing but included and redacted in redacted version.
<input type="checkbox"/>	Appendix A – 44 C.F.R. Part 18 – Certification Regarding Lobbying Signed and dated? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	p. 39

Minimum Requirements

	Requirement	Notes
<input type="checkbox"/>	2 Trade References	Score:
<input checked="" type="checkbox"/>	Registered in MAGIC	3102142137
<input checked="" type="checkbox"/>	Good Standing/Registered with MS SOS	Attached

INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review



Michael Watson
SECRETARY OF STATE

This is not an official certificate of good standing.

Name History

Name	Name Type
Mariner Logistics, LLC	Legal
GR Logistics, LLC	Previous Legal
Gulf Relay Logistics LLC	Previous Legal

Business Information

Business Type:	Limited Liability Company
Business ID:	1041455
Status:	Good Standing
Effective Date:	05/14/2014
State of Incorporation:	Mississippi
Principal Office Address:	1021 Clinton Industrial Park Road Clinton, MS 39056

Registered Agent

Name
Capitol Corporate Services, Inc.
248 E Capitol St., Ste 840
Jackson, MS 39201

Officers & Directors

Name	Title
Mariner 3PL Holdings, LLC 1021 Clinton Industrial Park Road Clinton, MS 39056	Manager

Mariner Logistics respectfully submits this Capabilities Statement in response to IFB RFX Number: 3160007732 – Emergency Standby Transportation Services.

Mariner Logistics serves as the prime contractor, providing emergency-ready managed transportation, rapid deployment coordination, and 24/7 operational oversight for time-critical and mission-essential freight. Mariner is supported by its sister company, Gulf Relay, LLC, an asset-based motor carrier operating 250+ trucks and 700 trailers, enabling immediate access to dry van, refrigerated, flatbed, heavy haul, and specialized transportation capacity during emergent and non-emergent events.

Together, Mariner Logistics and Gulf Relay provide MEMA members with a single point of accountability, scalable standby capacity, and proven execution during emergency response, recovery, and infrastructure-support operations.

Mariner Logistics

CAPABILITIES STATEMENT

Submitted in response to:

IFB RFX Number: 3160007732 – Emergency Standby Transportation Services

Prime Contractor: Mariner Logistics

UEI: EVM9VB9FDVS4

CAGE Code: 17MV5

Website: www.marinerlogistics.com

CORE CAPABILITIES

Mariner Logistics is a global 4PL and managed transportation provider specializing in emergency standby transportation, rapid deployment, and surge logistics for public-sector, infrastructure, and industrial partners.

- Emergency standby & disaster-response transportation coordination
- Managed transportation / 4PL services
- Rapid mobilization & surge capacity planning
- Multimodal freight coordination (truckload, specialized, intermodal)
- Carrier procurement, vetting, and compliance management
- Vendor, supplier, and site coordination during emergency events
- 24/7 operations center with escalation management
- Technology-enabled shipment visibility and reporting

Mariner serves as a single point of accountability, coordinating assets, carriers, and stakeholders to ensure continuity of operations during emergent and non-emergent events.

EMERGENCY RESPONSE & MEMA SUPPORT

Mariner Logistics is structured to support MEMA member agencies with transportation solutions aligned to emergency preparedness, response, and recovery operations, including:

- Emergency standby transportation services
- Disaster response & recovery logistics
- Infrastructure restoration and material movement

- Fuel, equipment, and relief-freight coordination
- Short-notice activation with sustained operational support

Our team operates under established SOPs designed for time-critical, high-impact events requiring reliability, flexibility, and clear communication.

TECHNOLOGY & VISIBILITY

- Proprietary transportation management and visibility tools (Mariner Live / Vibe)
 - Real-time tracking and exception management
 - API / EDI connectivity with shippers, vendors, and government partners
 - Centralized reporting for operational and compliance review
-

SISTER COMPANY — ASSET-BASED EXECUTION

Gulf Relay

Mariner Logistics is supported by its sister company, Gulf Relay, LLC, providing direct, asset-based transportation capacity to support emergency standby and surge requirements.

Gulf Relay Capabilities

- 250+ company-owned trucks / 700 trailers
- Dry van, refrigerated, flatbed
- RGN, lowboy, heavy haul / over-dimensional
- Hazmat-certified drivers
- SmartWay Transport Partner
- Controlled-access yards & vetted drivers
- 24/7 operations and real-time visibility

Locations

- Headquarters: Clinton, MS
- Additional Terminals: Dallas, TX & Wellford, SC

This integrated structure enables Mariner to deliver both coordination and execution, reducing risk and increasing response speed during emergency operations.

NAICS CODES

- 488510 — Freight Transportation Arrangement
- 484121 — General Freight Trucking, Long-Distance, Truckload
- 484110 — General Freight Trucking, Local
- 493110 — General Warehousing and Storage
- 488490 — Other Support Activities for Road Transportation

POINT OF CONTACT

Blanks Baldwin

President — GR Holdings

(Parent Company of Mariner Logistics & Gulf Relay)

bbaldwin@marinerlogistics.com

blanks@gulfrelay.com

601-213-7645

GULF RELAY

ASSET TRUCKING

Since 2011, Gulf Relay has been providing our clients with excellent service. We are dedicated to maintaining our 95% On-Time Delivery standard, updating our equipment annually, and making positive impacts in our communities.



SAFETY

- Industry Leading Safety Score
- Smart Drive Event Recorders
- Monthly Fleet Safety Trainings
- Omnitrac
- IDELIC Driver Data Monitoring



DRIVERS

- Average Driver Experience: 10 Years
- OTR, Regional, Local, Teams
- Electronic Billing Service



TRUCKS

- 250+ Power Units
- Average Vehicle Age: 4 Years
- Smartway Certified
- Freightliners, Volvos, Peterbilts, Macks



TRAILERS

- 700+ 53' Dry Van Units
- Average Age: 5 Years
- Paper Spec & Food Grade
- Alcohol Permits
- Trailer Pools



Clinton, MS | Dallas, TX | Wellford, SC

Blanks Baldwin
601-213-7645
blanks@gulfrelay.com

ASSET TRUCKING



SERVICES

- Teams Expedited
- Dedicated
- Project Freight
- Trailer Leasing / Storage

TOP COMMODITIES

- Temperature Controlled Goods
- Food/Beverage
- Pharmaceuticals
- Medical Equipment
- Data Servers
- High Value Electronics
- Paper Products
- Retail
- Agriculture
- Disaster & Emergency Supplies
- Chemicals/ Lubricants
- Solar Panels

DENSITY & DIRECTIONAL MAP



Clinton, MS | Dallas, TX | Wellford, SC

Blanks Baldwin
601-213-7645
blanks@gulfrelay.com

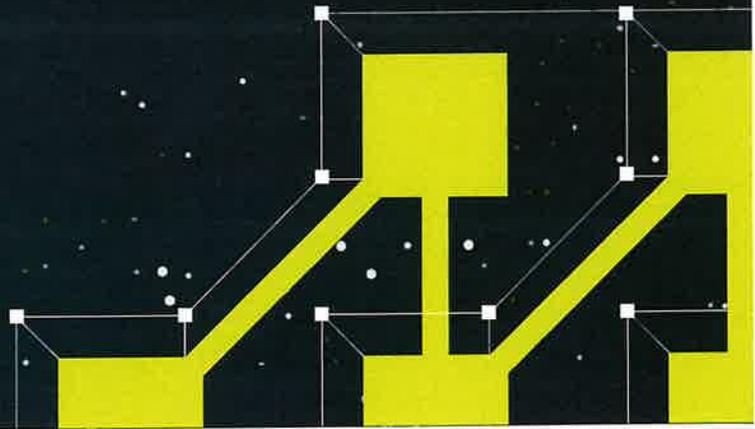
2025.



mariner

MANAGED TRANSPORTATION OVERVIEW

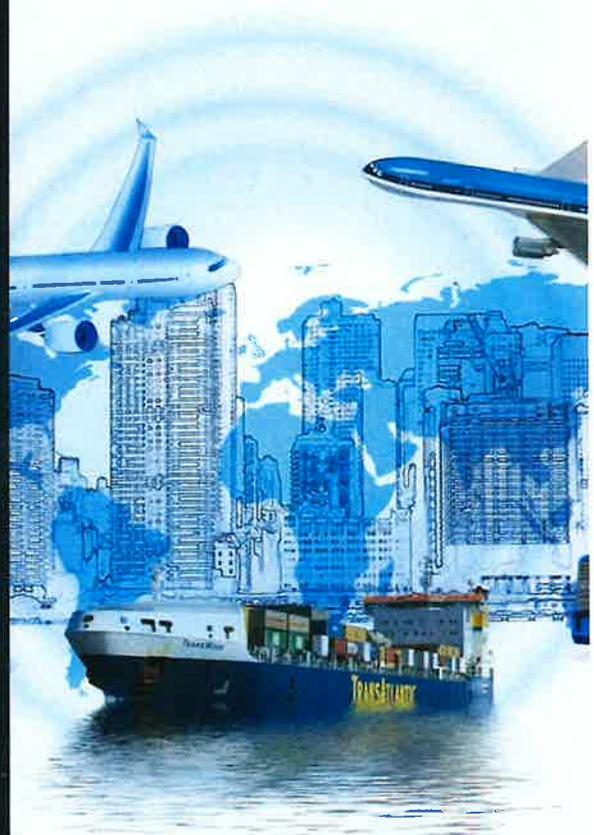
 mariner



Strategic Partnership, Not a Service Provider

We act as an extension of your team—executing, optimizing, and scaling freight operations while reducing cost and complexity.

Visibility, accountability, and agility are built in.



Freight Management Reimagined

At Mariner, Managed Transportation isn't just a service, it's a strategic partnership built around performance, transparency, and adaptability.

We act as an extension of your team, managing the daily movement of freight across your network while continuously optimizing cost, service, and scalability.





We Don't Just Manage Freight — We Manage Success

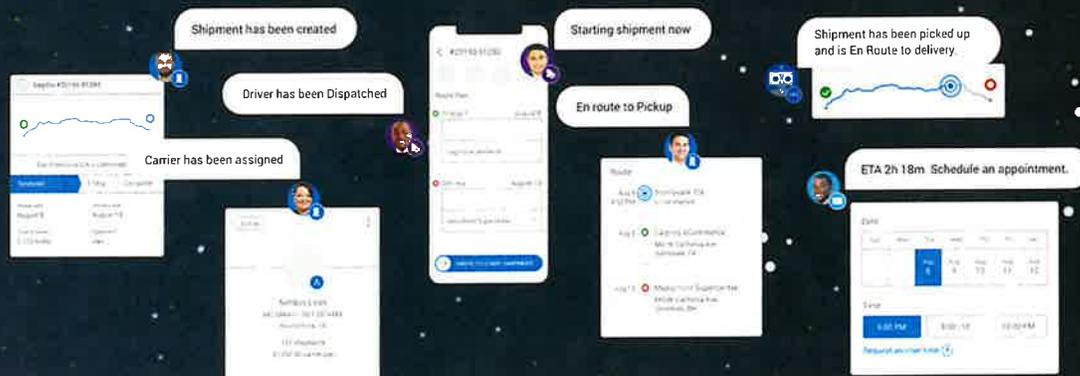
We co-manage everything from routing and mode selection to tendering, carrier communication, and exception resolution.

Our team ensures on-time delivery and SLA performance through proactive monitoring and adaptive routing



The World's First Multi-Enterprise Collaborative Platform

Mariner Live connects every stakeholder—shippers, 3PLs, carriers, and customers—into one ecosystem. Everyone is connected, everyone is smarter, every process is digital, and every customer interaction is enriched by the rapidly growing Mariner network.



Turning Insights Into Action

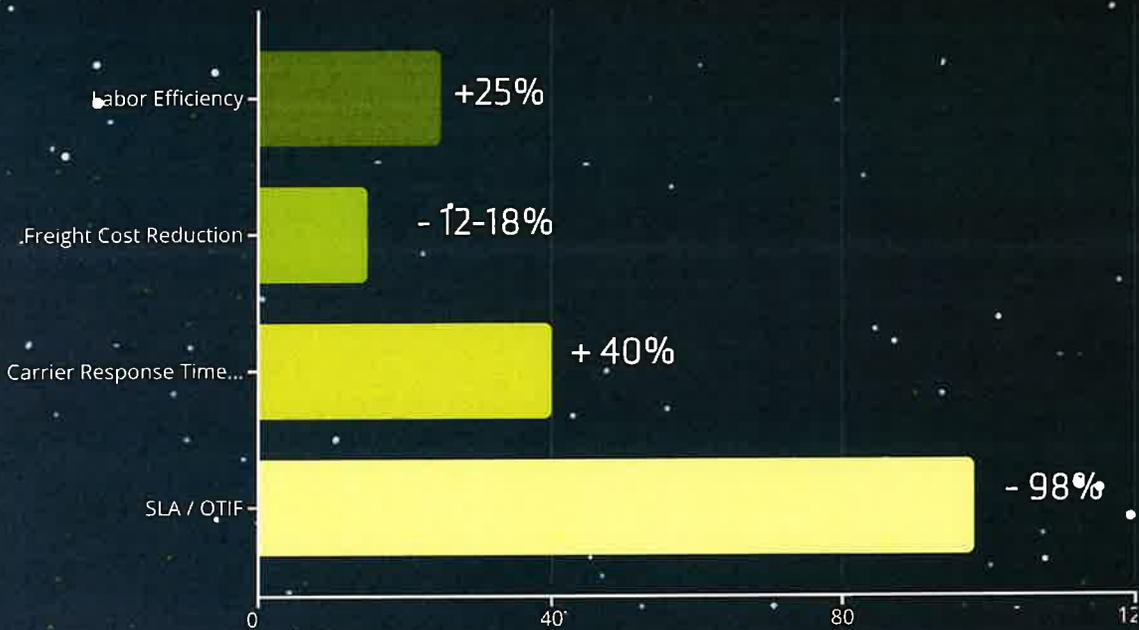
- Mariner Live's framework provides real-time tracking links for all shipments—or just high-priority loads—including summary cards and live maps for your organization's preferred level of detail.

This adaptive visibility serves as a personalized 'slack thread' for freight updates, with the available custom notifications for shipment updates via browser, mobile app, email, or text—whatever the preference is for any specific stakeholder or role—whether a 3PL, shipper, carrier, customer, or warehouse operator



Proven Results, Real Savings

Mariner Live delivers tangible benefits across key operational metrics:



Modern AI Tools for a Modern Supply Chain



Mariner Vibe AI is an advanced artificial intelligence layer that seamlessly plugs into your Transportation Management System (TMS) or ERP, instantly upgrading it with modern, AI-driven capabilities.

Shippers get an intelligent assistant that automates freight procurement, finds optimal carriers, and coordinates shipments in real time. Mariner Vibe turns your ordinary TMS into a powerhouse of efficiency and insight, without replacing your current software.

Automated Procurement (aka Spot Freight Superpower)

One of Mariner Vibe's standout features is Automated Spot Procurement – a turbocharged digital freight broker working 24/7 within your network. The AI taps into load boards, carrier systems, GPS data, and historical patterns to match each shipment with the best carriers and rates automatically.

It runs rapid-fire bidding events for your spot loads, handling quotes and carrier selection in minutes.



Automate, Optimize, and Win Every Spot Load

You set the rules and preferences, and Mariner Vibe AI does the heavy lifting: requesting bids, optimizing carrier choices, and even finalizing awards with your oversight.

The result is faster coverage for your freight, better rates, and far less work for your team.

-60%

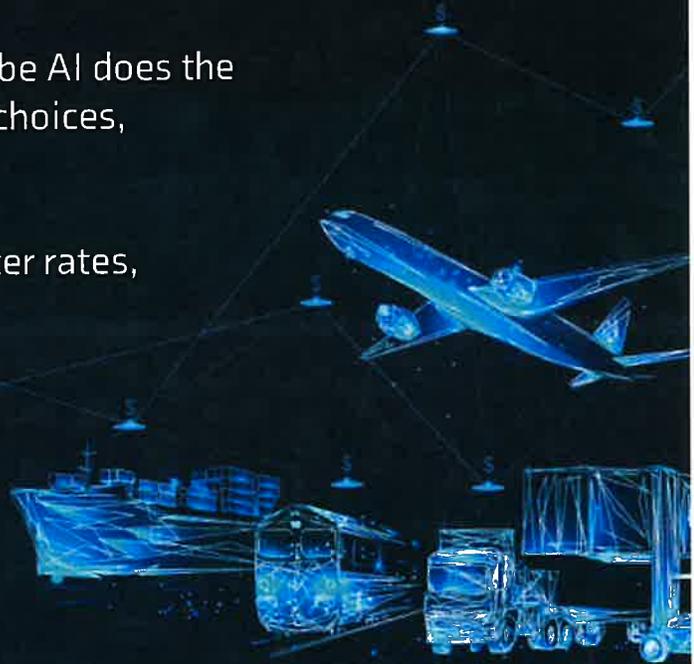
Tender cycle

+25%

Service consistency

-15%

Freight cost



Order-to-Cash (O2C)

- Mariner uses the Order-to-Cash (O2C) framework to evaluate the full journey of a shipment; from the moment an order is placed to the point payment is received.

We uncover opportunities to improve efficiency, reduce manual workload, and create soft cost savings to align operations, finance, and logistics under one continuous improvement lens.



Order Management

How are shipments initiated and processed?



Carrier Strategy:

Do you manage your own carrier network or outsource it?



Execution & Visibility

How do you handle tracking and tracing? (In many cases, this step is missing — and we offer tools to fill that gap.)



Freight Audit & Payment:

Are invoices audited internally, through a third party, or not at all? Could those resources be reallocated if audit and payment were automated or included in your service?

Your Worldwide Freight Partner

Whether you're shipping internationally by air or ocean, ensuring accurate quote details and understanding the specific terms for imports and exports is essential. Coverage across 450+ cities worldwide.

Regional teams in NA, LATAM, EMEA, with strategic hubs near major ports & gateways.





Store, Fulfill, and Ship

Store, fulfill, and ship more efficiently than ever with Mariner's comprehensive warehousing and fulfillment solutions designed to support high-growth companies in scaling their operations.

Mariner manages more than 1 million square feet of distribution space in Class-A facilities with high-value storage and FDA and FBA registration in Fort Worth, Coppel, and DeSoto, TX, with varying sizes and features.

Industry Expertise

Pharma & Life Sciences

End-to-end cold chain management, regulatory compliance (GDP/FDA), and secure handling of temperature-sensitive shipments.

Energy & Utilities

Specialized heavy-lift logistics, multi-modal coordination, and safety-first project execution for remote sites.

Industrial & Manufacturing

End-to-end supply chain orchestration, VMI, kitting, and optimized reverse logistics solutions.

Retail & Consumer Goods

Omnichannel fulfillment, real-time inventory visibility, and efficient returns management.

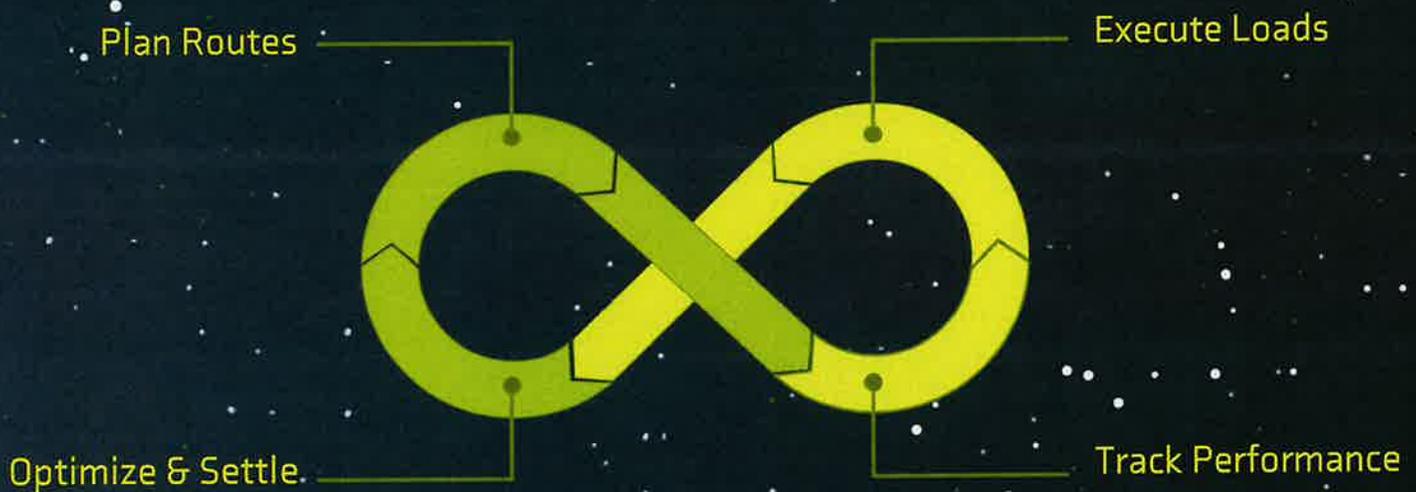
High-Tech / Data Centers

Precision logistics for racks, servers, and components; white glove handling and just-in-time data center deployment

Continuous Improvement in Motion

- Plan → Execute → Track → Optimize → Settle.

Each cycle refines routes, consolidates loads, and improves SLAs.



Navigate Your Supply Chain Constellation with Mariner

Simplify. Streamline. Strengthen.

Let's build a connected, performance-led logistics network together.

 info@marinerlogistics.com |  marinerlogistics.com



INVITATION FOR BID

IFB RFX Number: 3160007732

Emergency Standby Transportation Services

Issued: November 17, 2025



CLOSING TIME AND DATE

Bids must be received by:

January 6, 1:00 PM CST

CLOSING LOCATION

Mississippi Department of Finance and Administration

501 North West Street, Suite 1301 C

Jackson, Mississippi 39201

BID COORDINATOR

April Burns, Bid Coordinator

Telephone: (601) 359-5286

E-mail: oss@dfa.ms.gov

SECTION 1

1.1 Purpose

The Office of Statewide Strategic Sourcing (hereinafter "OSSS"), on behalf of the Mississippi Emergency Management Agency (hereinafter "MEMA") has issued this solicitation for the purpose of soliciting sealed bids from qualified providers for emergency standby transportation services. The Contractor will perform all tasks and make all assurances outlined in Section 4 of this IFB entitled Scope of Work.

Additional information may be obtained by written request to April Burns, Bid Coordinator oss@dfa.ms.gov.

SECTION 2

2.1 Timeline

Invitation to Bid (IFB) Issue Date:	November 17, 2025
Bid Package Questions:	December 5, 2025, 3:00 PM CST
Question & Answer Deadline:	December 11, 2025, 1:00 PM CST
Bid Package Due:	January 6, 2026, 1:00 PM CST
Bid Opening:	January 6, 2026, 2:00 PM CST
Anticipated Notice of Intent to Award:	January 16, 2026, 2:00 PM CST

MEMA reserves the right to adjust this schedule as it deems necessary and change the dates of the initial contract term without amendment to this IFB.

2.2 This solicitation and any resulting contract shall be governed by the applicable provisions of the *Public Procurement Review Board (PPRB) Office of Personal Services Contract Review (OPSCR) Rules and Regulations*, a copy of which is available on the Mississippi Department of Finance and Administration's website (www.dfa.ms.gov). Any bidder responding to this solicitation is deemed to be on notice of all requirements therein.

2.3 Reconsideration for the Terms of the Solicitation: Any potential bidder may request that MEMA reconsider the terms of this solicitation. Such a request shall be filed with the Bid Coordinator and the Director of OPSCR within three (3) business days following the date of public notice as defined in Section 5.2.1. It is the sole responsibility of the requesting vendor to ensure the request is timely received by all required parties. Failure to timely request reconsideration in compliance with this section and Section 5.2.4 and Section 5.2.4.1 of the OPSCR Rules and Regulations results in a waiver of any claim regarding the terms of the solicitation.

SECTION 3
Contact and Questions/Requests for Clarification

3.1 Bidding vendors must carefully review this solicitation, required contract clauses, risk management provisions, and all attachments for defects, questionable, or objectionable material. Following review, vendors may have questions to clarify or interpret the IFB in order to submit the best bid possible. To accommodate the questions and requests for clarifications, vendors shall submit any such question via email by the deadline reflected in Section 2. All questions and requests for clarifications must be directed by email to:

April Burns, Bid Coordinator
E-mail: oss@dfa.ms.gov

3.2 Vendors should enter "IFB RFX Number 3160007732 - Questions" as the subject of the email. Question submittals should include a reference to the applicable IFB section and be submitted in the format shown below:

	IFB Section, Page Number	Vendor Question/Request for Clarification
1.		

3.3 Official responses will be provided only for questions submitted as described above and only to clarify information already included in the IFB. The identity of the organization submitting the question(s) will not be revealed. All questions and answers will be published on the Mississippi Contract/Procurement Opportunity Search Portal website and MEMA's website as an amendment to the IFB by the date and time reflected in Section 2.

3.4 MEMA will not be bound by any verbal or written information that is not contained within this IFB unless formally noticed and issued by the contact person as an IFB amendment. Vendors are cautioned that any statements made by MEMA personnel that materially change any portion of the bid document shall not be relied upon unless subsequently ratified by a formal written amendment to the bid document.

3.5 All vendor communications regarding this IFB must be directed to the Bid Coordinator. Unauthorized contact regarding the IFB with other MEMA employees may result in the vendor being disqualified, and the vendor may also be suspended or disbarred from the State.

3.6 Acknowledgement of Amendments: Bidders shall acknowledge receipt of any amendment to the IFB in writing. The acknowledgement shall be submitted by signing and returning the amendment with the bid package or by letter or email submission. Each bidder shall submit a written acknowledgement of every amendment to MEMA on or before the submission deadline. It is the bidder's sole responsibility to monitor the websites for any updates or amendments to the IFB.

3.7 Bidder must provide a signed Acknowledgment(s) of IFB Amendment(s) and Questions and Answer document(s) if any were issued/posted on the Mississippi Contract/Procurement Opportunity Search Portal website and MEMA's website.

3.8 The IFB is comprised of the base IFB document, any attachments, any amendments issued prior to the submission deadline, and any other documents released before the contract award.

SECTION 4 Scope of Work

The winning vendor ("contractor") shall provide in a timely and satisfactory manner all services and otherwise do all things necessary for or incidental to the performance of work as set forth below:

4.1 Deliverables

4.1.1 Detailed Minimum Specifications

As emergency situations occur, the need for transportation and logistics services into the area affected by a disaster are most critical. An efficient, reliable, and highly flexible operation is needed to provide the agency as well as local governments with the supplies needed to present relief to citizens in the affected area. The state, in conjunction with the vendor, will establish pre-disaster requirements during a known event. At the time a purchase order will be provided to the vendor to initiate the need of trailers and movement of equipment to the State Staging Area (SSA) as outlined in the agreed plan. The contractor must possess an adequate infrastructure as well as information technology to efficiently manage, communicate and process various levels of supplies to the "affected area". Staging area locations in the state are:

- Camp Shelby, Hattiesburg, Mississippi
- Grenada, Mississippi
- Lee County Agri Center, Tupelo, Mississippi.

The contractor should have knowledge of the state and locations of counties and municipalities as well as a well-established knowledge of the three (3) main coastal counties: Harrison, Hancock, and Jackson as well as South Mississippi. The contractor is responsible for supplying its own equipment, trailers and employees (drivers) in place within the company. MEMA will not provide any equipment, vehicles, or personnel, including drivers, in connection with these services. Additionally, the Contractor must ensure that GPS tracking/monitoring devices are installed on the trailers and/or equipment, so they are easily inventoried and monitored for return after the matters of the disaster are cleared for return to normalcy. The contractor must also appoint a lead contact for this contract that will be responsible for managing staff, meeting project goals

and objectives within the budget limits should the contractor be called on in the event of a disaster. Please see the following requirements below to complete your bid/proposal.

Operational Requirements

- A. Transportation Brokerage** Over the road truck or fleet truck, one-way service (provide the most cost-effective service) to a vendor provided cross dock facility. Commodities will be cross docked into trailers leased by the selected vendor. The bidder will provide documentation of commodities cross docked from over the road trucks into leased trailers.
- B. Bidders Dock Management and Facility** The contractor is expected to be available 7 days a week, 24 hours a day (if required) when the contractor is notified of commodities purchased for disaster preparedness and shipped to the contractor's identified address. The contractor will not be required to maintain the facility open 24 hours (unless this is the contractor's' normal operation) after the state has received all purchased commodities and starts receiving federal commodities. Dock management and facility must further meet these requirements:
- i. 24-hour availability during a crisis
 - ii. Centralized management service provider with a director or manager of all operations during crisis period.
 - iii. Flexible labor force to receive loads into a cross docked facility
 - iv. Material handling equipment to move palletized shipments
 - v. Trailer drop yard or space for inbound loads – 50 trailers
 - vi. Secure drop yard, fenced in facility and central entry point
 - vii. Facility must be a flow through operation to efficiently process loads
- C. Transportation Network Ability** The contractor must be able to move 10 – 75 shuttle loads daily from the State Staging Area (SSA) to designated County Staging Areas (CSA) with through put (as required) to Commodity Point of Distribution (CPOD) site within affected counties and drop trailer as required.
- D. Shuttle** The contractor shall supply power units to shuttle loads between cross dock location (commodities purchase by the state), state staging facilities, County Staging Areas (CSA) to Point of Distribution (POD) site during crisis period. Provide between 50 – 100 short-term lease trailers (trailers may be owned or leased from outside source) during crisis (mobilize and secure units within 72 hours of potential crisis when alerted by MEMA Logistics and purchase order provided to contractor).
- i. Utilize centralized management transportation and communicate operational statuses of all equipment during crisis period.
 - ii. P & D (pick-up & delivery) ability to efficiently stage/extract equipment from CPOD (Commodity Point of Distribution) locations.

- iii. Capability to track trailers when dropped at CSA or CPOD site.
 - iv. FEMA will be providing trailers with commodities to the SSA (State Staging Area). These commodities will be tracked and moved to County Staging Area (CSA) and CPOD sites by shuttle power units.
- E. Fuel Procurement** The contractor must possess the ability to provide fuel to support operations.
- F. Information Management System** Information management system will be utilized to manage data/information flows back to MEMA Logistics at the State Emergency Operations Center and the SSA. System redundancy is a must. Information management backup systems would preferably be located outside the state. The information management system must also:
- i. Customize reports on status of goods at different stages of crisis period.
 - ii. Provide a low-cost method of data transfer to MEMA.
 - iii. Provide efficient reporting capability in an electronic format.
 - iv. Provide Latitude/Longitude (i.e., 31.559894, -91.405316 format) data for trailer delivery.
 - v. Maintain yard management asset tracking system.
 - vi. Have ability to know current status of trailers in all locations known as CPODs (Commodity Point of Distribution), SSAs (State Staging Areas) and cross dock station.
- G. Management Structure** The contractor shall possess an operational management structure to be presented in an organization chart. This will be utilized as the chain of command between MEMA, Mississippi Forestry Commission (State Staging Area Manger) and the contractor. The management structure must provide the following:
- i. Liaison personnel at the SEOC (State Emergency Operations Center) and SSA who will coordinate and act as the transportation manager for commodity distribution in conjunction with MEMA Logistics Transportation Manager.
 - ii. Status of all cross-docking matters of state purchased commodities, shuttle fleet, movement and locations of commodities.
 - iii. Shuttle/line haul operations management transferred to/from the SSA to CSA through to CPOD sites as required.
 - iv. Management that includes shuttle driver coordination, data/information management and load deliver documentation.
 - v. Asset status and location.
 - vi. Driver breakdown and emergency roadside service.
 - vii. Rotation of drivers or off-site lodging facilities, driver meals and driver rest facilities provided by the contractor (use of GSA per diem rates).
 - viii. If required, rental of van to shuttle drivers to dining facility, shower, etc.

H. **Delivery Ticket** All deliveries made under this contract must be accompanied with a delivery ticket and Bill of Laden (BOL). An automated version that is industry standard within the assessed tracking program used by the contractor can be utilized as a delivery ticket if agreed upon by the contract officer or the contract office representative. The following is the minimum amount of information needed that can be accomplished by paper or electronic method.

- i. Contractor name
- ii. Purchase order number
- iii. WebEOC reference number
- iv. Referenced BOL from FEMA or vendor
- v. Date of and time of delivery of shipment
- vi. Printed name and signature of individual receiving the order
- vii. GPS location of delivery (use of decimal, i.e., 31.559894, -91.405316)
- viii. BOL
- ix. Shipment and tracking information

I. **24 Hours of Service** When performing under this contract, the contractor must provide qualified personnel 24 hours a day, 7 days a week, who are familiar with the contract terms and conditions. The contractor must provide customer service with the ability to respond within one hour to an order for service or request for assistance. The contractor shall accept orders for service arranged for shipment and perform pick-up and delivery 24 hours a day, 7 days a week. The contracting officer will determine the hours of services when other than 24-hour/7-day service is required.

J. **Contractor Liability for Personal Injury and/or Property Damage** The contractor assumes responsibility for all damage or injury to a person(s) or property associated with the use, maintenance and operation of the contractor's vehicles and other equipment, the action of the contractor and the contractor's employees and agents. The government will in no event be liable or responsible for damage or injury to any person(s) or property associated with the use, maintenance, operation of any vehicle, other equipment, the action of the contractor, or the contractor's employees and agents in performing under this contract. The State of Mississippi shall be indemnified and saved harmless against claims for damage or injury in such cases.

K. **Tracking and Reporting Movement/Management Information System Technology**
The contractor should provide a management information system (MIS) to provide in-transit visibility tracking and related tracing information. In addition, tracking and tracing information should be available to designated government agencies via a secure web site on the internet 24 hours a day, 7 days a week. The contractor will maintain the capability to exchange information with current government systems utilizing the internet, simple mail transfer protocol (SMTP), file transfer protocol (FTP), electronic data interchange (EDI), value added networks (VANs), or other methodology agreed to by the contracting officer. At a minimum, the contractor's database must contain shipment order

information, prices applied to each shipment, movement data and other shipment information the government deems necessary to generate the reports specified in this contract. The contractor's system should include screen print capability and a facility to download reports as either ASCII files or as database file (Microsoft Access or Excel). The contractor's database must be secure and accessible by the worldwide web or personal computer station. The contractor's database must be updated at least once every four (4) hours.

Unless otherwise directed by the contracting officer, the contractor must maintain on-line access to all database elements associated with each shipment for a period of ninety (90) calendar days from the date of shipment delivery. After ninety (90) calendar days, an electronic record of each shipment file should be archived for the life of the contract and turned over to the state upon contract completion. The archived data may be requested by the contract officer or the contract office representative. The archived data must be retrievable within two (2) calendar days of a state request for information, unless otherwise agreed to by the contract officer and the contractor. The contractor will not archive shipment files with claims, billing disputes or similar areas that are unresolved. These files must stay on-line until settlement is reached or full payment is obtained.

Report Requirement

A minimum of four (4) daily reports compiling detailed data for tracking information in routed shipments, completed shipments to CSA or final CPOD sites with receiver information. Leased trailer locations and returned dates back to contractor and cross docking reports of consignment or purchased commodities into leased trailers, (cross docking is not required for federal leased trailers) and trailers awaiting movement to CSA and CPOD sites.

- i. **Weekly Shipping Reports** Cumulative totals of trailers delivered and picked up by county to include dates of arrival and averaged shipping tonnage by commodity. The report should be based on the time of shipment and items delivered.
- ii. **Monthly Billing Report** A monthly billing report detailing shipment and accessorial services provided along with a complete breakdown of charges by percentage as they apply to contract items. The report is due on the 10th day of the month.
- iii. **Final Billing Report** The contractor will provide a final billing report within ninety (90) days after being released from an event by the contract officer. The report shall include documentation of a complete breakdown of charges utilizing a Driver & Government Rep Sign In & Sign Out sheet provided by the contracting officer or an equivalent form from the vendor or BOL approved by the contracting officer. Additional information to be provided will be a report containing at a minimum trailer number, GPS tracking number, date, stationary GPS location.

- iv. **Automated Identification Technology (AIT)** Government shippers frequently use AIT devices to facilitate the tracking and processing of shipments. When any of these devices are part of a package or shipment, tendered by the government under this agreement, the contractor is required to ensure that the device does not become separated from the package. AIT devices usually consist of one or more of the following: linear bar codes, 2D bar codes, radio frequency identification device or optical memory cards (also known as automated manifesting system cards).

Personnel Requirements

The contractor must designate a Contract Designated Representative (CDR) and alternate(s) who are responsible for the contract operations. The contractor will provide a dispatcher/operations officer to the SSA upon start of operation, based on the requirements and request of MEMA; to push commodities to CSA (estimated start of operation will begin at 36 hours after landfall) 24/7 until contract is complete or mission dictates a change of operations. The CDR alternate(s) and contractor employees who have contact with customers must be able to read, write, speak and understand English fluently. English will be the only language used for written correspondence, discussions and other business transactions.

Shipment Routing, Scheduling and Tailored Logistics Services

All shipments referred to the contractor will be routed, scheduled, managed and controlled from receipt of shipment request through delivery. Complete shipping documentation must be in accordance with acceptable commercial practices and applicable federal and state laws.

- i. **Safety** The contractor must comply with all federal, state and local authorities having jurisdiction and with safety and fire regulations promulgated by the Department of Labor (OSHA) under Title 29, Section 1910 of the Code of Federal Regulations. The contractor is solely responsible for compliance and cost of compliance with federal, state and local laws and regulations pertaining to environmental protection, occupational health and safety, transportation, storage and disposal of hazardous materials and waste.

In the event the contractor violates Environmental Protection Agency (EPA) or Occupational Safety and Health Administration (OSHA) regulations, the contractor will be held responsible and will hold the State of Mississippi harmless from any and all administrative and financial involvement. The contractor will perform and be responsible for all necessary cleanup and treatment costs.

- ii. **Permits and Licenses** The contractor will determine specific permitting and license requirements where the contract work is to be performed and provide for the effects, if any, that these requirements may have on the offer or contract

performance. Failure of the contractor to ascertain these requirements beforehand will not excuse noncompliance nor will it be the basis for modifying the contract after the award to compensate for adherence requirements.

- iii. **Transportation for Employees during Performance of the Contract** The contractor will rent or otherwise provide transportation for employees to purchase necessities as well as to and from meals during the performance of the contract. MEMA will not provide this transportation service; however, the actual costs of transportation will be a reimbursable expense and will be made in accordance with state law.

SECTION 5

Basis for Award

- 5.1** Only objectively measurable criteria set forth in the IFB shall be applied in the bid evaluation. Criteria not set forth in the IFB may not be used to evaluate the bid. Contract(s) may only be awarded to the lowest responsive and responsible bidder(s). In order to determine which bidder(s) is the lowest responsive and responsible bidder, the Agency shall evaluate: (1) whether each bidder was responsive and provided all required information in the format required by the IFB; (2) whether each bidder is responsible and objectively meets the minimum qualifications or other criteria listed in the IFB required to determine whether the bidder has the skills, experience, and/or qualifications to successfully provide the services; and (3) which of the responsive and responsible bidders submitted the lowest overall price.
- 5.2 MINOR INFORMALITIES AND IRREGULARITIES** MEMA has the right to waive minor defects or variations of a bid from the exact requirements of the specifications that do not affect the price, quality, quantity, delivery, or performance time of the services being procured and if doing so does not create an unfair advantage for any bidder. If insufficient information is submitted by a bidder for MEMA to properly evaluate the bid, MEMA has the right to require such additional information as it may deem necessary after the submission deadline, provided that the information requested does not change the price, quality, quantity, delivery, or performance time of the services being procured and such a request does not create an unfair advantage for any bidder.
- 5.3** All bids that are determined to be responsive, responsible, and/or acceptable will continue on to the price bid or cost evaluation.
- 5.4** MEMA intends to award three (3) contracts to provide the services described in this IFB to the lowest responsible and responsive bidders. The contracts will be awarded in the following manner: the lowest most responsible, responsive, and cost will be the primary award winner, the next lowest most responsible, responsive, and cost will be the secondary award winner, and the next lowest most responsible, responsive, and cost will be the tertiary award winner.

SECTION 6
Minimum Bidder Qualifications

To win the bid and be awarded the contract, the vendor must have:

6.1 Bidder must devise a written plan that will illustrate its ability to work along with key MEMA personnel to provide a functional transportation system to support commodity distribution within the state during and after a natural or man-made disaster.

6.2 Prior Experience: Vendor must have been in business and provided emergency transportation services similar in requirements and scale during a state declared emergency to those described in this IFB for a minimum of 5 years. Please provide a description of the emergency services you have provided in the past 5 years. Include the dates of service, contact information of the agency/or entity you worked for, including the smallest and largest agency/entity, as well as the services you provided.

6.3 A minimum score of six (6) on the Reference Score Sheet (Attachment D) from reference interviews by agency staff with two (2) bidder references (for a total minimum scoring requirement of twelve (12) points), as well as all other requirements of this IFB.

6.4 The bidder may be required before the award of any contract to show to the complete satisfaction of MEMA that it has the necessary facilities, ability, and financial resources to provide the service specified therein in a satisfactory manner. MEMA may make reasonable investigations deemed necessary and proper to determine the ability of the bidder to perform the work, and the bidder shall furnish to the agency all information for this purpose that may be requested. MEMA reserves the right to reject any bid if the evidence submitted by, or investigation of, the bidder fails to satisfy the agency that the bidder is properly qualified to carry out the obligations of the contract and to complete the work described therein.

SECTION 7
Duration

The estimated period of performance for this contract may begin upon the execution of the contract by both parties and end one year from contract execution. At the discretion of MEMA, this contract may be amended and renewed for four (4) periods of twelve (12) months each under the same or amended terms and conditions as the original contract.

SECTION 8
Bid Submission Requirements

8.1 Submission Format

8.1.1 Bid Cover Sheet (Attachment A)

8.1.2 Bid Form (Attachment B) - all pricing must be submitted on the bid form. Failure to complete and/or sign the bid form may result in the bidder being determined non-responsive.

8.1.3 References (Attachment C) - each bidder must furnish a listing of **at least** three (3) trade references along with the contact person, address, and phone number for each. These references must be familiar with the bidder's abilities in the areas involved with this solicitation. MEMA staff will use these references to determine the bidder's ability to perform the services. It is the responsibility of the bidder to ensure that the reference contact information is correct and current. MEMA staff will not track down references. Bidders should verify before submitting their bid that the contact person, phone number and email address are correct for each reference. **Agency staff must be able to reach two (2) references for a bidder within two (2) business days of bid opening or within 48 hours of initial contact to be considered responsive. Further, the bidder must score a minimum of six (6) points on each Reference Score Sheet which will be used by MEMA staff when interviewing the two (2) references (for a total minimum scoring requirement of twelve (12) points) to be considered responsive and/or responsible.** (See **Attachments C and D.**) Only bidders who are found responsive and responsible will have their bids considered for the award. Bidder may submit as many references as desired. MEMA staff will begin contacting references at the top of the list and will continue down the list until they have completed Reference Score Sheets for two (2) references. After two (2) score sheets are completed, the reference check process will end.

8.2 Submission Requirements

8.2.1 Bidder must submit:

- A. An electronic copy of the signed bid package, along with a redacted copy if applicable, emailed to OSSS@dfa.ms.gov. Files shall not be password protected, shall be in .PDF format, and shall be capable of being copied to other media including readable in Microsoft Word and/or Microsoft Excel. The total size of the email, including all attachments, must not exceed 25MB. Emails exceeding this limit may be rejected and considered late.

8.2.2 A bid shall be considered received when the email containing the bid is successfully delivered to the designated bid submission email address at the Department of

Finance and Administration (DFA), as indicated by the timestamp generated by DFA's email system. All time stamps shall be recorded in Central Standard Time (CST). The subject line of the bid submission email shall clearly state SEALED BID, the bid opening date and time, the Invitation for Bids (IFB) number (e.g., SEALED BID – 1:00 PM CST, January 6, 2026 – IFB #3160007732), and the name of the bidding company. Bids may be rejected if the email subject line does not contain the required information as outlined in the solicitation.

- 8.2.3** All bid packages must be received by OSSS no later than 1:00 PM CST, January 6, 2026. Bids submitted via facsimile (fax) machine, mail, MAGIC, or hand delivery **will not** be accepted. Bidders should ensure that their email system confirms successful delivery to the OSSS inbox and are encouraged to request a delivery or read receipt for verification. OSSS will not be responsible for email delivery failures or delays. The vendor bears full responsibility for ensuring that the bid is submitted to the designated email address on time. Any delay—whether due to technical issues, network problems, file size limitations, or incorrect email address may result in the bid being rejected as late. All vendors are urged to take the possibility of delay into account when submitting a bid.
- 8.2.4** Timely submission of the bid package is the responsibility of the bidder. Bids received after the specified time will be rejected and retained unopened for evaluation in the procurement file to the extent necessary to complete administrative processes, including printing or verification of receipt. A bid received at the place designated in the solicitation for receipt of bids after the exact time specified for receipt will not be considered unless it has been determined by OSSS that the late receipt was due solely to mishandling by OSSS after receipt at the specified address.
- 8.2.5** The time and date of receipt will be recorded by OSSS staff based on the timestamp generated by the designated bid submission email system. The only acceptable evidence to establish the time of receipt at the designated DFA email address is the official email timestamp and any related system-generated documentation used by OSSS to verify receipt.
- 8.2.6** Each page of the bid form and all attachments shall be identified with the name of the bidder.
- 8.2.7** Failure to submit a bid on the bid form provided will be considered cause for rejection of the bid. **Modifications or additions to any portion of the bid document may be cause for rejection of the bid.** MEMA reserves the right to decide, on a case-by-case basis, whether to reject a bid with modifications or additions as non-responsive.

8.2.8 A bid response that includes terms and conditions that do not conform to the terms and conditions in the bid document is subject to rejection as non-responsive. MEMA reserves the right to permit the bidder to withdraw nonconforming terms and conditions from its bid response prior to a determination by the agency of non-responsiveness based on the submission of nonconforming terms and conditions.

8.2.9 As a precondition to bid acceptance, the agency may request the bidder to withdraw or modify those portions of the bid deemed non-responsive that do not affect quality, quantity, price, or delivery of the service.

SECTION 9 Bidder Certification

The bidder agrees that the submission of a signed bid form is certification that the bidder will accept an award made to it as a result of the submission.

SECTION 10 Debarment

By submitting a bid, the bidder certifies that it is not currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi and that it is not an agent of a person or entity that is currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi.

SECTION 11 Registration with Mississippi Secretary of State

By submitting a bid, the bidder certifies that it is registered to do business in the State of Mississippi as prescribed by Mississippi law and the Mississippi Secretary of State or, if not already registered, that it will do so within seven (7) business days of being notified by MEMA that it has been selected for contract award.

SECTION 12 Insurance, Bonds, or Other Sureties

12.1 The successful bidder shall, at its own expense, obtain and maintain insurance, bond, or other surety which shall include the following types and coverage limits:

12.1.1 Insurance Contractor represents that it will maintain workers' compensation insurance in compliance with Mississippi law which shall insure to the benefit of all Contractor's personnel provided hereunder, comprehensive general liability insurance or professional liability insurance with minimum limits of \$1,000,000.00 per occurrence. All general liability and professional liability insurance will provide coverage to MEMA as an additional insured. MEMA reserves the right to request

from carriers, certificates of insurance regarding the required coverage. Insurance carriers shall be licensed or hold a Certificate of Authority from the Mississippi Department of Insurance.

12.1.2 The contractor is responsible for ensuring that any subcontractors provide adequate insurance and/or bond coverage for the activities arising out of subcontracts.

12.2 Additionally:

12.2.1 In no event shall the requirement for an insurance certificate or bond be waived.

12.2.2 All insurance policies will list the State of Mississippi as an additional insured.

12.2.3 All insurance policies shall be issued by companies authorized to do business under the laws of the State of Mississippi, meaning insurance carriers must be licensed or hold a Certificate of Authority from the Mississippi Department of Insurance.

12.2.4 Contractor shall submit to MEMA within 10 days of notification of intent to award, a certificate of insurance and/or bond which outlines the coverage and limits defined in the procurement and contract. There are no provisions for exceptions to this requirement. Failure to provide the certificates of insurance within the 10-day period may be cause for your bid to be declared non-responsive or for your contract to be cancelled.

12.2.5 Contractor shall obtain at Contractor's expense the insurance and/or bond requirements specified in the procurement and contract prior to performing under this Contract, and Contractor shall maintain the required insurance and/or bond coverage throughout the duration of this Contract and all warranty periods. There are no provisions for exceptions to this requirement.

12.2.6 Contractor shall not commence work under this contract until it obtains all insurance and/or bond required under this provision and furnishes a certificate or other form showing proof of current coverage to the State. After work commences, the Contractor will keep in force all required insurance and/or bond until the contract is terminated or expires.

12.2.7 Contractor shall submit renewal certificates as appropriate during the term of the contract.

12.2.8 Contractor shall instruct the insurers to provide MEMA 30 days advance notice of any insurance cancellation.

12.2.9 Contractor shall ensure that should any of the above-described policies be cancelled before the expiration date thereof, or if there is a material change, potential exhaustion of aggregate limits or intent not to renew insurance and/or bond coverage(s), that written notice will be delivered to the Agency Chief Procurement Officer.

12.2.10 There shall be no cancellation, material change, potential exhaustion of aggregate limits or non-renewal of insurance and/or bond coverage(s) to MEMA. Any failure to comply with the reporting provisions of this clause shall constitute a material breach of contract and shall be grounds for immediate termination of this contract by MEMA.

SECTION 13 Bid Opening

Bid opening will not be open to the public; however, this will include opening, reading, and listing the name of each bidder and the bid price of each bid only. No discussions will be entered into with any bidder as to the quality or provisions of the specifications and no award will be made either stated or implied at the bid opening.

SECTION 14 Award Notification

The award for this procurement will be posted on the Mississippi Contract/Procurement Opportunity Search Portal website and the agency website at <http://www.msema.org>. Bidders will be notified via e-mail of the awards.

SECTION 15 Procurement Methodology

15.1 Restrictions on Communications with Agency and Agency Staff

At no time shall any bidder or its personnel contact, or attempt to contact, any MEMA staff regarding this IFB except the contact person as set forth and in the manner prescribed in Section 3.

15.2 Expenses Incurred in Preparing Bid

All parties participating in the procurement process with regard to this solicitation shall bear their own costs of participation, pursuant to Section 1.4.4 of the Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations.

15.3 Independent Price Determination

By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor, for the purpose of restricting competition.

The prices quoted shall be inclusive of all associated costs outlined in Attachment B. All pricing should include all associated costs with no additional or hidden fees.

15.4 Cancellation of Solicitation or Rejection of Individual Bids

At the Agency's sole discretion, an IFB may be canceled, all bids may be rejected, or individual bids may be rejected when the Agency determines that it is in the Agency's best interest to do so. A memorandum stating the reasons for the cancellation or rejection shall be made part of the Agency Procurement File.

The solicitation process requires expenditure of time and resources for both public Agencies and private businesses. Accordingly, solicitations should only be issued when there is a valid procurement need unless the solicitation states that it is for informational purposes only. However, nothing in the Section shall be construed as conferring any grievance right on any party when an Agency chooses to cancel a solicitation.

15.4.1 Notice of Cancellation of IFB When an IFB is canceled, a Notice of Cancellation shall be prepared. The Notice shall identify the solicitation being canceled and provide any information the Agency deems appropriate. The Notice of Cancellation shall: (1) be posted publicly on the Agency website; (2) be posted publicly on the procurement portal; *and* (3) be distributed to all potential bidders known to have received a copy of the IFB. A memorandum containing the reason for the cancellation shall be made part of the Agency Procurement File.

15.4.2 Rejection of Individual Bids Reasons for rejecting individual bids include but are not limited to:

- the bid was non-responsive to the solicitation;
- the bidder is deemed non-responsible;
- the Agency – in its sole discretion – determined the proposed price is unreasonable even if it was the lowest responsive and responsible bid;
- lack of competitiveness by reason of collusion or knowledge that reasonably available competition did not occur.

15.4.3 Disposition of Bids Where bids are individually rejected, or the solicitation is canceled after bids are received, the Agency shall have the sole discretion to determine whether to return bids to the bidder or retain the bids in the Agency

Procurement File. If the Agency chooses to return the bids to the bidders, the Agency shall ensure enough information is retained in the Agency Procurement File to support the decision to reject the bid.

15.5 Withdrawal of Bids

A bidder may withdraw a bid at any time by written notice to the Agency or the official designated in Section 1.1 of the IFB. If any such withdrawal occurs by the successful bidder(s) after the bid opening and/or issuance of the Notice of Intent to Award, the Agency may cancel the solicitation or proceed with award of a contract as if the withdrawn bid had not been submitted.

15.6 Confirmation of Bid

When MEMA knows or has reason to conclude that a mistake has been made, it may request the bidder to confirm the bid. Situations in which confirmation may be requested include obvious, apparent errors on the face of the bid or a bid which is unreasonably lower than the other bids submitted. If the bidder alleges a mistake, the bid shall be considered withdrawn unless correction meets the definition of a minor informality. The Agency shall have the sole discretion as to whether confirmation of a bid is warranted, but the Agency shall exercise that discretion in a manner that is fair to all bidders.

SECTION 16 Draft Agreement

The bidder understands and agrees that any contract entered into with MEMA pursuant to this IFB shall only be the contract provided by MEMA. MEMA will not accept agreements submitted by the bidder. Should MEMA and the winning bidder fail to enter into a contract, or MEMA ceases doing business with any Contractor selected through this IFB process, for any reason, MEMA reserves the right to contract with the next lowest priced Bidder.

SECTION 17 Contract Rights

Contract rights do not vest in any party until a contract is legally executed. MEMA is under no obligation to award a contract following issuance of this solicitation.

SECTION 18 Property Rights

Property rights do not inure to any Bidder until such time as services have been provided under a legally executed contract. No party responding to this IFB has a legitimate claim of entitlement to be awarded a contract or to the provision of work thereunder. MEMA is under no obligation to award a contract and may terminate a legally executed contract at any time.

SECTION 19
Agency Website

This IFB, questions and answers concerning this IFB, and the Notice of Intent to Award will be posted on the agency website at <http://www.msema.org> and on the Mississippi Contract/Procurement Opportunity Search Portal website.

SECTION 20
Attachments

The attachments to this IFB are made a part of this IFB as if copied herein in words and figures.

Attachment A

BID COVER SHEET

Bids must be received via email at QSSS@dfa.ms.gov as listed below on or before 1:00 PM CST, January 6, 2026. Do **not** include pricing or any bid content in the body of the email.

PLEASE INCLUDE IN YOUR SUBJECT LINE:

SEALED BID – 1:00 PM CST, January 6, 2026– IFB # 3160007732 – [Bidding Company Name]

Name of Company: Mariner Logistics, LLC

Quoted By: Blanks Baldwin

Signature: _____

Address: 1021 Clinton Industrial Park Rd.

City/State/Zip: Clinton, MS 39056

Telephone: 601-213-7645

Fax Number: _____

E-Mail Address: bbaldwin@marinerlogistics.com

Name and phone number of Company Representative to be contacted by Agencies seeking to contract for services pursuant to this IFB: Blanks Baldwin 601-213-7645

In addition to providing the above contact information, please answer the following questions regarding your company:

What year was your company started? 5/14/2014

How many years has the firm been in business of performing the services called for in this IFB?
11.5 years

Please provide the physical location and mailing address of your company's home office, principal place of business, and place of incorporation. 1021 Clinton Industrial Park Rd.

Clinton, MS 39056

If your company is not physically located within the vicinity, how will you supply the necessary equipment and personnel to provide emergency standby transportation services for MEMA? Mariner and Gulf Relay are headquartered in Clinton, Mississippi, with additional offices and terminals in South Carolina, Dallas, TX and Austin, TX. We operate more than one million square feet of warehousing across Dallas, TX and Clinton, MS.

Is your company currently for sale or involved in any transaction to expand or to become acquired by another business entity? If yes, please discuss the impact both in organizational and directional terms. NO

Is your company licensed and/or certified to provide emergency standby transportation services as required by any and all applicable Federal and State law(s)? Yes.

List all licenses or permits your company possesses that are applicable to perform the services required in this IFB. Mariner Logistics, LLC is fully licensed and authorized to provide transportation services in compliance with all applicable federal and state regulations, including FMCSA operating authority and USDOT registration and insurance requirements, and safety compliance standards.

Describe any specific services that your company offers along with any specialized experience, certification, and/or education of your current staff.

Mariner Logistics is a global 4PL providing comprehensive supply chain solutions, including warehousing and multimodal transportation across flatbed, heavy haul, dry van, refrigerated, box truck, and rail services.

Mariner Logistics and Gulf Relay operate as sister companies, creating a fully integrated logistics platform. Gulf Relay is a 270-truck, 700-trailer, asset-based carrier headquartered in Clinton, Mississippi, providing dedicated and on-demand capacity.

Together, Mariner Logistics and Gulf Relay deliver rapid, flexible, and scalable resources to support both emergent and non-emergent operations. Both organizations have a proven track record of emergency response, fast project turnaround, and successful startup execution, allowing customers to move quickly without sacrificing reliability or control.

Attachment B

BID FORM

Company: Mariner Logistics, LLC
Contact Person: Blanks Baldwin
Telephone Number: 601-213-7645

The evaluated contract price for emergency standby transportation shall include the total daily cost per prime mover truck, including the driver and the per diem. **Bidder shall also submit a Cost Analysis and Breakdown (as seen on page 25) detailing all professional fees and expenses in a manner that supports the total evaluated contract price submitted. The contract award will be based solely on the evaluated contract price submitted below. The Cost Analysis and Breakdown Sheet will be considered Attachment A with the contract.**

The awarded Contractor will be required to submit detailed invoices describing services completed at the time of payment request. Payment will be made in arrears (after the services have been provided) at the amount, and interval (i.e., monthly, quarterly, etc.) as agreed upon by the awarded contractor and MEMA prior to submission to PPRB for contract approval.

Total Cost per Prime Mover Truck: \$ 1900 /Per Day
(Total cost should include daily cost of truck, driver, and per diem)

****The initial contract term will be one year. MEMA, at its sole discretion, may amend this contract and renew it for four (4) periods of twelve (12) months each under the same or amended terms and conditions as the original contract. ****

By signing below, the company Representative certifies that he/she has authority to bind the company, and further acknowledges and certifies on behalf of the company:

1. That he/she has thoroughly read and understands the Invitation for Bids and Attachments thereto;
2. That the company meets all requirements and acknowledges all certifications contained in the Invitation for Bids and Attachments thereto;
3. That the company agrees to all provisions of the Invitation for Bids and Attachments thereto including, but not limited to, the clauses provided in the draft contract (Attachment E).
4. That the company will perform the services required at the prices quoted above;

5. That, to the best of its knowledge and belief, the cost or pricing data submitted is accurate, complete, and current as of the submission date;
6. **NON-DEBARMENT:** By submitting a bid, the bidder certifies that it is not currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi and that it is not an agent of a person or entity that is currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi.
7. **INDEPENDENT PRICE DETERMINATION:** By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
8. **BIDDER'S REPRESENTATION REGARDING CONTINGENT FEES:** By responding to the solicitation the bidder represents that it has not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract. If the bidder cannot make such a representation, a full and complete explanation shall be submitted in writing with the bidder's response.
9. **REPRESENTATION REGARDING GRATUITIES:** Contractor represents that it has not, is not, and will not offer, give, or agree to give any employee or former employee of MEMA a gratuity or offer of employment in connection with any approval, disapproval, recommendation, development, or any other action or decision related to the solicitation and resulting contract. Contractor further represents that no employee or former employee of MEMA has or is soliciting, demanding, accepting, or agreeing to accept a gratuity or offer of employment for the reasons previously stated; any such action by an employee or former employee in the future, if any, will be rejected by contractor. Contractor further represents that it is in compliance with the Mississippi Ethics in Government laws, codified at Mississippi Code Annotated §§ 25-4-101 through 25-4-121, and has not solicited any employee or former employee to act in violation of said law.
10. **Release of Bid as Public Record.** The bidder shall acknowledge which of the following statements is applicable regarding the release of its bid as a public record. A bidder may be deemed non-responsive if the bidder does not acknowledge either statement, acknowledges both statements, or fails to comply with the requirements of the statement acknowledged.

CHOOSE ONE:

- Along with a complete copy of its bid, bidder has submitted a second copy of the bid in which all information bidder deems to be confidential commercial and financial information and/or trade secrets is redacted in black. Bidder acknowledges that it may be subject to exclusion pursuant to Chapter 15 of the PPRB OPSCR Rules and Regulations

if MEMA or the Public Procurement Review Board determine redactions were made in bad faith in order to prohibit public access to portions of the bid which are not subject to Miss. Code Ann. §§ 25-61-9, 75-26-1 through 75-26-19, and/or 79-23-1. Bidder acknowledges and agrees that MEMA may release the redacted copy of the bid at any time as a public record without further notice to bidder. A bidder who selects this option but fails to submit a redacted copy of its bid may be deemed non-responsive.

Bidder hereby certifies that the complete unredacted copy of its bid may be released as a public record by MEMA at any time without notice to bidder. The bid contains no information bidder deems to be confidential commercial and financial information and/or trade secrets in accordance with Miss. Code Ann. §§ 25-61-9, 75-26-1 through 75-26-19, and/or 79-23-1. *Bidder explicitly waives any right to receive notice of a request to inspect, examine, copy, or reproduce its bid as provided in Miss. Code Ann. § 25-61-9(1)(a).* A bidder who selects this option but submits a redacted copy of its bid may be deemed non-responsive.

Company Name: Mariner Logistics, LLC

Printed Name of Representative: Blanks Baldwin

Date: 12/15/2025

Signature: 

Note: Failure to sign the bid form may result in the bid being rejected as non-responsive. Modifications or additions to any portion of this bid document may be cause for rejection of the bid.

Attachment A – Contract Cost Analysis and Breakdown

Cost per Prime Mover \$ 1540 <i>(Truck Only)</i>	Number Prime Mover Trucks 300
Total Cost per Prime Mover Truck \$ 1900 <i>(Total cost should include daily cost of truck, driver, and per diem)</i>	

The prices listed below will not be included in the bid evaluation; however, the vendor shall be bound by these prices for the duration of the contract, unless otherwise amended in writing by mutual agreement and approved by the PPRB. These amounts must be itemized on all applicable invoices for documentation and transparency.

TRAILER RENTAL AND MILEAGE

Trailer Rental \$ 75.00	Flat Rate/Per Day
<i>(GPS Tracking fees must be included in this cost)</i>	
Mileage Cost \$ 0.05	

DISPATCHER

Regular Hour Rate \$ 50.00	Overtime Hour Rate \$ 75.00
Per Diem for On-Site Dispatcher \$ 85.00	

ON-SITE MANAGEMENT

Regular Hour Rate \$ 75.00	Overtime Hour Rate \$ 100.00
Per Diem for On-site Management \$ 85.00	

Other Transportation Equipment Costs – Optional *(check if page attached)* This section is optional. **Information provided will not be considered during bid evaluation or award determination.** Bidders may submit costs related to additional transportation equipment they can provide, separate from the base bid, on a separate attachment.

If this section is completed, the bidder must sign and date the attachment. Submission of this information does not obligate MEMA to procure any additional equipment or services. MEMA may, at its sole discretion, use the information provided for internal planning or market research purposes only. Any future procurement of additional equipment or services will comply with applicable Mississippi procurement laws and regulations.

**Attachment C
REFERENCES**

Bidder may submit as many references as desired by submitting as many additional copies of Attachment C, References, as deemed necessary. References will be contacted in the order listed until two references have been interviewed and Reference Score Sheets completed for each of the two references. No further references will be contacted; however, bidders are encouraged to submit additional references to ensure that at least two references are available for interview. Agency staff must be able to contact two references within two (2) business days of bid opening or 48 hours of initial contact.

REFERENCE 1

Name of Company: _____

Dates of Service: _____

Contact Person: _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 2

Name of Company: _____

Dates of Service: _____

Contact Person: _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: [REDACTED]

REFERENCE 3

Name of Company: [REDACTED]

Dates of Service: [REDACTED]

Contact Person: [REDACTED]

Telephone Number: [REDACTED]

Cell Number: [REDACTED]

E-mail: [REDACTED]

Alternative Contact Person (optional): [REDACTED]

Telephone Number: [REDACTED]

Cell Number: [REDACTED]

E-mail: [REDACTED]

REFERENCE 4

Name of Company: [REDACTED]

Dates of Service: [REDACTED]

Contact Person: [REDACTED]

Telephone Number: [REDACTED]

Cell Number: [REDACTED]

E-mail: [REDACTED]

Alternative Contact Person (optional): [REDACTED]

Telephone Number: [REDACTED]

Cell Number: [REDACTED]

E-mail: [REDACTED]

REFERENCE 5

Name of Company: [REDACTED]

Dates of Service: [REDACTED]

Contact Person: [REDACTED]

Telephone Number: [REDACTED]

Cell Number: [REDACTED]

E-mail: [REDACTED]

Alternative Contact Person (optional): [REDACTED]

Telephone Number: [REDACTED]

Cell Number: [REDACTED]

E-mail: [REDACTED]

Attachment D

References Score Sheet

**IFB RfX #3160007732
IFB for Emergency Standby Transportation Services**

TO BE COMPLETED BY MEMA STAFF ONLY

Bidder Name: _____

Reference Name: _____

Person Contacted, Title/Position: _____

Date/Time Contacted: _____

Service From/To Dates: _____

Able to provide emergency transportation services when you called?	Yes	No
Satisfied with the services provided and final product? If no, please explain.	Yes	No
Vendor easy to work with in scheduling services?	Yes	No
Was the project completed on time and within budget?	Yes	No
Vendor listened when you had an issue and readily offered a solution? (If never had an issue, please check here ____.)	Yes	No
Would you enter into a contract with them again?	Yes	No
Would you recommend them?	Yes	No

Bidder must have a minimum of 6 "yes" answers on the questions above from two references (total of 12 "yes" answers) to be considered responsible and for its bid to be considered.

Score: Pass / Fail

Do you have any business, professional or personal interest in the vendor's organization? If yes, please explain.	Yes	No
---	-----	----

A "yes" to the above question may result in an automatic disqualification of the provided reference; therefore, resulting in a score of zero as responses to previous questions become null and void.

Notes:

Called by:

_____ Date _____
Name, Title

Signature

Attachment E

Required Contract Clauses

1. Applicable Law

The contract shall be governed by and construed in accordance with the laws of the State of Mississippi, excluding its conflicts of laws provisions, and any litigation with respect thereto shall be brought in the courts of Mississippi.

2. Approval

It is understood that if this contract requires approval by the Public Procurement Review Board ("PPRB") and/or the Department of Finance and Administration Office of Personal Service Contract Review ("OPSCR"), and this contract is not approved by PPRB and/or OPSCR, it is void and no payment shall be made hereunder.

3. Availability of Funds

It is expressly understood and agreed that the obligation of MEMA to proceed under this agreement is conditioned upon the appropriation of funds by the Mississippi State Legislature and the receipt of the appropriated funds. If the funds anticipated for the continuing time fulfillment of the agreement are, at any time, not forthcoming or insufficient, regardless of the source of funding, MEMA shall have the right upon 10 business days written notice to Contractor, to terminate this agreement without damage, penalty, cost of expense to MEMA of any kind whatsoever. The effective date of termination shall be as specified in the notice of termination.

4. Certification of Independent Price Determination

By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.

5. Compliance with Equal Opportunity in Employment Policy

Contractor understands that MEMA is an equal opportunity employer and therefore, maintains a policy which prohibits unlawful discrimination based on race, color, creed, sex, age, national origin, physical handicap, disability, genetic information, or any other consideration made unlawful by federal, state, or local laws. All such discrimination is unlawful, and Contractor agrees during the term of the agreement that Contractor will strictly adhere to this policy in its employment practices and provision of services.

6. Compliance with Laws

Contractor shall comply with, and all activities under this agreement shall be subject to, all applicable federal, state, and local laws and regulations, as now existing and as may be amended or modified.

7. E-Payment

Contractor agrees to accept all payments in United States currency via the State of Mississippi's electronic payment and remittance vehicle. The Agency agrees to make payment in accordance with Mississippi "Timely Payments for Purchases by Public Bodies" laws, which generally provide for payment of undisputed amounts by the Agency within 45 calendar days of receipt of invoice. Mississippi Code Annotated § 31-7-301, et seq.

8. E-Verification

If applicable, Contractor represents and warrants that it will ensure its compliance with the Mississippi Employment Protection Act and will register and participate in the status verification system for all newly hired employees. Mississippi Code Annotated §§ 71-11-1 and 71-11-3. Contractor agrees to provide a copy of each verification upon request of MEMA subject to approval by any agencies of the United State Government. Contractor further represents and warrants that any person assigned to perform services hereafter meets the employment eligibility requirements of all immigration laws.

The breach of this clause may subject Contractor to the following: (1) termination of this contract and exclusion pursuant to Chapter 15 of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*; (2) the loss of any license, permit, certification or other document granted to Contractor by an agency, department, or Governmental entity for the right to do business in Mississippi; or (3) both. In the event of such termination, Contractor would also be liable for any additional costs incurred by the Agency due to Contract cancellation or loss of license or permit to do business in the state.

9. Contractor's Representation Regarding Contingent Fees

By executing the contract the contractor represents that it has not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract. If the contractor cannot make such a representation, a full and complete explanation shall be submitted in writing to the Agency prior to contract execution.

10. Paymode

Payments by MEMA using the state's accounting system shall be made and remittance information provided electronically as directed by the state and deposited into the bank account of Contractor's choice. MEMA may, at its sole discretion, require Contractor to electronically submit invoices and supporting documentation at any time during the term of this Agreement. Contractor understands and agrees that the Agency is exempt from the payment of Mississippi taxes. All payments shall be in United States currency.

11. Procurement Regulations

This contract shall be governed by the applicable provisions of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*, a copy of which is available on the Mississippi Department of Finance and Administration's website (www.dfa.ms.gov). Any bidder responding to a solicitation for personal and professional services and any contractor doing business with a state Agency is deemed to be on notice of all requirements therein.

12. Representation Regarding Gratuities

Contractor represents that it has not, is not, and will not offer, give, or agree to give any employee or former employee of MEMA a gratuity or offer of employment in connection with any approval, disapproval, recommendation, development, or any other action or decision related to the solicitation and resulting contract. Contractor further represents that no employee or former employee of MEMA has or is soliciting, demanding, accepting, or agreeing to accept a gratuity or offer of employment for the reasons previously stated; any such action by an employee or former employee in the future, if any, will be rejected by contractor. Contractor further represents that it is in compliance with the Mississippi Ethics in Government laws, codified at Mississippi Code Annotated §§ 25-4-101 through 25-4-121, and has not solicited any employee or former employee to act in violation of said law.

13. Required Public Records and Transparency

Upon execution of a contract, the provisions of the contract which contain the personal or professional services provided, the unit prices, the overall price to be paid, and the term of the contract shall not be deemed to be a trade secret or confidential commercial or financial information pursuant to Mississippi Code Annotated § 25-61-9(7). The contract shall be posted publicly on www.transparency.ms.gov and shall be available for at the Agency for examination, inspection, or reproduction by the public. The contractor acknowledges and agrees that MEMA and this contract are subject to the *Mississippi Public Records Act of 1983* codified at Mississippi Code Annotated §§ 25-61-1, *et seq.* and its exceptions, Mississippi Code Annotated § 79-23-1, and the *Mississippi Accountability and Transparency Act of 2008*, codified at Mississippi Code Annotated §§ 27-104-151, *et seq.*

14. Stop Work Order

MEMA may, by written order to Contractor at any time, require Contractor to stop all or any part of the work called for by this contract. This order shall be for a period of time specified by MEMA. Upon receipt of such an order, Contractor shall forthwith comply with its terms and take reasonable steps to minimize any further cost to MEMA. Upon execution of the stop work order, unless MEMA has terminated that part of the agreement or terminated the agreement in its entirety, MEMA is not liable for payment for services which were not rendered due to the stop work order.

15. Termination

Termination for Convenience. MEMA may, when the interests of the Agency so require, terminate this contract in whole or in part, for the convenience of the Agency. MEMA shall give written notice of the termination to Contractor specifying the part of the contract terminated and when termination becomes effective. Contractor shall incur no further obligations in connection with the terminated work and on the date set in the notice of termination Contractor will stop work to the extent specified. Contractor shall complete the work not terminated by the notice of termination and may incur obligations as are necessary to do so.

Termination for Default. If MEMA gives the Contractor a notice that the personal or Professional services are being provided in a manner that is deficient, the Contractor shall have 30 days to cure the deficiency. If the Contractor fails to cure the deficiency, MEMA may terminate the contract for default and the Contractor will be liable for the additional costs to MEMA to procure the personal and professional services from another source. Termination under this paragraph could result in Contractor being excluded from future contract awards pursuant to Chapter 15 of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*. Any termination wrongly labelled termination for default shall be deemed a termination for convenience.

APPLICABLE FEDERAL PROCUREMENT CLAUSES AS THIS CONTRACT MAY BE FUNDED BY FEDERAL FUNDS

1. Byrd Anti-Lobbying Amendment

Contractors shall file the required certification within Appendix A of this contract through which it certifies that it will not and has not used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Contractor and all authorized subcontractors shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the awarding agency (MEMA).

2. Clean Air and Water Acts Compliance

- (1) Contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et. seq. and the Federal Water Pollution Control Act, as amended, 33 U.S.C. § 1251 et. seq.
- (2) Contractor agrees to report each violation to MEMA and understands and agrees that MEMA will, in turn, report each violation as required to assure notification to the State of Mississippi, the applicable federal agency, and the appropriate Environmental Protection Agency Regional Office as applicable to this contract.
- (3) Contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with federal assistance if applicable.

3. Procurement of Recovered Materials

- (1) In the performance of this contract, Contractor shall make maximum use of products containing recovered materials that are EPA-designated items unless the product cannot be acquired:
 - i. competitively within a timeframe providing for compliance with the contract performance schedule;
 - ii. meeting contract performance requirement; or,
 - iii. at a reasonable price.
- (2) Information about this requirement, along with the list of EPA-designate items, is available at EPA's Comprehensive Procurement Guidelines website, <http://www.epa.gov/smm/comprehensiveprocurement-guideline-cpg-program>.
- (3) Contractor also agrees to comply with all other applicable requirements for Section 6002 of the Solid Waste Disposal Act.

4. Debarment and Suspension

- (1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. Pt. 3000. As such Contractor is required to verify that none of Contractor, its principals (defined at 2 C.F.R. § 180.995) or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- (2) Contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- (3) This certification is a material representation of fact relied upon by MEMA. If it is later determined that Contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to MEMA, the federal government may pursue available remedies, including by not limited to, suspension and/or debarment.
- (4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

5. No Obligation by Federal Government

The federal government is not a party to this contract and is not subject to any obligations or liabilities to the non-federal entity, Contractor, or any other party pertaining to any matter resulting from the contract.

6. Program Fraud and False or Fraudulent Statements or Related Acts

Contractor acknowledges that 31 U.S.C Chap. 38 (Administrative Remedies for False Claims and Statements) applies to Contractor's actions pertaining to the contract.

7. Socioeconomic Affirmative Steps

If subcontracts are to be let, the prime contractor is required to take all necessary steps identified in 2 C.F.R. § 200.321(b)(1)-(5) to ensure that small and minority businesses, women's business enterprises, veteran-owned businesses, and labor surplus area firms are used when possible.

**APPLICABLE FEDERAL PROCUREMENT CLAUSES IF THIS CONTRACT IS
ELIGIBLE FOR REIMBURSEMENT SPECIFICALLY WITH FEMA FUNDING**

1. Access to and Retention of Records

- 1) Contractor agrees to provide MEMA, the subgrantees (counties and communities), FEMA, the Comptroller General of the United States, and any of their duly authorized representatives access to any books, documents, papers, and records of Contractor, which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.
- 2) Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.
- 3) Contractor agrees to provide the FEMA Administrator or his/her authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.
- 4) In compliance with the Disaster Recovery Act of 2018, MEMA and Contractor acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.
- 5) Contractor agrees to retain all records associated with this contract for three (3) years after MEMA or the subgrantees (counties and communities) make final payment and all other pending matters are closed.

2. DHS Seal, Logo, and Flags

Contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.

3. Compliance with Federal Law, Regulations, and Executive Orders

This is an acknowledgment that should FEMA financial assistance be used to fund all or a portion of the contract. Contractor will comply with all applicable federal laws, regulations, executive orders, FEMA policies, procedures, and directives.

APPENDIX A
44 C.F.R. PART 18- CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1) No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal Loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- 2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- 3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for such failure.

Contractor, _____, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, Contractor understands and agrees that the provisions of 31 U.S.C Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Contractor's Authorized Official's Signature

Date

INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review

Bidder: SLSCO

Price(s): \$3,720.00

AGENCY MUST REVIEW BIDS AND CONFIRM

Please Initial to Confirm

Submission Compliance

	Requirement	Notes <small>(PDF Page Number)</small>
<input checked="" type="checkbox"/>	Bid Submitted Timely — 1:00PM January 6, 2026	January 6, 2026 8:22AM
<input checked="" type="checkbox"/>	Acknowledged Amendments <input checked="" type="checkbox"/> #1 <input checked="" type="checkbox"/> #2	<i>Transportation QA 2025 – Addendum 1</i> <i>Transportation QA 2025 – Addendum 2</i>
<input checked="" type="checkbox"/>	Attachment A – Bid Cover Sheet Signed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	pp. 4-6 p. 4
<input checked="" type="checkbox"/>	Attachment B – Bid Form Signed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Release of Bid as Public Record Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Redacted Copy? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Included? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	pp. 7-9 p. 9 p. 9 N/A
<input type="checkbox"/>	Attachment A – Contract Cost Analysis and Breakdown Trailer Rental and Mileage Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Dispatcher Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No On-site Management Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Cross-Dock Facility Operations Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <hr/> Other Transportation Equipment Costs - Optional <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, Signed and Dated? <input type="checkbox"/> Yes <input type="checkbox"/> No	<i>Transportation QA 2025 – Addendum 1</i> p. 4 p. 4 p. 4 p. 5 p. 5 N/A
<input checked="" type="checkbox"/>	Attachment C - References At least 3? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	pp. 12-14 pp. 12-14
<input checked="" type="checkbox"/>	Appendix A – 44 C.F.R. Part 18 – Certification Regarding Lobbying Signed and dated? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	p. 22 p. 22

Minimum Requirements

INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review

	Requirement	Notes
<input type="checkbox"/>	2 Trade References	Score:
<input checked="" type="checkbox"/>	Registered in MAGIC	3102079971
<input checked="" type="checkbox"/>	Good Standing/Registered with MS SOS	Attached

INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review



Michael Watson
SECRETARY OF STATE

This is not an official certificate of good standing.

Name History

Name	Name Type
SLSCO LTD.	Legal
SLSCO, LP	Alias
Sullivan Land Services, LP	Previous Legal

Business Information

Business Type:	Limited Partnership
Business ID:	955532
Status:	Good Standing
Effective Date:	09/24/2009
State of Incorporation:	TX
Principal Office Address:	6702 Broadway Galveston, TX 77554

Registered Agent

Name
INCORP SERVICES, INC
302 Enterprise Drive, Suite A
Oxford, MS 38655

Officers & Directors

Name	Title
Sullivan Environmental Services 6702 Broadway Galveston, TX 77554	General Partner
William W Sullivan 6702 Broadway Galveston, TX 77554	Partner

IFB Number: 3160007732

JANUARY 6, 2026

EMERGENCY STANDBY TRANSPORTATION SERVICES

Mississippi Emergency
Management Agency

PREPARED FOR:

Mississippi Department of Finance and Administration
501 North West Street, Suite 1301 C
Jackson, Mississippi 39201

Attention: April Burns, Bid Coordinator
oss@dfa.ms.gov

SUBMITTED BY:

SLSCO LTD.
6702 Broadway Street
Galveston, TX 77554
713.880.8411

CONTACT:

Stan Ledbetter
Division President
832.413.5938
24-7@slsco.com

RESTRICTION OR DISCLOSURE AND USE OF DATA

This proposal includes data that shall not be disclosed outside the Government and shall not be duplicated, used, or disclosed, in whole or in part, for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this offer or as a result of, or in connection with, the submission of this data, the Government shall have the right to duplicate, use or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government's right to use information contained in this proposal if it is obtained from another source without restriction. All data in this proposal are subject to this restriction.



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January 6, 2026



Mississippi Department of Finance and Administration
Attn: April Burns, Bid Coordinator
501 North West Street, Suite 1301 C
Jackson, Mississippi 39201

SUBJECT: IFB Number: 3160007732 — Emergency Standby Transportation Services

SLSCO LTD. (SLS) is pleased to submit this proposal in response to IFB Number 3160007732 to provide Emergency Standby Transportation Services in support of the Mississippi Emergency Management Agency (MEMA). For over 30 years, SLS has partnered with state and local governments nationwide to deliver emergency transportation, logistics, and disaster recovery services. Our expertise includes activating State Staging Areas (SSAs), managing cross-dock operations, supporting commodity distribution, maintaining FEMA-compliant tracking, and documentation.

SLS is prepared to meet MEMA's operational requirements by mobilizing trailers and shuttle units within 72 hours of notification, sustaining throughput of 10–75 loads per day, and operating secure cross-dock facilities with 24/7 surge capacity. Our approach integrates GPS-enabled trailer tracking, a redundant Management Information System (MIS), and audit-ready documentation to ensure transparency and compliance with FEMA, DOT, OSHA, and Mississippi regulations.

Our experience includes supporting large-scale disaster logistics during hurricanes, floods, and severe weather events across multiple states. These missions required rapid activation of transportation networks, coordination of equipment resources, and deployment of qualified personnel under challenging conditions. This history demonstrates our ability to deliver safe, efficient, and scalable operations that align directly with MEMA's emergency transportation objectives.

SLS Advantage

- **Proven Emergency Logistics Capability:** Extensive experience activating staging areas, managing cross-dock operations, and supporting commodity distribution during large-scale disaster response missions nationwide.
- **Integrated Command & Staffing Model:** Structured leadership supported by trained transportation and logistics personnel, with surge capacity through established partners. Our model ensures 24/7 operational readiness, rapid mobilization within 72 hours, and scalability to sustain 10–75 shuttle loads per day between staging areas and CPODs.
- **Compliance & Audit Readiness:** Comprehensive tracking and documentation aligned with FEMA Public Assistance requirements, OSHA standards, and Mississippi regulations.

Financial Stability

SLS has the financial strength to support this program, with access to more than \$400 million in working capital and aggregate bonding capacity exceeding \$4.0 billion, with a single project limit of \$1.0 billion. This ensures that we can meet all obligations without any financial hindrance.

We appreciate the opportunity to support MEMA in strengthening statewide emergency transportation and logistics readiness.

A handwritten signature in blue ink, appearing to read "Stan Ledbetter".

Stan Ledbetter | Division President
24-7@slsco.com; contracts@slsco.com
P: 832.413.5938

Bid Submission Requirements

Bid Cover Sheet (Attachment A)

Attachment A

BID COVER SHEET

Bids must be received via email at OSSS@dfa.ms.gov as listed below on or before 1:00 PM CST, January 6, 2026. Do **not** include pricing or any bid content in the body of the email.

PLEASE INCLUDE IN YOUR SUBJECT LINE:

SEALED BID – 1:00 PM CST, January 6, 2026– IFB # 3160007732 – [Bidding Company Name]

Name of Company: SLSCO LTD.

Quoted By: Stan Ledbetter

Signature: 

Address: 6702 Broadway Street

City/State/Zip: Galveston, TX 77554

Telephone: 713.880.8411

Fax Number: 713.880.2727

E-Mail Address: 24-7@slsco.com

Name and phone number of Company Representative to be contacted by Agencies seeking to contract for services pursuant to this IFB: Stan Ledbetter; P: 832.413.5938

In addition to providing the above contact information, please answer the following questions regarding your company:

What year was your company started? 1995

How many years has the firm been in business of performing the services called for in this IFB?
30

Please provide the physical location and mailing address of your company's home office, principal place of business, and place of incorporation. Physical Address: 6702 Broadway Street,

Galveston, TX 77554

Mailing Address: P.O. Box 17017, Galveston TX 77552

If your company is not physically located within the vicinity, how will you supply the necessary equipment and personnel to provide emergency standby transportation services for MEMA?

SLS maintains 26 offices nationwide, including regional locations in Chickasaw, AL; Semmes, AL; and Metairie, LA—each within close proximity to Mississippi. These offices provide immediate access to personnel, equipment, and vendor networks, enabling rapid deployment. Our nationwide footprint ensures surge capacity and resource flexibility, while our regional presence guarantees mobilization within MEMA's required timelines (72 hours or less).

Is your company currently for sale or involved in any transaction to expand or to become acquired by another business entity? If yes, please discuss the impact both in organizational and directional terms. _____

No.

Is your company licensed and/or certified to provide emergency standby transportation services as required by any and all applicable Federal and State law(s)?

SLS will provide emergency standby transportation services in full compliance with all applicable federal and state laws through licensed and properly authorized transportation subcontractors, including TQL and JB Hunt. SLS maintains oversight of all subcontractor licensing, insurance, and performance, and ensures operations, documentation, and cost tracking are aligned with FEMA Public Assistance requirements.

List all licenses or permits your company possesses that are applicable to perform the services required in this IFB. SLS is registered and licensed to do business in the State of Mississippi and maintains

all required authorizations to contract for and manage emergency response services. SLS is actively registered in SAM.gov and maintains FEMA-compliant emergency management, documentation, applicable to federally reimbursable disaster response operations. SLS does not operate as a motor carrier. Transportation services required under this IFB will be performed by licensed and properly authorized subcontractors, who maintain all required federal and state transportation licenses, operating authority, and insurance. SLS provides oversight and verification of subcontractor compliance for the duration of the contract.

Describe any specific services that your company offers along with any specialized experience, certification, and/or education of your current staff. SLS provides a full range of emergency response and recovery support services for state and local governments, including emergency logistics coordination, transportation management, base camps and temporary facilities, shelter and non-congregate shelter operations, mass feeding and catering, warehousing and distribution support, equipment deployment, and site support services. These services are scalable and designed to support all phases of disaster response. Staff assigned to emergency operations are experienced in logistics, operations, and are trained to support time-sensitive, high-volume missions.

Bid Form (Attachment B)

Attachment B

BID FORM

Company: SLSCO LTD.

Contact Person: Stan Ledbetter

Telephone Number: 832.413.5938

The evaluated contract price for emergency standby transportation shall include the total daily cost per prime mover truck, including the driver and the per diem. **Bidder shall also submit a Cost Analysis and Breakdown (as seen on page 25) detailing all professional fees and expenses in a manner that supports the total evaluated contract price submitted. The contract award will be based solely on the evaluated contract price submitted below. The Cost Analysis and Breakdown Sheet will be considered Attachment A with the contract.**

The awarded Contractor will be required to submit detailed invoices describing services completed at the time of payment request. Payment will be made in arrears (after the services have been provided) at the amount, and interval (i.e., monthly, quarterly, etc.) as agreed upon by the awarded contractor and MEMA prior to submission to PPRB for contract approval.

Total Cost per Prime Mover Truck: \$ 3,720.00 /Per Day

(Total cost should include daily cost of truck, driver, and per diem)

**The initial contract term will be one year. MEMA, at its sole discretion, may amend this contract and renew it for four (4) periods of twelve (12) months each under the same or amended terms and conditions as the original contract. **

By signing below, the company Representative certifies that he/she has authority to bind the company, and further acknowledges and certifies on behalf of the company:

1. That he/she has thoroughly read and understands the Invitation for Bids and Attachments thereto;
2. That the company meets all requirements and acknowledges all certifications contained in the Invitation for Bids and Attachments thereto;
3. That the company agrees to all provisions of the Invitation for Bids and Attachments thereto including, but not limited to, the clauses provided in the draft contract (Attachment E).
4. That the company will perform the services required at the prices quoted above;

5. That, to the best of its knowledge and belief, the cost or pricing data submitted is accurate, complete, and current as of the submission date;
6. **NON-DEBARMENT:** By submitting a bid, the bidder certifies that it is not currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi and that it is not an agent of a person or entity that is currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi.
7. **INDEPENDENT PRICE DETERMINATION:** By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
8. **BIDDER'S REPRESENTATION REGARDING CONTINGENT FEES:** By responding to the solicitation the bidder represents that it has not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract. If the bidder cannot make such a representation, a full and complete explanation shall be submitted in writing with the bidder's response.
9. **REPRESENTATION REGARDING GRATUITIES:** Contractor represents that it has not, is not, and will not offer, give, or agree to give any employee or former employee of MEMA a gratuity or offer of employment in connection with any approval, disapproval, recommendation, development, or any other action or decision related to the solicitation and resulting contract. Contractor further represents that no employee or former employee of MEMA has or is soliciting, demanding, accepting, or agreeing to accept a gratuity or offer of employment for the reasons previously stated; any such action by an employee or former employee in the future, if any, will be rejected by contractor. Contractor further represents that it is in compliance with the Mississippi Ethics in Government laws, codified at Mississippi Code Annotated §§ 25-4-101 through 25-4-121, and has not solicited any employee or former employee to act in violation of said law.
10. **Release of Bid as Public Record.** The bidder shall acknowledge which of the following statements is applicable regarding the release of its bid as a public record. A bidder may be deemed non-responsive if the bidder does not acknowledge either statement, acknowledges both statements, or fails to comply with the requirements of the statement acknowledged.

CHOOSE ONE:

- Along with a complete copy of its bid, bidder has submitted a second copy of the bid in which all information bidder deems to be confidential commercial and financial information and/or trade secrets is redacted in black. Bidder acknowledges that it may be subject to exclusion pursuant to Chapter 15 of the PPRB OPSCR Rules and Regulations

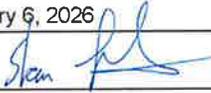
if MEMA or the Public Procurement Review Board determine redactions were made in bad faith in order to prohibit public access to portions of the bid which are not subject to Miss. Code Ann. §§ 25-61-9, 75-26-1 through 75-26-19, and/or 79-23-1. Bidder acknowledges and agrees that MEMA may release the redacted copy of the bid at any time as a public record without further notice to bidder. A bidder who selects this option but fails to submit a redacted copy of its bid may be deemed non-responsive.

- Bidder hereby certifies that the complete unredacted copy of its bid may be released as a public record by MEMA at any time without notice to bidder. The bid contains no information bidder deems to be confidential commercial and financial information and/or trade secrets in accordance with Miss. Code Ann. §§ 25-61-9, 75-26-1 through 75-26-19, and/or 79-23-1. Bidder explicitly waives any right to receive notice of a request to inspect, examine, copy, or reproduce its bid as provided in Miss. Code Ann. § 25-61-9(1)(a). A bidder who selects this option but submits a redacted copy of its bid may be deemed non-responsive.

Company Name: SLSCO LTD.

Printed Name of Representative: Stan Ledbetter

Date: January 6, 2026

Signature:  _____

Note: Failure to sign the bid form may result in the bid being rejected as non-responsive. Modifications or additions to any portion of this bid document may be cause for rejection of the bid.

Attachment A – Contract Cost Analysis and Breakdown

Cost per Prime Mover <u>\$1,800</u> Number Prime Mover Trucks <u>250+</u> <i>(Truck Only)</i>
Total Cost per Prime Mover Truck <u>\$3,720</u> <i>(Total cost should include daily cost of truck, driver, and per diem)</i>

The prices listed below will not be included in the bid evaluation; however, the vendor shall be bound by these prices for the duration of the contract, unless otherwise amended in writing by mutual agreement and approved by the PPRB. These amounts must be itemized on all applicable invoices for documentation and transparency.

TRAILER RENTAL AND MILEAGE

Trailer Rental <u>\$530</u> Flat Rate/Per Day <i>(GPS Tracking fees must be included in this cost)</i>
Mileage Cost <u>\$8.00</u>

DISPATCHER

Regular Hour Rate <u>\$92.50</u>	Overtime Hour Rate <u>\$138.75</u>
Per Diem for On-Site Dispatcher <u>\$150</u>	

ON-SITE MANAGEMENT

Regular Hour Rate <u>\$112.00</u>	Overtime Hour Rate <u>\$168.00</u>
Per Diem for On-site Management <u>\$150</u>	

- Other Transportation Equipment Costs – Optional** *(check if page attached)* This section is optional. **Information provided will not be considered during bid evaluation or award determination.** Bidders may submit costs related to additional transportation equipment they can provide, separate from the base bid, on a separate attachment.

If this section is completed, the bidder must sign and date the attachment. Submission of this information does not obligate MEMA to procure any additional equipment or services. MEMA may, at its sole discretion, use the information provided for internal planning or market research purposes only. Any future procurement of additional equipment or services will comply with applicable Mississippi procurement laws and regulations.

References (Attachment C)

Attachment C REFERENCES

Bidder may submit as many references as desired by submitting as many additional copies of Attachment C, References, as deemed necessary. References will be contacted in the order listed until two references have been interviewed and Reference Score Sheets completed for each of the two references. No further references will be contacted; however, bidders are encouraged to submit additional references to ensure that at least two references are available for interview. Agency staff must be able to contact two references within two (2) business days of bid opening or 48 hours of initial contact.

REFERENCE 1

Name of Company: Florida Division of Emergency Management

Dates of Service: 8/2/2024 to 11/1/2024

Contact Person: Timothy Conroy

Telephone Number: 850.524.8699

Cell Number: Same

E-mail: timothy.conroy@em.myflorida.com

Alternative Contact Person (optional): Brendan Blais

Telephone Number: 850.443.6997

Cell Number: N/A

E-mail: brendan.blais@em.myflorida.com

REFERENCE 2

Name of Company: Florida Division of Emergency Management

Dates of Service: 9/24/2024 to 10/10/2024

Contact Person: Ian Guidicelli

Telephone Number: 850.354.3044

Cell Number: 850.354.3044

E-mail: ian.guidicelli@em.myflorida.com

Alternative Contact Person (optional): Heather Mayfield

Telephone Number: 850.815.4421

Cell Number: 850.756.6763

E-mail: heather.mayfield@em.myflorida.com

REFERENCE 3

Name of Company: Texas Division of Emergency Management

Dates of Service: 7/8/2024 to 7/26/2025

Contact Person: Cody Hays

Telephone Number: 512.939.7611

Cell Number: N/A

E-mail: cody.hays@tdem.texas.gov

Alternative Contact Person (optional): N/A

Telephone Number: N/A

Cell Number: N/A

E-mail: N/A

REFERENCE 4

Name of Company: Brad Burness

Dates of Service: 7/8/2024 to 7/26/2025

Contact Person: Brad Burness

Telephone Number: 281.309.5003

Cell Number: N/A

E-mail: brad.burness@galvestoncountytx.gov

Alternative Contact Person (optional): N/A

Telephone Number: N/A

Cell Number: N/A

E-mail: N/A

REFERENCE 5

Name of Company: Jefferson Parish General Services

Dates of Service: 9/2/2021 to 12/6/2022

Contact Person: Ryan Babcock

Telephone Number: 504.364.2675

Cell Number: N/A

E-mail: JPGeneralservices@jeffparish.net

Alternative Contact Person (optional): N/A

Telephone Number: N/A

Cell Number: N/A

E-mail: N/A

Required Contract Clauses (Attachment E)

Attachment E

Required Contract Clauses

1. Applicable Law

The contract shall be governed by and construed in accordance with the laws of the State of Mississippi, excluding its conflicts of laws provisions, and any litigation with respect thereto shall be brought in the courts of Mississippi.

2. Approval

It is understood that if this contract requires approval by the Public Procurement Review Board ("PPRB") and/or the Department of Finance and Administration Office of Personal Service Contract Review ("OPSCR"), and this contract is not approved by PPRB and/or OPSCR, it is void and no payment shall be made hereunder.

3. Availability of Funds

It is expressly understood and agreed that the obligation of MEMA to proceed under this agreement is conditioned upon the appropriation of funds by the Mississippi State Legislature and the receipt the appropriated funds. If the funds anticipated for the continuing time fulfillment of the agreement are, at any time, not forthcoming or insufficient, regardless of the source of funding, MEMA shall have the right upon 10 business days written notice to Contractor, to terminate this agreement without damage, penalty, cost of expense to MEMA of any kind whatsoever. The effective date of termination shall be as specified in the notice of termination.

4. Certification of Independent Price Determination

By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.

5. Compliance with Equal Opportunity in Employment Policy

Contractor understands that MEMA is an equal opportunity employer and therefore, maintains a policy which prohibits unlawful discrimination based on race, color, creed, sex, age, national origin, physical handicap, disability, genetic information, or any other consideration made unlawful by federal, state, or local laws. All such discrimination is unlawful, and Contractor agrees during the term of the agreement that Contractor will strictly adhere to this policy in its employment practices and provision of services.

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6. Compliance with Laws

Contractor shall comply with, and all activities under this agreement shall be subject to, all applicable federal, state, and local laws and regulations, as now existing and as may be amended or modified.

7. E-Payment

Contractor agrees to accept all payments in United States currency via the State of Mississippi's electronic payment and remittance vehicle. The Agency agrees to make payment in accordance with Mississippi "Timely Payments for Purchases by Public Bodies" laws, which generally provide for payment of undisputed amounts by the Agency within 45 calendar days of receipt of invoice. Mississippi Code Annotated § 31-7-301, et seq.

8. E-Verification

If applicable, Contractor represents and warrants that it will ensure its compliance with the Mississippi Employment Protection Act and will register and participate in the status verification system for all newly hired employees. Mississippi Code Annotated §§ 71-11-1 and 71-11-3. Contractor agrees to provide a copy of each verification upon request of MEMA subject to approval by any agencies of the United State Government. Contractor further represents and warrants that any person assigned to perform services hereafter meets the employment eligibility requirements of all immigration laws.

The breach of this clause may subject Contractor to the following: (1) termination of this contract and exclusion pursuant to Chapter 15 of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*; (2) the loss of any license, permit, certification or other document granted to Contractor by an agency, department, or Governmental entity for the right to do business in Mississippi; or (3) both. In the event of such termination, Contractor would also be liable for any additional costs incurred by the Agency due to Contract cancellation or loss of license or permit to do business in the state.

9. Contractor's Representation Regarding Contingent Fees

By executing the contract the contractor represents that it has not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract. If the contractor cannot make such a representation, a full and complete explanation shall be submitted in writing to the Agency prior to contract execution.

10. Paymode

Payments by MEMA using the state's accounting system shall be made and remittance information provided electronically as directed by the state and deposited into the bank account of Contractor's choice. MEMA may, at its sole discretion, require Contractor to electronically submit invoices and supporting documentation at any time during the term of this Agreement. Contractor understands and agrees that the Agency is exempt from the payment of Mississippi taxes. All payments shall be in United States currency.

11. Procurement Regulations

This contract shall be governed by the applicable provisions of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*, a copy of which is available on the Mississippi Department of Finance and Administration's website (www.dfa.ms.gov). Any bidder responding to a solicitation for personal and professional services and any contractor doing business with a state Agency is deemed to be on notice of all requirements therein.

12. Representation Regarding Gratuities

Contractor represents that it has not, is not, and will not offer, give, or agree to give any employee or former employee of MEMA a gratuity or offer of employment in connection with any approval, disapproval, recommendation, development, or any other action or decision related to the solicitation and resulting contract. Contractor further represents that no employee or former employee of MEMA has or is soliciting, demanding, accepting, or agreeing to accept a gratuity or offer of employment for the reasons previously stated; any such action by an employee or former employee in the future, if any, will be rejected by contractor. Contractor further represents that it is in compliance with the Mississippi Ethics in Government laws, codified at Mississippi Code Annotated §§ 25-4-101 through 25-4-121, and has not solicited any employee or former employee to act in violation of said law.

13. Required Public Records and Transparency

Upon execution of a contract, the provisions of the contract which contain the personal or professional services provided, the unit prices, the overall price to be paid, and the term of the contract shall not be deemed to be a trade secret or confidential commercial or financial information pursuant to Mississippi Code Annotated § 25-61-9(7). The contract shall be posted publicly on www.transparency.ms.gov and shall be available for at the Agency for examination, inspection, or reproduction by the public. The contractor acknowledges and agrees that MEMA and this contract are subject to the *Mississippi Public Records Act of 1983* codified at Mississippi Code Annotated §§ 25-61-1, *et seq.* and its exceptions, Mississippi Code Annotated § 79-23-1, and the *Mississippi Accountability and Transparency Act of 2008*, codified at Mississippi Code Annotated §§ 27-104-151, *et seq.*

14. Stop Work Order

MEMA may, by written order to Contractor at any time, require Contractor to stop all or any part of the work called for by this contract. This order shall be for a period of time specified by MEMA. Upon receipt of such an order, Contractor shall forthwith comply with its terms and take reasonable steps to minimize any further cost to MEMA. Upon execution of the stop work order, unless MEMA has terminated that part of the agreement or terminated the agreement in its entirety, MEMA is not liable for payment for services which were not rendered due to the stop work order.

15. Termination

Termination for Convenience. MEMA may, when the interests of the Agency so require, terminate this contract in whole or in part, for the convenience of the Agency. MEMA shall give written notice of the termination to Contractor specifying the part of the contract terminated and when termination becomes effective. Contractor shall incur no further obligations in connection with the terminated work and on the date set in the notice of termination Contractor will stop work to the extent specified. Contractor shall complete the work not terminated by the notice of termination and may incur obligations as are necessary to do so.

Termination for Default. If MEMA gives the Contractor a notice that the personal or Professional services are being provided in a manner that is deficient, the Contractor shall have 30 days to cure the deficiency. If the Contractor fails to cure the deficiency, MEMA may terminate the contract for default and the Contractor will be liable for the additional costs to MEMA to procure the personal and professional services from another source. Termination under this paragraph could result in Contractor being excluded from future contract awards pursuant to Chapter 15 of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*. Any termination wrongly labelled termination for default shall be deemed a termination for convenience.

**APPLICABLE FEDERAL PROCUREMENT CLAUSES AS THIS CONTRACT MAY BE
FUNDED BY FEDERAL FUNDS**

1. Byrd Anti-Lobbying Amendment

Contractors shall file the required certification within Appendix A of this contract through which it certifies that it will not and has not used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Contractor and all authorized subcontractors shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the awarding agency (MEMA).

2. Clean Air and Water Acts Compliance

- (1) Contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et. seq. and the Federal Water Pollution Control Act, as amended, 33 U.S.C. § 1251 et. seq.
- (2) Contractor agrees to report each violation to MEMA and understands and agrees that MEMA will, in turn, report each violation as required to assure notification to the State of Mississippi, the applicable federal agency, and the appropriate Environmental Protection Agency Regional Office as applicable to this contract.
- (3) Contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with federal assistance if applicable.

3. Procurement of Recovered Materials

- (1) In the performance of this contract, Contractor shall make maximum use of products containing recovered materials that are EPA-designated items unless the product cannot be acquired:
 - i. competitively within a timeframe providing for compliance with the contract performance schedule;
 - ii. meeting contract performance requirement; or,
 - iii. at a reasonable price.
- (2) Information about this requirement, along with the list of EPA-designate items, is available at EPA's Comprehensive Procurement Guidelines website, <http://www.epa.gov/smm/comprehensiveprocurement-guideline-cpg-program>.
- (3) Contractor also agrees to comply with all other applicable requirements for Section 6002 of the Solid Waste Disposal Act.

4. Debarment and Suspension

- (1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. Pt. 3000. As such Contractor is required to verify that none of Contractor, its principals (defined at 2 C.F.R. § 180.995) or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- (2) Contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- (3) This certification is a material representation of fact relied upon by MEMA. If it is later determined that Contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to MEMA, the federal government may pursue available remedies, including by not limited to, suspension and/or debarment.
- (4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

5. No Obligation by Federal Government

The federal government is not a party to this contract and is not subject to any obligations or liabilities to the non-federal entity, Contractor, or any other party pertaining to any matter resulting from the contract.

6. Program Fraud and False or Fraudulent Statements or Related Acts

Contractor acknowledges that 31 U.S.C Chap. 38 (Administrative Remedies for False Claims and Statements) applies to Contractor's actions pertaining to the contract.

7. Socioeconomic Affirmative Steps

If subcontracts are to be let, the prime contractor is required to take all necessary steps identified in 2 C.F.R. § 200.321(b)(1)-(5) to ensure that small and minority businesses, women's business enterprises, veteran-owned businesses, and labor surplus area firms are used when possible.

APPLICABLE FEDERAL PROCUREMENT CLAUSES IF THIS CONTRACT IS ELIGIBLE FOR REIMBURSEMENT SPECIFICALLY WITH FEMA FUNDING

1. Access to and Retention of Records

- 1) Contractor agrees to provide MEMA, the subgrantees (counties and communities), FEMA, the Comptroller General of the United States, and any of their duly authorized representatives access to any books, documents, papers, and records of Contractor, which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.
- 2) Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.
- 3) Contractor agrees to provide the FEMA Administrator or his/her authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.
- 4) In compliance with the Disaster Recovery Act of 2018, MEMA and Contractor acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.
- 5) Contractor agrees to retain all records associated with this contract for three (3) years after MEMA or the subgrantees (counties and communities) make final payment and all other pending matters are closed.

2. DHS Seal, Logo, and Flags

Contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.

3. Compliance with Federal Law, Regulations, and Executive Orders

This is an acknowledgment that should FEMA financial assistance be used to fund all or a portion of the contract. Contractor will comply with all applicable federal laws, regulations, executive orders, FEMA policies, procedures, and directives.

APPENDIX A
44 C.F.R. PART 18- CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1) No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal Loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- 2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- 3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for such failure.

Contractor, SLSCO LTD., certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, Contractor understands and agrees that the provisions of 31 U.S.C Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

 Stan Ledbetter _____
Contractor's Authorized Official's Signature

1/6/2026
Date

Minimum Bidder Qualifications

6.1 Written Plan

Understanding of Requirements

MEMA seeks a contractor capable of providing dependable emergency standby transportation services to support the movement of commodities during disaster response. Services may be required at State Staging Areas (SSAs), County Staging Areas (CSAs), and Commodity Point of Distribution (CPOD), with the flexibility to scale personnel, equipment, and technology as operational needs change.

MEMA will be supported through coordinated transportation, shuttle, and cross-dock operations that meet state emergency logistics standards and disaster response objectives. The approach emphasizes readiness, safety, accountability, and continuous coordination with MEMA Logistics leadership, FEMA partners, and local jurisdictions. Operations will be structured, fully documented, and supported by real-time visibility tools to maintain compliance and audit readiness.

Our plan demonstrates readiness to:

- Mobilize trailers and shuttle units within **72 hours** of notification.
- Sustain throughput of **10 to 75 loads per day** between SSAs (Camp Shelby – Hattiesburg, Grenada, and Lee County Agri Center – Tupelo), CSAs, and Commodity Points of Distribution (CPODs).
- Operate secure cross-dock facilities with **50-trailer capacity**, fenced yards, material-handling equipment, and surge labor available **24/7** during activations.
- Provide transportation brokerage services, coordinating inbound carrier loads, cross-docking commodities, and documenting transfers into leased trailers.
- Supply power units and qualified drivers, including lodging, meals, and duty-hour rotations in accordance with **GSA per diem** and **DOT standards**.
- Procure and manage fuel supply to ensure uninterrupted operations.
- Deploy a redundant **MIS** with GPS-enabled trailer tracking and customizable reporting integrated with MEMA systems (WebEOC, FTP, EDI), updated no less than every **four hours**.
- Provide complete, audit-ready documentation, including delivery tickets, Bills of Lading, GPS coordinates, WebEOC logs, receiver signatures, and commodity tracking records.
- Submit **daily, weekly, monthly, and final billing reports** to ensure transparency and FEMA-compliant cost reimbursement.
- Assign a **Contract Designated Representative (CDR)**, dispatcher/operations officer, and dedicated liaison staff embedded at SEOC and SSAs for direct coordination with MEMA Logistics.
- Maintain full compliance with **OSHA, EPA, DOT, and Mississippi regulations**, while assuming operational liability and indemnifying the State as required.
- Execute orderly demobilization and close-out, including trailer retrieval, inventory reconciliation, facility restoration, and submission of an **After-Action Report** summarizing performance and lessons learned.

Approach and Methodology to Accomplish the Work Defined

SLS delivers emergency standby transportation and post-disaster logistical support through a structured, scalable framework aligned with MEMA's operational goals. The methodology emphasizes proactive planning, FEMA-aligned compliance, cost control, efficient field execution, and disciplined demobilization. This framework is intended to provide MEMA with uninterrupted, mission-focused support from initial activation and surge operations through stabilization, closeout, and after-action review.

1. Detailed Deployment Plan

The activation plan is designed to be scalable and adaptable to MEMA's statewide operations, staging locations, and disaster logistics framework. Each phase of the mission, from asset staging and initial setup through sustained transportation operations and final close-out, is managed by trained personnel operating under NIMS/ICS structure and in alignment with MEMA's emergency management procedures. All activities are carried out with a focus on safety, efficiency, and regulatory compliance.

The following Operations Plan outlines the end-to-end emergency transportation process and demonstrates how the operational strategy will support MEMA with flexibility, reliability, and accountability during any emergency activation.

Permits and Licenses

SLS will identify, obtain, and maintain all permits and licenses required to perform contract work within the State of Mississippi. This includes our Mississippi business license (Business ID #955532) and any transportation-related authorizations, as well as overweight or oversized load permits (if applicable), and site-access credentials required at SSAs, CSAs, or CPODs. All permitting requirements will be verified in advance of activation, and SLS will coordinate with MEMA and state regulatory agencies to ensure full compliance.

2. Compliance Standards and Procedures

SLS maintains compliance, accountability, and documentation practices that align with MEMA requirements, state and federal regulations, and applicable FEMA policies. All transportation and logistics activities performed under this contract will be carried out in accordance with the standards outlined in the solicitation.

- **Ethical and Contractual Compliance:** All personnel and subcontractors operate under established conduct and performance expectations. Duties are performed in accordance with applicable laws, MEMA policies, and the terms of the contract, ensuring consistent service delivery and adherence to required protocols.
- **Fraud Prevention and Reporting:** Supervisors and project managers receive guidance on recognizing and reporting indicators of fraud, waste, or abuse. Any concerns are escalated immediately in accordance with MEMA procedures. When issues are identified, corrective action plans are implemented and monitored to prevent recurrence.
- **Integrated Oversight and Operational Controls:** Daily workflow incorporates structured oversight to ensure accuracy, safety, and accountability. Controls include:
 - Documented inspections and signoffs
 - Daily transportation logs and material tracking
 - GPS-based verification of trailer and shuttle movements
 - Routine reporting to MEMA Logistics
 - Corrective action documentation
 - Support for state and FEMA audit requirements
- **Audit-Ready Documentation:** All operational documentation, including Bills of Lading, delivery verification, GPS logs, inspection reports, driver activity, and cost records, is maintained in an

organized and readily accessible format. Records will be made available to MEMA upon request and retained for the required period to satisfy state and FEMA documentation standards.

- **Coordination with MEMA Officials:** A designated compliance point of contact will manage the timely submission of required documents, respond to information requests, and support any site visits, inspections, or audits conducted by MEMA or authorized agencies. This approach ensures transparent communication and consistent alignment with MEMA oversight expectations.

3. Contract Management (Pre-Activation)

SLS will remain prepared to support MEMA with emergency standby transportation services upon receipt of a Notice to Proceed. Drawing on extensive experience supporting SSA, CSA, CPOD, and transportation missions under state-declared emergencies, SLS ensures that all services are ready to be executed in alignment with MEMA's logistical framework. Shuttle operations, carrier coordination, cross-docking, trailer staging, and documentation workflows will be initiated as directed by MEMA.

Internal readiness systems are structured to meet FEMA reimbursement requirements and MEMA operational procedures, ensuring consistent, efficient, and accountable service delivery throughout the contract term. Key elements of the pre-activation framework include:

- **Continuous Situational Monitoring:** Weather systems, supply-chain conditions, and indicators of potential activation are monitored continuously so that resources may be placed into readiness as conditions evolve.
- **Early Engagement with MEMA Requirements:** Staging site layouts, routing constraints, anticipated trailer capacity, and SSA/CSA procedures are reviewed in advance to ensure a smooth transition from planning to active operations.
- **Expedited Decision-Making Structure:** Emergency logistics activations are prioritized across SLS, allowing leadership to allocate personnel, equipment, and vendor support without delay.
- **Established Vendor and Resource Network:** Regional partnerships are maintained to provide access to fuel, equipment, labor, and over-the-road carriers. These relationships help ensure availability of tractors, trailers, forklifts, yard space, and support personnel even during surge demand.
- **24/7 Staff Readiness and Tracking:** Key personnel remain on rotational standby during high-risk periods. Availability is monitored so teams may be activated promptly when MEMA issues direction.
- **Training, Credentialing, and Preparedness Drills:** Personnel are trained in FEMA, NIMS/ICS, DOT, and disaster logistics procedures. Internal readiness drills reinforce activation, transportation, and documentation workflows.
- **Transition to Operational Execution:** Upon activation, project leadership becomes available 24/7, and liaison staff may be embedded at SSAs, CSAs, or the SEOC as needed. GPS tracking is initiated for all vehicle and trailer movements, and required documentation, including delivery tickets, Bills of Lading, GPS logs, and WebEOC entries, is submitted in real time to maintain visibility, accuracy, and accountability.

4. Operations Plan and Mobilization

Upon activation, SLS will deploy **Response Team Leads** to meet with MEMA and quickly mobilize all necessary equipment. Leadership will remain on the project, providing real-time agility and making immediate decisions.

SLS supports emergency logistics and transportation missions nationwide and leverages these capabilities to meet MEMA's standby transportation needs. Resources, personnel, and carrier networks are positioned to ensure the timely mobilization of trailers, shuttle units, and support services upon activation. All activities are carried out in alignment with NIMS/ICS structure and MEMA operational procedures to ensure coordinated, compliant execution.



Information Management System (MIS)

SLS will provide and maintain a compliant MIS platform that delivers GPS-enabled trailer tracking, load visibility, and customizable reporting fully integrated with MEMA systems (WebEOC, FTP, EDI). Redundancy will be ensured through backup systems located outside of Mississippi, maintaining continuity during activations.

Operational data will be refreshed at least every four hours, providing MEMA with real-time visibility into trailer movements and asset utilization. Online access to shipment records will be maintained for 90 days, with archives retained for the life of the contract and retrievable within two days upon request. Records tied to unresolved claims or billing disputes will remain online until the matter is settled.

All transportation activities, including those performed by subcontractors, will be captured within the same MIS framework to ensure transparency, accountability, and audit readiness.

Initial 24-Hour Mobilization Activities

Within 24 hours of a Notice to Proceed, SLS will initiate the following actions to prepare and support transportation operations:

- Coordinate with MEMA to confirm mission objectives, staging locations, anticipated throughput, and any immediate operational constraints.
- Conduct rapid site assessments at SSAs, CSAs, and CPODs to evaluate yard space, traffic flow, equipment needs, and load-handling requirements.
- Activate carrier and vendor networks to position trailers, power units, CDL drivers, forklifts, and other material-handling resources.
- Validate expected load volumes and scale resources to support 10–75 daily movements as required by MEMA.
- Deploy required transportation assets, including dry vans, reefers, shuttle units, and yard support equipment.
- Implement safety and compliance protocols consistent with MEMA, DOT, OSHA, and FEMA requirements.
- Initiate GPS tracking and documentation workflows to provide real-time visibility into trailer movements, load status, and operational progress.

Task Summary: Mobilization, Deployment & Operations

SLS structures all transportation and logistics activities to scale with the size and complexity of MEMA's activation. Once initial mobilization is complete, SLS shifts into sustained operations, ensuring continuous movement of commodities between SSAs, CSAs, and CPODs. All assets, personnel, and contracted carriers operate under MEMA direction, with SLS providing end-to-end coordination, documentation, and safety oversight. Throughout the activation, SLS maintains full transparency through GPS-based tracking, load verification procedures, and alignment with MEMA's reporting timelines. This structure ensures that every mission—from trailer staging and shuttle loops to line-haul movements and cross-dock operations—is executed safely, efficiently, and in accordance with MEMA's operational priorities and contract requirements.

Roles & Responsibilities for Transportation Operations

SLS organizes all transportation activities under a structured chain of command to ensure accountability, safety, and uninterrupted service delivery. Key roles include:

Program Manager	Provides overall contract oversight and serves as MEMA's primary point of coordination. Ensures all activities meet contractual, regulatory, documentation, and reporting requirements.
Operations Lead / Dispatcher	Manages daily transportation assignments, driver scheduling, routing, GPS monitoring, and mission verification. Ensures each load is logged, assigned, tracked, and closed in accordance with MEMA procedures.
Logistics Coordinator	Oversees trailer positioning, yard flow, and cross-dock operations. Maintains inventory of available trailers and transportation assets while coordinating directly with MEMA personnel at SSAs, CSAs, and CPODs.

Safety Officer	Monitors driver safety, yard operations, hazard controls, vehicle condition, hours-of-service adherence, and incident reporting. Ensures full compliance with DOT, OSHA, and MEMA safety standards.
Drivers & Support Personnel	Execute assigned transportation missions, maintain accurate documentation, complete delivery verification requirements, and follow all communication, safety, and reporting protocols.

Hard Asset Sourcing

SLS maintains the ability to procure and deploy transportation-related equipment necessary to support MEMA's emergency operations. Assets are sourced through SLS-owned resources and established regional vendor partnerships to ensure availability during high-demand events.

Available or rapidly sourced assets include:

- Dry van, refrigerated, and flatbed trailers
- Power units and CDL-qualified drivers
- Yard trucks, trailer spotters, and material-handling equipment
- Forklifts (5,000–15,000 lb.), pallet jacks, ramps, and dock plates
- GPS-enabled trailer and vehicle tracking devices
- Fuel supply support, including vendor-managed deliveries
- Temporary lighting for nighttime loading/unloading
- Portable office or dispatch stations (as required)
- Traffic and safety equipment such as cones, barricades, and signage

Staffing and Operational Support

SLS provides qualified transportation personnel and scalable surge support to ensure continuous movement of commodities throughout the activation. Staffing and support activities include:

- Assigning transportation leads, dispatchers, and CDL drivers to MEMA-designated staging areas
- Activating subcontracted carriers for additional tractors, trailers, and drivers when needed
- Verifying that all drivers have required credentials, safety clearances, and DOT/FMCSA compliance
- Conducting mission-specific safety briefings and load-handling instructions at the start of each operational period
- Monitoring staffing levels, shift schedules, and performance to ensure alignment with MEMA timelines and operational priorities

Dispatching & Load Management Procedures

SLS maintains a structured dispatching process designed to ensure accuracy, efficiency, and fully documented execution of each MEMA mission. Dispatch operations include:

- **Receiving Mission Requests:** MEMA provides mission details via WebEOC, email, or direct onsite coordination.
- **Mission Logging:** Dispatchers record mission details, assign appropriate personnel and assets, and prepare mission packets.

- **Execution of Transport:** Drivers retrieve trailers or commodities, follow assigned routes, maintain communication with dispatch, and adhere to safety requirements.
- **Delivery Verification:** Delivery documentation—including Bills of Lading, receiver signatures, timestamps, and GPS coordinates, collected at the destination.
- **Mission Close-Out:** Dispatch reconciles all documentation, updates operational logs, and submits mission records to MEMA for audit and cost-recovery purposes.

This structured workflow ensures predictable, accountable movement of commodities across SSAs, CSAs, and CPODs.

4.1 Daily Operations Plan

Once transportation operations are underway, daily oversight transitions to the SLS Transportation Lead and on-site dispatch personnel who coordinate all shuttle, line-haul, staging, and cross-dock operations.

Key daily functions include:

- Routing and scheduling of drivers
- Coordination of inbound and outbound loads
- Verification of Bills of Lading and delivery documentation
- Staging and repositioning loaded and empty trailers
- Monitoring GPS data, delivery timelines, and route integrity
- Addressing delays, equipment issues, or safety concerns immediately
- Submitting daily operational summaries and metrics to MEMA

Daily reporting includes:

- Total loads moved
- Trailer staging and utilization
- Driver assignments and readiness
- GPS-verified movement data
- Incident reports and corrective actions

This daily operations structure ensures MEMA receives consistent, accountable, and transparent transportation support across all activated sites, with real-time communication, proactive issue resolution, and a dedicated transportation management presence.

Transportation Safety Program

SLS integrates safety into every aspect of transportation operations. All activities comply with DOT, OSHA, and the State of Mississippi requirements. Safety measures include:

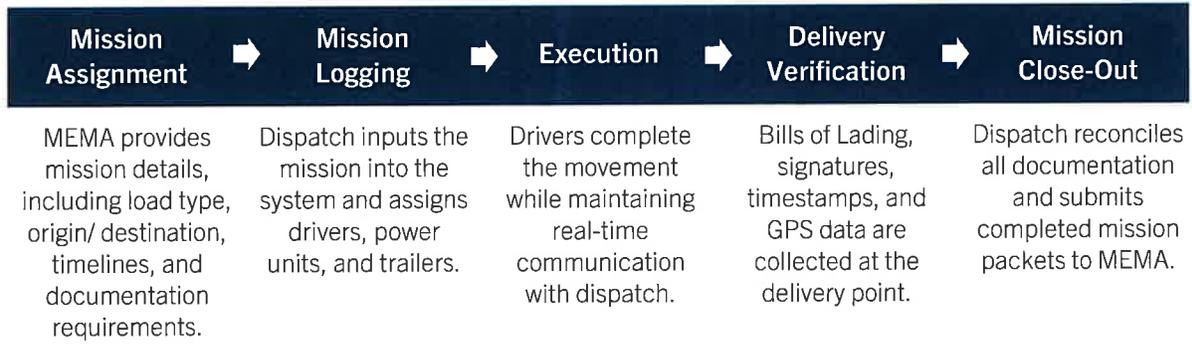
- Pre-trip and post-trip vehicle and trailer inspections
- Hours-of-service monitoring and fatigue management
- Controlled yard movements with designated paths and speed limits
- Required PPE in all loading, unloading, or staging areas
- Immediate reporting and documentation of incidents, near misses, or hazards

- Daily safety briefings during active operations

These measures help ensure safe and reliable transport services throughout the duration of MEMA activations.

Mission Request Workflow

SLS follows a standardized workflow for receiving, executing, and closing transportation missions:



4.2 Equipment Capabilities

SLS maintains the transportation assets and supporting equipment required to sustain emergency standby transportation operations for MEMA. Our capabilities encompass a combination of SLS-owned resources and reliable vendor partnerships, enabling us to scale quickly during activations. Transportation and logistics equipment and capabilities include:

- Power units and qualified CDL drivers available for shuttle and line-haul movements
- Dry van and refrigerated trailers, available through SLS fleet and contracted carriers
- Rollback trucks for equipment repositioning (if required by MEMA)
- GPS-enabled trailer and vehicle tracking integrated into SLS’s transportation management system
- Material-handling equipment positioned at SSAs/CSAs, such as:
 - Forklifts (5,000–15,000 lb.)
 - Pallet jacks
 - Loading ramps and dock plates
- Light towers to support nighttime loading/unloading (as needed)
- Fuel support resources, including contracted fuel suppliers and portable fuel tanks
- Basic safety and yard equipment, including traffic cones, barricades, reflective signage, and message boards

Communications Protocol

SLS maintains clear and consistent communication channels to support operational coordination with MEMA. Key elements include:

- **Direct communication between the SLS Program Manager and the MEMA Logistics Chief** for operational direction and escalation.
- **Daily briefings** during active operations to confirm resource availability, mission priorities, safety considerations, and potential constraints.

- **Real-time communications** between drivers, dispatchers, and SLS field leadership using phone, GPS platforms, and incident reporting tools.
- **Situational reporting** submitted to MEMA per required timelines, including movement summaries, load counts, issues requiring attention, and corrective actions taken.
- **24/7 availability** of dispatcher and leadership personnel during active response periods.

This structure ensures seamless coordination and information flow across all MEMA-supported transportation activities.

4.3 Demobilization

Demobilization will begin upon MEMA's direction and will follow an orderly, documented process to ensure all transportation assets, personnel, and records are accounted for. The duration of demobilization will depend on the number of active missions, trailers in circulation, and the status of SSAs, CSAs, and CPOD operations.

SLS will coordinate closely with MEMA Logistics to complete the following activities:

- Finalize a demobilization schedule, including timelines for the return of trailers, power units, equipment, and staffing adjustments.
- Phase out drivers, dispatch personnel, and onsite support staff as transportation requirements decrease.
- Recover, reposition, or return all deployed transportation assets, including trailers staged at SSAs, CSAs, or CPODs.
- Close out all documentation related to the activation, including Bills of Lading, delivery tickets, GPS logs, and reconciliation of trailer locations.
- Conduct a final review with MEMA to verify that all equipment has been returned, records have been submitted, and contract requirements have been fulfilled.

4.4 Post-Operation Reporting and Lessons Learned

After demobilization, SLS will collaborate with MEMA Logistics to conduct a structured post-operation review, focusing on transportation performance, system effectiveness, and overall mission outcomes. SLS will prepare and submit a formal After-Action Report (AAR) that includes:

- Summary of transportation activities, including shuttle movements, load counts, and trailer utilization.
- Staffing levels, driver performance, dispatch operations, and any operational adjustments made during the event.
- Documentation metrics such as Bills of Lading, delivery verification, GPS tracking data, and reconciliation of all trailers and assets.
- Compliance performance, including adherence to MEMA protocols, safety requirements, and FEMA documentation standards.
- Identified challenges, corrective actions taken, and recommendations for future improvement.

5. Invoicing Program

SLS maintains a clear, auditable invoice system that aligns with MEMA's reporting and payment requirements. All transportation activities, staffing, and equipment usage are documented daily to ensure accuracy and timely reimbursement, including:

- Shuttle moves, trailer counts, and load transfers.
- Driver logs and dispatch records.
- GPS data and delivery verification documents (Bills of Lading, signoffs, timestamps).
- Itemized weekly invoices, including a summary of services, a detailed cost breakdown, and supporting documents.
- Invoices will be submitted electronically and in hard copy, ensuring prompt review and payment processing by MEMA.

6. Approach to Quality Assurance

SLS applies a structured Quality Assurance/Quality Control (QA/QC) program to all transportation and logistics operations. Our model emphasizes consistent performance, regulatory compliance, and accurate documentation.



Recruiting for Quality

Personnel, including drivers, dispatchers, and logistics leads, are screened for experience, safety records, and required credentials to ensure readiness for MEMA-directed missions.



Monitoring for Compliance

Ongoing oversight ensures all staff follow operational protocols, safety procedures, and MEMA requirements. Shift reports, dispatch logs, and incident forms are reviewed daily to identify and address any gaps.



Communication & Training

Personnel receive training on SLS expectations and contract-specific requirements, including conduct, safety, communication protocols, incident reporting, and documentation standards.



Corrective Actions & Quality Tracking

SLS will promptly correct any performance deficits or non-compliance with client policies. We will maintain a dashboard of operational issues and corrective actions, promoting transparency across the project.

7. Approach to Accountability

SLS ensures full accountability for all MEMA transportation operations through structured oversight, GPS-based tracking, documented chain-of-custody procedures, strict adherence to safety and regulatory requirements, and timely submission of operational and financial records. Our systems ensure transparent performance, audit readiness, and consistent alignment with MEMA's mission objectives.



6.2 Prior Experience

SLS has delivered emergency transportation and logistics services for over 30 years. Our work spans hurricane response, flood recovery, wildfire logistics, and pandemic missions. The projects listed below demonstrate the emergency services we have provided, highlighting our capacity to quickly mobilize, activate transportation networks, and ensure compliance with FEMA and state regulations.

Project Name	Client / Project Timeline / Event	Scope	Reference
South Florida Detention Facility	Florida Division of Emergency Management 2025 – Present Homeland Security Support	2,500 PAX temporary detention facility comprised of 260,000+ square feet of temporary structures and equipment mobilized to construct secure detainee housing and space for restrooms, showers, dining, medical intake, recreation, chapel, law libraries, medical isolation, secure storage, and staff office space.	Ian Guidicelli Bureau E: ian.guidicelli@em.myflorida.com
NC Points of Distribution Staffing	North Carolina Department of Public Safety 2024 – 2025 Tropical Storm Helene (DR-4827-NC)	Deployed comprehensive staffing solutions for large-scale disaster relief operations. The operation included 12 POD sites and a central warehouse that coordinated the distribution of essential drinking water, bulk potable water, blankets, and Meals Ready-to-Eat (MREs) to disaster survivors.	Scott Higginbotham E: scott.higginbotham@ncdps.gov
North Carolina Community Comfort Stations	North Carolina Department of Public Safety 2024 – 2025 Tropical Storm Helene (DR-4827-NC)	Managed eight sites offering varied services and facilities, including showers, restrooms, laundry, recreation space, and climate-controlled tents for flooding survivors.	Scott Higginbotham E: scott.higginbotham@ncdps.gov
Lee County, FL CDBG MHU Replacement	Lee County, FL / Horne, LLP 2024 – Present Hurricane Ian (DR-4673-FL)	Providing manufactured housing unit (MHU) replacement, residential reconstruction, rehabilitation, and demolition services to help rebuild and restore Lee County	Matthew McKearan E: Matthew.McKearan@horne.com

		communities. To date, nine MHU units have been installed.	
North Carolina Housing Recovery	North Carolina Office of Recovery and Resiliency 2023 – Present Hurricane Florence (DR-4393-NC) Hurricane Matthew (DR-4285-NC)	Residential reconstruction and rehabilitation, replacement of MHUs, and elevation.	Margaret Serapin E: NCORR.procurement@ncdps.gov
Alabama Hurricane Recovery	Alabama Department of Economic and Community Affairs / Horne, LLP 2023 – Present Hurricane Sally (DR-4563-AL) Hurricane Zeta (DR-4573-AL)	10 MHU units have been installed to date.	Kelly Huck E: kelly.huck@horne.com
TDEM Light Towers	Texas Division of Emergency Management 2022 – Present Border Crisis	Supply and maintain 160+ light towers and fuel to support border security along 600 miles of the Texas-Mexico border.	Cody Hays E: Cody.Hays@tdem.texas.gov
Operation Border Infrastructure	Texas Division of Emergency Management 2021 – Present Border Crisis	Supplying border reinforcement through heavy equipment rentals, operators, storage containers, fencing, water barriers, and logistical/operational support. Scope includes container offload and placement, temporary fence installation.	Cody Hays E: Cody.Hays@tdem.texas.gov
ReCoverCA CDBG-DR Owner Occupied Housing Rehabilitation & Reconstruction Program	California Department of Housing and Community Development 2021– Present Wildfires	21 MHUs in production to date, with 50 MHUs planned over the contract's lifetime. It also includes 1,500 homes throughout California for wildfire recovery.	Jessica Hayes E: jessica.hayes@hcd.ca.gov
Ground Transportation for Hurricane Response Missions	Florida Division of Emergency Management 2024 – 2025 Hurricane Helene (DR-4828-FL) Hurricane Milton (DR-4834-FL)	Coordinated 1,191 missions moving essential commodities of water, MREs, tarps, diapers, and flood barriers.	Timothy Conroy E: Timothy.conroy@em.myflorida.com
North Carolina Base Camps	North Carolina Department of Public Safety 2024	Provided six turnkey base camps for first responders and State personnel, with sleeping quarters, shower trailers,	Terry Fox E: Terry.Foxx@ncdps.gov

	Tropical Storm Helene (DR-4827-NC)	restrooms, full-service laundry, feeding, janitorial services, medical services, and site security.	
Hurricane Milton Emergency Feeding	New Smyrna Beach Utilities 2024 Hurricane Milton (DR-4834-FL)	Provided emergency feeding operations and deployed equipment assets, including tents, portable toilets, handwashing stations, telehandler forklift, light towers, dumpster, ice, and water.	Maureen Lynch E: mlynch@nsbufl.com
State of Oregon Disaster Response	Department of Human Services 2024 – 2025 Emergency Events (DR-4881-OR)	Supplied ADA Combo trailer, ADA restroom trailer, shower trailer, generator, plus truckload and pallet quantities of water and MREs.	Max Seiler E: max.seiler@odhs.oregon.gov
Florida Hurricane Helene Logistical Staging Site – Marianna, FL	Florida Division of Emergency Management 2024 Hurricane Helene (DR-4828-FL)	61 missions staging equipment such as generators, light towers, dumpsters, portable restrooms, pumps, forklifts, & more.	Ian Guidicelli Bureau E: ian.guidicelli@em.myflorida.com
Hurricane Debby Base Camp Live Oak	Florida Division of Emergency Management 2024 Hurricane Debby (DR-4806-FL)	Base camp sheltering for 250+ Florida Department of Law Enforcement (FDLE) responders with mobile sleeper trailers, temporary restrooms, and onsite catering.	Ian Guidicelli Bureau E: ian.guidicelli@em.myflorida.com
Hurricane Debby Ground Transportation Missions	Florida Division of Emergency Management 2024 Hurricane Debby (DR-4806-FL)	Coordinated transportation of 205 assigned missions, mobilizing response & recovery assets to logistical staging areas, points of distribution & local jurisdictions.	Timothy Conroy E: Timothy.conroy@em.myflorida.com
TxDOT Responder Base Camps, Sugar Land & Houston	Texas Department of Transportation (TxDOT) 2024 Hurricane Beryl (DR-4798-TX)	Stand up two emergency base camps to shelter TxDOT first responders working to clear Texas highways. Deployed mobile lodging trailers, temporary restrooms, shower and laundry trailers, generators, handwashing stations, light towers, telehandler forklifts, AC units, dining tent, tables, chairs, entertainment area, emergency fuel, dumpster service, security, and refrigerated ice trailer.	Brian Young E: brian.young@txdot.gov

Bagged Ice for Hurricane Response	Texas Health & Human Services Commission 2024 Hurricane Beryl (DR-4798-TX)	Mobilized 35 refrigerated trailers to haul and store approximately 1,353,120 pounds of ice distributed to residents from a Texas Division of Emergency Management (TDEM) Resource Staging Area (RSA) at NRG Stadium in Houston.	Joshua Saunders E: Joshua.Saunders@hhs.texas.gov
Texas Hurricane Logistics Support Missions	Texas Division of Emergency Management, City of Houston, Galveston County, Brazoria County, Montgomery County 2024 Hurricane Beryl (DR-4798-TX)	Supplied 150 generators, fuel, and other equipment for response and recovery efforts.	Brad Burness E: Brad.Burness@galvestoncountytx.gov
Florida National Guard Transport	Florida Division of Emergency Management 2024 Border Crisis	Transported Florida National Guard soldiers to their duty station Eagle Pass, Texas, and back to Florida every 20 days. Services included the supply of pre-paid gift cards, meals, administration, fuel, maintenance, and on-site personnel to assist with scheduling, loading, assignments, and other tasks.	Melisa Nobles E: melisa.nobles@em.myflorida.com
Buxton Beach FUDS Remediation	U.S. Army Corps of Engineers 2024 Environmental Remediation	Contracted to manage the removal of a small diameter pipe exposed during a storm event and conduct post-removal soil sampling to verify the presence or absence of petroleum contamination at the former Buxton Naval Facility, a Formerly Used Defense Site (FUDS).	Sara Keisler E: sararina.m.keisler@usace.army.mil
Texas Panhandle Wildfires Base Camp (Canadian Wildfire)	Texas Division of Emergency Management 2024 Wildfires (FM-5488-TX)	Operated base camp shelter for up to 300 first responders, mobilizing asset deployments that included mobile lodging /bunk trailers, temporary restrooms, shower and laundry trailers, self-contained sanitation, handwashing stations, light towers, dining tents, and onsite catering.	Cody Hays E: Cody.Hays@tdem.texas.gov
Hurricane Idalia Emergency Standby	Florida Division of Emergency Management 2023	On-site EOC support for hurricane response and recovery missions, plus operation of Logistical Staging	Ian Guidicelli Bureau E: ian.guidicelli@em.myflorida.com

Materials & Services	Hurricane Idalia (DR-4734-FL)	Area equipment, labor, and supplies.	
Hurricane Idalia Columbia County Shelters	Florida Division of Emergency Management 2023 Hurricane Idalia (DR-4734-FL)	Deployed temporary staff for five evacuation shelters.	Shayne Morgan E: shayne_morgan@columbiacountyfla.com
Water Emergency Community Outreach	Oregon Health Authority 2023 Water Well Contamination	Deployed temporary staff to collect water samples and conduct door-to-door canvassing to inform residents about potential well water contamination.	Eric Gebbie E: eric.n.gebbie@oha.oregon.gov
Bagged Ice for East Texas Storms	Texas Health & Human Services Commission 2023 Texas Severe East Storm (DR-4705-TX)	Managed the mobilization of 29 refrigerated trailers from Texas, Alabama, Mississippi, & Louisiana to haul and store approximately 1,186,746 pounds of ice.	Joshua D. Saunders E: joshua.saunders@hhs.texas.gov
TDEM Tornado Recovery Support	Texas Division of Emergency Management 2023 Texas Tornado	Deployed heavy equipment and operators for landfill expansion & tornado cleanup in Matador and Perryton, plus eight dumpster sites in East Texas.	Cody Hays E: Cody.Hays@tdem.texas.gov
Mount Vernon Base Camp	Texas Division of Emergency Management 2023 Texas Severe East Storm (DR-4705-TX)	Base camp activation with deployed resources, including mobile sleeper trailers, restrooms, showers, laundry trailers, emergency catering, generators, light towers, and a dining tent.	Cody Hays E: Cody.Hays@tdem.texas.gov
Denver Migrant Shelter Staffing	Colorado Division of Homeland Security and Emergency Management 2023 Migrant Crisis	Coordinated services for over 850 migrant shelter guests, facilitating transportation, intake/registration, and distribution of clothing, hygiene kits, and meals. Provided translation services, donation distribution, and facilitated transportation.	Noah McCord E: noah.mccord@state.co.us
Humanitarian Emergency Response & Relief Centers	NYC Emergency Management 2022 – 2023 Migrant Crisis	Operational management of welcome centers and shelters for asylum seekers.	Natalie Grybauskas E: ngrybauskas@oem.nyc.gov
California Med Surge & Vaccination Staffing	California Department of Public Health 2021 – 2023 COVID-19	Medical staff augmentation of 16,000+ temporary staff at 350+ hospitals, infusion centers, vaccination sites, border shelters, quarantine isolation sites, testing	Maria Salazar-Islas, MPA E: maria.salazarislas@chhs.ca.gov

		vaccination resource centers, health access centers & fire evacuation shelter locations.	
Emergency Assistance Intake Center	Massachusetts Emergency Management Agency 2022 – 2023 Migrant Crisis	Operations of emergency 100-bed shelter serving migrant populations. Services included security personnel, daily catering, janitorial services, temporary restrooms enclosed in a climate-controlled tent, cots, pipe, and drape space separation.	Richard LaTour E: richard.latour@mass.gov
Kentucky Emergency Operations RV Sheltering	Commonwealth of Kentucky 2022 – 2023 Eastern Kentucky Floods (DR-4663-KY)	Supplied seven RVs to shelter emergency operations personnel in a remote Appalachian area.	Rebecca Stamper E: rebecca.j.stamper.nfg@army.mil
Hurricane Ian Emergency Standby Material & Services	Florida Division of Emergency Management 2022 – 2023 Hurricane Ian (DR-4673-FL)	Equipment, materials, and logistics support for response and recovery missions, plus emergency catering at LSA sites.	Ian Guidicelli Bureau E: ian.guidicelli@em.myflorida.com
Hurricane Ian Emergency Shelter Crisis Counseling & Case Management Services	Florida Division of Emergency Management 2022 – 2023 Hurricane Ian (DR-4673-FL)	Managed and staffed emergency shelters in five communities, deploying crisis counselors, case managers, and case workers.	Peter P. Newman E: Peter.Newman@fldoe.org
Hurricane Ian Lee County Shelter Medical Staffing	Florida Division of Emergency Management 2022 Hurricane Ian (DR-4673-FL)	Pre-impact deployment of hundreds of clinicians to support 15 evacuation shelters in Lee County. Managed the emergency deployment of more than 250 clinical staff to support evacuation shelters in Lee County, FL, in advance of Hurricane Ian. Temporary staff assisted in all shelter tasks and provided lifesaving medical care to vulnerable evacuees over the 79-day contract activation.	Tara Walters E: tara.walters@em.myflorida.com
Cape Coral Emergency Feeding Services	City of Cape Coral, FL 2022 Hurricane Ian (DR-4673-FL)	Emergency catering for first responders and personnel, providing 70,750 meals, 2,500 meals per service.	C. David Raborn E: craborn@capecoral.gov
TDEM Wildfire Response	Texas Division of Emergency Management 2022 Wildfires	Generators, fuel, mobile restrooms and showers, handwashing stations, and a potable water tanker.	Cody Hays E: Cody.Hays@tdem.texas.gov

Oregon Crisis Medical Staffing	Oregon Health Authority 2022 – 2023 COVID-19	Deployed temporary medical staff for staff augmentation at 37 hospitals and clinics due to the Omicron COVID-19 surge, plus assignments at federally qualified health clinics, a pilot test-to-treat program, behavioral health clinics, and secure residential treatment facilities.	Eric Gebbie E: eric.n.gebbie@oha.oregon.gov
Hurricane Ida Temporary Sheltering Solutions Haul & Install	State of Louisiana Governor's Office of Homeland Security & Emergency Preparedness 2021 – 2023 Hurricane Ida (DR-4611-LA)	Haul and install, plus blocking of RVs used to shelter displaced residents. Completed 1,000+ work orders.	David Youngblood E: david.youngblood@la.gov
NYC Vaccination POD Staffing	NYC Emergency Management 2021 – 2022 COVID-19	Facility conversion, turnkey mobile bus, POD, and fixed vaccination sites - 2,500+ locations.	Natalie Grybauskas E: ngrybauskas@oem.nyc.gov
Superstorm Sandy New York City Build It Back	NYC Department of Design & Construction 2015 – 2022 Superstorm Sandy (DR-4085-NY)	Emergency home repairs, modular home construction following Superstorm Sandy.	Salvatore Cali E: calis@ddc.nyc.gov
Hurricane Ida Temporary Sheltering Solutions for Non-Congregate Housing	State of Louisiana Governor's Office of Homeland Security & Emergency Preparedness 2022 Hurricane Ida (DR-4611-LA)	Emergency procurement of 33 travel trailers for displaced residents.	Christina Dayries E: christina.dayries@la.gov
New Mexico Crisis Staffing & Turnkey Medical Support	New Mexico Department of Health 2022 COVID-19	339 deployments to hospital, testing & vaccination sites - 16 locations.	Charles "Chaz" Lacy Martinez E: charles.lacy-martinez@doh.nm.gov
UMass Hospital Staffing	UMass Memorial Health Care 2022 COVID-19 / Nursing Strike	Staff augmentation / added beds at six UMass locations	Kaitlyn Urlaub E: Kaitlyn.Urlaub@umassmemorial.org
New Mexico Wildfire Crisis Staffing	New Mexico Department of Health 2022 Wildfires & Emergencies (DR-4652-NM)	Staffing support for patients evacuated due to wildfires, including 63 staffing deployments to four facilities.	Charles "Chaz" Lacy Martinez E: charles.lacy-martinez@doh.nm.gov

Minnesota Crisis Medical Staffing	State of Minnesota Department of Health 2022 COVID-19	Emergency medical staffing – 35 locations, 281 staff deployments for a total of 10,480 days.	Diane Rydrych E: diane.rydrych@state.mn.us
Missouri Crisis Staffing	Missouri Department of Health and Senior Services, MO Veterans Commission, MO Department of Mental Health & Direct Facilities 2021 – 2022 COVID-19	Deployed 1,000+ temporary placements for the operation of six infusion centers and staff augmentation at 65 facilities.	Kristen Smith E: kristen.smith@mvc.dps.mo.gov
Hurricane Ida Emergency Response	State of Louisiana Governor's Office of Homeland Security & Emergency Preparedness 2021 Hurricane Ida (DR-4611- LA)	Multiple disaster recovery activations for state and local agencies.	Steven Buchholz E: steven.buchholz@la.gov
	St. Charles Parish 2021 Hurricane Ida (DR-4611- LA)	Emergency sheltering in civic center, pipe and drape, supplied pallets of water, ice, temporary restrooms, shower and laundry trailers, toiletries, and emergency fuel.	Darrin Duhe E: dduhe@stcharglesgov.net
	Jefferson Parish Sheriff 's Office 2021 Hurricane Ida (DR-4611- LA)	Emergency catering, pallets of water, ice, drinks, potable water, temporary restrooms, laundry trailers, handwashing stations, generators, fuel services, fuel tank with trailer, office trailers.	Sean Lusk E: Lusk_ss@jpsso.com
	Jefferson Parish 2021 Hurricane Ida (DR-4611- LA)	Operated a 100-person support camp in Grand Isle, including HVAC, generators, emergency catering, pallets of water, ice, drinks, tables and chairs. Provided generator services for temporary power at 14 sites.	Ryan Babcock E: JPGeneralservices@jeffparish.net
	State of Louisiana Governor's Office of Homeland Security & Emergency Preparedness 2021 – 2023 Hurricane Ida (DR-4611- LA)	Deployed and maintained laundry trailers and generators for Hurricane Ida survivors.	Steven Buchholz E: steven.buchholz@la.gov
	State of Louisiana 2021	Supplied restroom trailers.	Steven Buchholz E: steven.buchholz@la.gov

	Hurricane Ida (DR-4611-LA)		
	Terrebonne Parish 2021 Hurricane Ida (DR-4611-LA)	Shower and restroom trailers, plus RV/office trailer.	Earl J. Eues Jr. P :985.844.4594
Winter Storm Uri	Texas Health & Human Services Commission 2021 Ice Storm (DR-4586-TX)	Emergency water and ice distribution to Dallas, Bastrop, Corpus Christi, and Houston.	Mark Morgan E: mmorgan@galvestontx.gov
Long Beach Convention Center Emergency Intake Site	U.S. Department of Health & Human Services 2021 Border Crisis	Facility conversion, wraparound services, clinical staffing, and direct care for 1,500+ unaccompanied children.	Hector De Jesus E: hector.dejesus@gsa.gov
Worcester DCU Center Alternate Care Site	Massachusetts Emergency Management Agency 2020 – 2021 COVID-19	Performed facility conversion, installing ACS infrastructure and equipment.	Brian Rushlow E: brian.c.rushlow@state.ma.us
DCU Center ACS Staffing	UMass Memorial Medical Center 2020 – 2021 COVID-19	Managed deployments of temporary clinical staffing to support the DCU Center ACS.	Dr. John Broach E: john.broach@umassmemorial.org
Florida Emergency Services: Testing, Feeding, Logistics, and Vaccinations	Florida Division of Emergency Management 2020 – 2021 COVID-19	Alternate Care Site, ACS facility conversion, mass feeding, shelters, vaccination sites, logistical hubs and truck transport.	Ian Guidicelli Bureau E: ian.guidicelli@em.myflorida.com
UMass Lowell ACS	Massachusetts Emergency Management Agency 2020 – 2021 COVID-19	ACS facility conversion and infrastructure.	Brian Rushlow E: brian.c.rushlow@state.ma.us
El Paso Convention Center ACS & Regional Infusion Center, Austin Convention Center ACS, Casa De Amistad ACS, Ronald McDonald Regional Infusion Center	Texas Division of Emergency Management 2020 – 2021 COVID-19	Mobilized and operated turnkey alternate care sites and infusion centers, providing facility conversion, medical staffing, logistics support, supplies, and catering.	Quenya Evans E: quenya.evans@tdem.texas.gov

Hurricane Laura Emergency Base Camps	Texas Department of Transportation 2020 Hurricane Laura (DR-4572-TX)	Established base camps along the Texas Gulf Coast to support TxDOT responders with temporary lodging, emergency catering, dining facilities, toilets, showers, and wash/dry/fold laundry service.	Brian Young E: brian.young@txdot.gov
Billie Jean King Tennis Center ACS	NYC Emergency Management / NYC Health + Hospitals 2020 COVID-19	Turnkey 350-bed ACS with facility conversion, ACS infrastructure and equipment, medical staffing, and mass catering.	Christine Flaherty E: christine.flaherty@nychhc.org
Brooklyn Cruise Terminal ACS	NYC Emergency Management 2020 COVID-19	ACS facility conversion and infrastructure, temporary tent structures, and equipment.	Kevin Arscott E: arscottk@ddc.nyc.gov
SUNY Westbury Alternate Care Site	U.S. Army Corps of Engineers / AECOM 2020 COVID-19	ACS facility conversion to establish a full-service 1,110-bed ACS, including site work, MEP, and utility construction.	Damon R. Gray E: dgray@burnsmcd.com





LARGEST AND SMALLEST REPRESENTATIVE PROJECTS

LARGEST REPRESENTATIVE PROJECT NAME

FDEM Transportation Missions – Hurricane Helene and Hurricane Milton

CLIENT

Florida Division of Emergency Management (FDEM)

YEAR

2024

CONTACT

Timothy Conroy, Logistics Program Manager, Response State Deputy Logistics Chief

2555 Shumard Oak Boulevard
Tallahassee, FL 32399

Email:
Timothy.conroy@em.myflorida.com

Phone: 850-524-8699

SLS supported the State of Florida with **emergency transportation missions** during Hurricanes Helene and Milton, ensuring the timely movement of critical commodities to impacted areas. Operations included 24/7 coordination of transportation for response and recovery supplies such as water, MREs, tarps, cots, sandbags, flood barriers, and hygiene kits from five **staging and warehouse locations**: Orlando SLRC, Lakeland, Auburndale, Tallahassee, and the FEMA Support Yard in Jacksonville.

Operational Highlights:

- **Mission Volume:** 1,191 missions
- **Asset Deployment:** Dry Vans, Box Trucks, Flatbeds, Moffett/Piggybacks, Pallet Jacks, Fifth Wheels, and other equipment.
- **Supporting Assets:** Gooseneck trailer, road signage, light poles, portable restrooms and handwashing stations (including ADA-compliant), dumpsters, forklifts, radios, and GPS-enabled trailer/truck trackers.

Key Activities:

- Coordinated subcontractors and operations for commodity movement.
- Managed subcontractors for janitorial, security, forklift operations, and administrative support.
- Embedded SLS representatives at Orlando SLRC and Lakeland warehouses for on-site mission oversight.
- Worked alongside the Florida National Guard to process mission requests via FDEM WebEOC, generate Bills of Lading, and dispatch drivers.
- Ensured delivery verification through receiver signatures and GPS tracking.

Additional Services:

- **Forklift Operations:** Supported commodity movement and loading/unloading at SLRC and Lakeland warehouses.
- **Administrative Support:** Mission documentation, BOL tracking, and reporting.
- **Catering Services:** Three daily meals for all on-site warehouse personnel.
- **Security and Janitorial Services:** Coordinated site security and sanitation services, including temporary restrooms and waste management.



SMALLEST REPRESENTATIVE PROJECT NAME

Hurricane Beryl Emergency Logistical Response

CLIENT

Galveston County

YEAR

2024

CONTACT

Brad Burness, Emergency Management Coordinator

722 Moody Avenue
Galveston, TX 77550

Email: Brad.Burness@galvestoncountytx.gov

Phone: 281.309.5003

SLS provided **comprehensive emergency logistics support** during Hurricane Beryl across multiple Texas jurisdictions, including the Texas Division of Emergency Management, Galveston County, Brazoria County, Montgomery County, and the City of Houston. The mission involved the rapid mobilization of critical assets to sustain essential services during widespread outages.

SLS supported Galveston County by providing logistical services, deploying generators, refrigerated trailers, and fuel systems to maintain critical infrastructure during Hurricane Beryl.

Operational Highlights:

- **Clients Supported:** State and county emergency management agencies
- **Key Deliverables:** Generators for municipal and utility sites, refrigerated trailers for ice and perishables
- **Locations Supported:** Jamaica Beach City Hall, San Leon Water Treatment Plant, and the County Animal Shelter

Key Activities:

- Mobilized and installed generators within 24 hours.
- Coordinated freight and staging for refrigerated trailers.
- Maintained GPS-based tracking and audit-ready documentation.
- Supported critical facilities and ensured compliance with FEMA and state standards.



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Amendment #1
Questions and Answers

	IFB Section, Page Number	Vendor/Contractor Question	Agency Response
1.	Deliverables 4.1.1, page 3	<p>“At the time a purchase order will be provided to the vendor to initiate the need of trailers and movement of equipment to State Staging Area (SSA).”</p> <p>Is there a specific trailer type to be provided (i.e., 53ft or 48ft Dry Van, Reefer, Flatbed)?</p>	53’ Dry Van
2.	Operational Requirements A, page 4	<p>The RFP states the vendor will provide a cross-dock facility, as well as equipment for loading and unloading operations of trailers.</p> <p>Will the state provide a line item on pricing sheet in the proposal for cross dock facility, labor and equipment?</p>	<p>The <i>Contract Cost Analysis and Breakdown</i> has been modified to include a line-item for the cross-dock facility operations cost. It is attached hereto as <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i>. This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.</p> <p>The cross docking will depend on the nature of the disaster.</p>
3.	Fuel Procurement, Section E, page 5	<p>“The contractor must possess the ability to provide fuel to support operations.”</p> <p>Will costs associated with the rental, operation, or management of a cross-dock facility (used for the transfer and staging of commodities as part of contract performance) be reimbursable by the State of Mississippi to the Contractor?</p>	<p>Costs associated with the rental, operation, or management of a cross-dock facility used for the transfer and staging of commodities is reimbursable.</p> <p>Accordingly, the <i>Contract Cost Analysis and Breakdown</i> has been revised to include a specific line item for cross-dock facility operations. It is attached hereto as <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i>. While the line item will not be considered during the bid evaluation, the contractor will be required to honor these</p>

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			<p>prices for the duration of the contract as specified.</p> <p>As a clarification related to previously stated operational requirements, the cost of fuel shall be included in the forklift hourly rate.</p>
4.	Operational Requirements I, page 6	Is scheduled work hour assumption based on an 8-hour or 12-hour shift per day rate?	12-hour operations
5.	Draft Agreement, Section 16, page 17	<p>“The bidder understands and agrees that any contract entered into with MEMA pursuant to this IFB shall only be the contract provided by MEMA.”</p> <p>Will there be a sample contract provided for review prior to submission?</p>	No; however, clauses located in <i>Attachment E – Required Contract Clauses</i> and the <i>Required Federal Contract Clauses</i> will be included in the contract. Bidders may review these clauses, but they cannot be edited or rewritten in any way.
6.	Attachment A, page 25	If there are additional trailer types/sizes specified, will additional line items for pricing be included on the pricing sheet?	<p>Please note <i>Other Transportation Equipment Costs</i> section on <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i>. This option is provided for bidders who have additional trailer types/sizes and wish to list them separately, either on another sheet or on a form created by the bidder. Other transportation equipment costs will not be considered in the bid evaluation. They will be included as a separate attachment within the contract.</p>
MEMA IFB AMENDMENTS			
7.	Attachment A – Contract Cost Analysis and Breakdown		The <i>Contract Cost Analysis and Breakdown</i> has been modified to include a line-item for the cross-dock facility, labor and

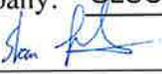
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IFB Section, Page Number	Vendor/Contractor Question	Agency Response
		equipment. It is attached hereto as <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i> . This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.

Receipt of Amendment #1 Acknowledged:

Company: SLSCO LTD.

By: 

Printed Name: Stan Ledbetter

Title: Division President

Amendment #1

Attachment A – Revised Contract Cost Analysis and Breakdown

Cost per Prime Mover <u> \$1,800 </u> Number Prime Mover Trucks <u> 250+ </u> <i>(Truck Only)</i>
Total Cost per Prime Mover Truck <u> \$3,720 </u> <i>(Total cost should include daily cost of truck, driver, and per diem)</i>

The prices listed below will not be included in the bid evaluation; however, the vendor shall be bound by these prices for the duration of the contract, unless otherwise amended in writing by mutual agreement and approved by the PPRB. These amounts must be itemized on all applicable invoices for documentation and transparency.

TRAILER RENTAL AND MILEAGE

Trailer Rental <u> \$ 530 </u> Flat Rate/Per Day <i>(GPS Tracking fees must be included in this cost)</i>
Mileage Cost <u> \$ 8.00 </u>

DISPATCHER

Regular Hour Rate <u> \$92.50 </u>	Overtime Hour Rate <u> \$138.75 </u>
Per Diem for On-Site Dispatcher <u> \$ 150 </u>	

ON-SITE MANAGEMENT

Regular Hour Rate <u> \$ 112 </u>	Overtime Hour Rate <u> \$ 168 </u>
Per Diem for On-site Management <u> \$ 150 </u>	

CROSS-DOCK FACILITY OPERATIONS

Cross-Dock Facility	<u>\$ 4,750/ Day</u>
<i>(The cost of the rental, operation, or management of a cross-dock facility)</i>	
Hourly Forklift Cost	<u>\$ 65</u>
<i>(Cost of fuel must be included)</i>	
Staff Hourly Rate	<u>\$ 112</u>
Documentation Cost	<u>\$350/ Disaster Event</u>

- Other Transportation Equipment Costs – Optional** *(check if page attached)* This section is optional. **Information provided will not be considered during bid evaluation or award determination.** Bidders may submit costs related to additional transportation equipment they can provide, separate from the base bid, on a separate attachment.

If this section is completed, the bidder must sign and date the attachment. Submission of this information does not obligate MEMA to procure any additional equipment or services. MEMA may, at its sole discretion, use the information provided for internal planning or market research purposes only. Any future procurement of additional equipment or services will comply with applicable Mississippi procurement laws and regulations.

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Amendment #2
Questions and Answers

	IFB Section, Page Number	Vendor/Contractor Question	Agency Response
1.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Part B of Operational Requirements notes that vendor must provide a Facility and multiple drop yards. Must these be vendor owned or can they be leased/subcontracted. And does vendor need to possess and maintain the facility year round? Or just needs the access to it?	Contractor must provide access to leased, subcontracted, or vendor-owned facilities and drop yards, but only in the event of a state or federally declared emergency disaster.
2.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Re the above section and question - how will facility, ancillary labor and equipment costs be priced into the contract? There is no price submission for these items despite them being an essential part of operations, according to Part B - Bidders Dock Mgmt and Facility	The agency published <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i> on December 9, 2025, which is available on the agency website. The addition of a line-item for cross-dock facility operations cost is included in this amendment. This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.
3.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Is the "contractor's identified address" where state-purchased commodities are shipped the same physical location as the required cross-dock facility?	No, it does not have to be the same address. The cross-dock address can be identified by the vendor.
4.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Must the cross-dock facility be located within the State of Mississippi, or may the facility be located in an adjacent state (e.g., Alabama, Louisiana, Tennessee) within reasonable proximity to the State Staging Areas?	The cross-dock facility should be located within reasonable proximity to the state staging areas.
5.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	If the cross-dock facility must be located within Mississippi, is there a required geographic area or maximum distance from the State Staging Areas?	There is not a required geographic area or maximum distance from the state staging areas for the cross-dock facility.

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Amendment #2
Questions and Answers

	IFB Section, Page Number	Vendor/Contractor Question	Agency Response
6.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Must the cross-dock facility be a permanent structure, or may the contractor utilize a temporary structure (e.g., tensioned fabric building, portable warehouse) that meets all operational requirements?	No, as long as it meets the safety requirements of the vendor for the transfer of commodities.
7.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	If a temporary structure is permitted, must the temporary facility be in place year-round for the duration of the contract, or may it be erected upon activation and demobilized after each event?	If temporary, the structure and operation will only be required during the declared disaster and may be erected upon activation and demobilized after each event.
8.	Section 4.1.1.B - Dock Mgmt and Facility, Page 4	May the contractor lease or partner with a third-party facility provider to meet the cross-dock facility requirement, or must the contractor own or directly lease the facility?	Yes, the contractor can lease or partner with a third-party facility for cross docking.
9.	Section 4.1.1.A - Transportation Network Ability, Page 4	What are the anticipated CSA locations, or what is the typical distance range from each SSA to its associated CSAs?	Anticipated support is based on the disaster, with an estimated radius of no more than 150 miles.
10.	Section 4.1.1.A - Transportation Network Ability, Page 4	How many CPOD sites should the contractor anticipate servicing per activation?	With a major hurricane, the lower six (6) counties anticipate 30 or more CPODs.
11.	Section 4.1.1.A - Transportation Network Ability, Page 4	Are CSA and CPOD locations pre-determined and published, or are they established dynamically based on the disaster's geographic impact?	CPODs are predetermined and will be provided to the contractor; however, the address may change based on damages.
12.	Section 4.1.1.A - Transportation Network Ability, Page 4	If CSA and CPOD locations are established dynamically, what is the expected notification lead time before the contractor must begin deliveries to a newly designated CSA or CPOD?	Anticipated timeline to delivery to the CPODs is 72 hours after landfall. Some deliveries may be required at 48 hours.
13.	Section 4.1.1 - Detailed Minimum Specs, Page 3	Will all three State Staging Areas be activated simultaneously during a disaster event, or will MEMA designate specific SSAs	MEMA will designate specific SSAs based on the disaster's geographic impact.

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Amendment #2
Questions and Answers

	IFB Section, Page Number	Vendor/Contractor Question	Agency Response
		based on the disaster's geographic impact?	
14.	Section 4.1.1 - Detailed Minimum Specs, Page 3	If multiple SSAs are activated, is the contractor expected to provide separate personnel and equipment at each active SSA concurrently?	Yes, if MEMA is operating an additional SSA staffing will need to be at each site for vendor continuity.
15.	Section 4.1.1.D - Shuttle, Page 4	What criteria determine whether MEMA will require 50 trailers versus 100 trailers for a given activation?	Estimates will be made based on the storm's category, anticipated landfall, and population density.
16.	Section 4.1.1.D - Shuttle, Page 4	Is the contractor required to have all 100 trailers available and mobilization-ready within 72 hours, or only the minimum of 50 trailers with the remaining 50 available on an as-needed basis with additional lead time?	The contractor will be part of the planning process when MEMA estimates the orders for the commodities. For example, 2025 estimate of bottled water for a Category 3 hurricane strike at Biloxi, MS with support to 13 counties initial is 57 trailers loads for 2 DOS. The current bottled water vendor per trailer load of 16.9 oz bottles is 38,304 bottles.
17.	Section 4.1.1.D - Shuttle, Page 4	If MEMA initially requests 50 trailers and subsequently requires an additional 50 trailers during an ongoing activation, what is the expected mobilization timeframe for the additional units?	MEMA will order a minimum two-day supply; then, follow-up requests will be based on anticipated recovery of utilities in the disaster area.
18.	Section 4.1.1.D - Shuttle, Page 4	What are the required trailer specifications, including length, type, and weight capacity?	Specific trailer specifications are not available. The Contractor should ensure that trailers are capable of transporting loads such as approximately 38,304 bottles of 16.9 oz bottled water or palletized shelf-stable meals averaging 1,100 lbs. per pallet. All pallets must remain accessible by pallet jack at the delivery endpoint.

Invitation for Bids
Emergency Standby Transportation Services
 IFB RFx# 3160007732

Amendment #2
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
19. Section 4.1.1.D - Shuttle, Page 4	Are refrigerated trailers required for any portion of the 50–100 trailer fleet?	No
20. Section 4.1.1.D - Shuttle, Page 5	Will FEMA deliver all federal commodities directly and exclusively to the SSA, or may FEMA also deliver commodities to the contractor's cross-dock facility for consolidation and subsequent transport to the SSA?	MEMA will utilize FEMA commodities transported on FEMA trailers between the SSA and CPOD. The contractor will move trailers between the CPOD and SSA as needed. Returned FEMA trailers will be segregated at the SSA for pickup by FEMA prime movers at the conclusion of the disaster. No cross-docking of these trailers will occur.
21. Section 4.1.1.D - Shuttle, Page 5	When FEMA delivers trailers directly to the SSA, is the contractor responsible for any handling, unloading, or cross-docking of FEMA trailer contents at the SSA?	No, but cross docking of FEMA trailers will be required. The contractor's responsibility is limited to transporting FEMA or contractor trailers between the CPOD and SSA; responsibility for the contents of the trailers is excluded.
22. Section 4.1.1.D - Shuttle, Page 5	If the contractor is not responsible for handling FEMA trailer contents at the SSA, is the contractor's sole responsibility to provide power units to shuttle intact FEMA trailers to CSA and CPOD sites?	Correct, the contents will remain in the FEMA trailer and will be transported by the vendor's prime mover to the established CPOD by the IMAT.
23. Section 4.1.1.D - Shuttle, Page 5	Do FEMA trailers and their associated tracking, documentation, and reporting requirements follow the same procedures as contractor-leased trailers, or do separate procedures apply?	The state will sign for the FEMA commodities. The vendor will track and deliver the trailers using the same accountability procedures.
24. Section 4.1.1.D - Shuttle, Page 5	If separate procedures apply to FEMA trailers, please provide the FEMA-specific requirements.	Once received at the SSA, the trailer will be state property and accountable. FEMA trailers will be returned to the SSA from the CPOD by the vendor's prime movers for FEMA pick up.

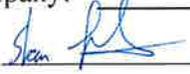
Invitation for Bids
Emergency Standby Transportation Services
IFB RFx# 3160007732

Amendment #2
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
25. Section 4.1.1.D - Shuttle, Page 5	For billing purposes, are shuttle movements of FEMA trailers compensated at the same daily prime mover rate as movements of contractor-leased trailers?	Yes, they will be considered MEMA assets and billed at the vendors established prime mover rate.

Receipt of Amendment #2 Acknowledged:

Company: SLSO LTD.

By: 

Printed Name: Stan Ledbetter

Title: Division President

INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review

Bidder: Total Transportation of MS

Price(s): \$2,100.00

AGENCY MUST REVIEW BIDS AND CONFIRM

Please Initial to Confirm

Submission Compliance

	Requirement	Notes <small>(PDF Page Number)</small>
<input checked="" type="checkbox"/>	Bid Submitted Timely — 1:00PM January 6, 2026	January 6, 2026 12:54PM
<input checked="" type="checkbox"/>	Acknowledged Amendments <input checked="" type="checkbox"/> #1 <input checked="" type="checkbox"/> #2	<i>Amendment #1 Receipt Acknowledgement w-Attach A</i> <i>Transportation QA 2025 Amendment 2 (1)</i>
<input checked="" type="checkbox"/>	Attachment A – Bid Cover Sheet Signed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	pp. 20-22 p. 20
<input checked="" type="checkbox"/>	Attachment B – Bid Form Signed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Release of Bid as Public Record Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Redacted Copy? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Included? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	pp. 23-25 p. 25 p. 25 p. 25
<input checked="" type="checkbox"/>	Attachment A – Contract Cost Analysis and Breakdown Trailer Rental and Mileage Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Dispatcher Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No On-site Management Rate(s) Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Cross-Dock Facility Operations Completed? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Other Transportation Equipment Costs - Optional <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, Signed and Dated? <input type="checkbox"/> Yes <input type="checkbox"/> No	<i>Amendment #1 Receipt Acknowledgement w-Attach A</i> p. 4 p. 4 p. 4 p. 5 p. 5 N/A
<input checked="" type="checkbox"/>	Attachment C - References At least 3? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<i>Credit References TTMS</i> p. 1
<input type="checkbox"/>	Appendix A – 44 C.F.R. Part 18 – Certification Regarding Lobbying Signed and dated? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	

Minimum Requirements

	Requirement	Notes
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INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review

<input type="checkbox"/>	2 Trade References	Score:
<input checked="" type="checkbox"/>	Registered in MAGIC	3102101685
<input checked="" type="checkbox"/>	Good Standing/Registered with MS SOS	Attached

INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review

1/27/26, 2:49 PM

about:blank



Michael Watson
SECRETARY OF STATE

This is not an official certificate of good standing.

Name History

Name	Name Type
TOTAL TRANSPORTATION OF MISSISSIPPI LLC	Legal

Business Information

Business Type:	Limited Liability Company
Business ID:	716924
Status:	Good Standing
Effective Date:	03/28/2002
State of Incorporation:	Mississippi
Principal Office Address:	125 RIVERVIEW DRIVE RICHLAND, MS 39218

Registered Agent

Name
CORPORATION SERVICE COMPANY
109 Executive Drive, Suite 3
Madison, MS 39110

Officers & Directors

Name	Title
Adara Miller 125 Riverview Drive Richland, MS 39218	Member, Other
Tim Harrington 4080 JENKINS ROAD CHATTANOOGA, TN 37421	President
Todd Carlson 4080 JENKINS ROAD CHATTANOOGA, TN 37421	Secretary
Andrew Hens 4080 Jenkins Road Chattanooga, TN 37421	Treasurer
Craig Savell 125 Riverview Drive Richland, MS 39218	Other
Josh Smith 4080 Jenkins Road Chattanooga, TN 37421	Other
Lowell Griffin 4080 Jenkins Road Chattanooga, TN 37421	Other
Brad Stewart 4080 Jenkins Road Chattanooga, TN 37421	Other

INVITATION FOR BIDS
Emergency Standby Transportation Services
RFx #3160007732
OSSS Compliance Review

INVITATION FOR BID

IFB Rfx Number: 3160007732

Emergency Standby Transportation Services

Issued: November 17, 2025



CLOSING TIME AND DATE

Bids must be received by:

January 6, 1:00 PM CST

CLOSING LOCATION

Mississippi Department of Finance and Administration

501 North West Street, Suite 1301 C

Jackson, Mississippi 39201

BID COORDINATOR

April Burns, Bid Coordinator

Telephone: (601) 359-5286

E-mail: oss@dfa.ms.gov

SECTION 1

1.1 Purpose

The Office of Statewide Strategic Sourcing (hereinafter "OSSS"), on behalf of the Mississippi Emergency Management Agency (hereinafter "MEMA") has issued this solicitation for the purpose of soliciting sealed bids from qualified providers for emergency standby transportation services. The Contractor will perform all tasks and make all assurances outlined in Section 4 of this IFB entitled Scope of Work.

Additional information may be obtained by written request to April Burns, Bid Coordinator osss@dfa.ms.gov.

SECTION 2

2.1 Timeline

Invitation to Bid (IFB) Issue Date:	November 17, 2025
Bid Package Questions:	December 5, 2025, 3:00 PM CST
Question & Answer Deadline:	December 11, 2025, 1:00 PM CST
Bid Package Due:	January 6, 2026, 1:00 PM CST
Bid Opening:	January 6, 2026, 2:00 PM CST
Anticipated Notice of Intent to Award:	January 16, 2026, 2:00 PM CST

MEMA reserves the right to adjust this schedule as it deems necessary and change the dates of the initial contract term without amendment to this IFB.

2.2 This solicitation and any resulting contract shall be governed by the applicable provisions of the *Public Procurement Review Board (PPRB) Office of Personal Services Contract Review (OPSCR) Rules and Regulations*, a copy of which is available on the Mississippi Department of Finance and Administration's website (www.dfa.ms.gov). Any bidder responding to this solicitation is deemed to be on notice of all requirements therein.

2.3 Reconsideration for the Terms of the Solicitation: Any potential bidder may request that MEMA reconsider the terms of this solicitation. Such a request shall be filed with the Bid Coordinator and the Director of OPSCR within three (3) business days following the date of public notice as defined in Section 5.2.1. It is the sole responsibility of the requesting vendor to ensure the request is timely received by all required parties. Failure to timely request reconsideration in compliance with this section and Section 5.2.4 and Section 5.2.4.1 of the OPSCR Rules and Regulations results in a waiver of any claim regarding the terms of the solicitation.

SECTION 3
Contact and Questions/Requests for Clarification

3.1 Bidding vendors must carefully review this solicitation, required contract clauses, risk management provisions, and all attachments for defects, questionable, or objectionable material. Following review, vendors may have questions to clarify or interpret the IFB in order to submit the best bid possible. To accommodate the questions and requests for clarifications, vendors shall submit any such question via email by the deadline reflected in Section 2. All questions and requests for clarifications must be directed by email to:

April Burns, Bid Coordinator
E-mail: osss@dfa.ms.gov

3.2 Vendors should enter "IFB RFx Number 3160007732 - Questions" as the subject of the email. Question submittals should include a reference to the applicable IFB section and be submitted in the format shown below:

	IFB Section, Page Number	Vendor Question/Request for Clarification
1.		

3.3 Official responses will be provided only for questions submitted as described above and only to clarify information already included in the IFB. The identity of the organization submitting the question(s) will not be revealed. All questions and answers will be published on the Mississippi Contract/Procurement Opportunity Search Portal website and MEMA's website as an amendment to the IFB by the date and time reflected in Section 2.

3.4 MEMA will not be bound by any verbal or written information that is not contained within this IFB unless formally noticed and issued by the contact person as an IFB amendment. Vendors are cautioned that any statements made by MEMA personnel that materially change any portion of the bid document shall not be relied upon unless subsequently ratified by a formal written amendment to the bid document.

3.5 All vendor communications regarding this IFB must be directed to the Bid Coordinator. Unauthorized contact regarding the IFB with other MEMA employees may result in the vendor being disqualified, and the vendor may also be suspended or disbarred from the State.

3.6 Acknowledgement of Amendments: Bidders shall acknowledge receipt of any amendment to the IFB in writing. The acknowledgement shall be submitted by signing and returning the amendment with the bid package or by letter or email submission. Each bidder shall submit a written acknowledgement of every amendment to MEMA on or before the submission deadline. It is the bidder's sole responsibility to monitor the websites for any updates or amendments to the IFB.

3.7 Bidder must provide a signed Acknowledgment(s) of IFB Amendment(s) and Questions and Answer document(s) if any were issued/posted on the Mississippi Contract/Procurement Opportunity Search Portal website and MEMA's website.

3.8 The IFB is comprised of the base IFB document, any attachments, any amendments issued prior to the submission deadline, and any other documents released before the contract award.

SECTION 4

Scope of Work

The winning vendor ("contractor") shall provide in a timely and satisfactory manner all services and otherwise do all things necessary for or incidental to the performance of work as set forth below:

4.1 Deliverables

4.1.1 Detailed Minimum Specifications

As emergency situations occur, the need for transportation and logistics services into the area affected by a disaster are most critical. An efficient, reliable, and highly flexible operation is needed to provide the agency as well as local governments with the supplies needed to present relief to citizens in the affected area. The state, in conjunction with the vendor, will establish pre-disaster requirements during a known event. At the time a purchase order will be provided to the vendor to initiate the need of trailers and movement of equipment to the State Staging Area (SSA) as outlined in the agreed plan. The contractor must possess an adequate infrastructure as well as information technology to efficiently manage, communicate and process various levels of supplies to the "affected area". Staging area locations in the state are:

- Camp Shelby, Hattiesburg, Mississippi
- Grenada, Mississippi
- Lee County Agri Center, Tupelo, Mississippi.

The contractor should have knowledge of the state and locations of counties and municipalities as well as a well-established knowledge of the three (3) main coastal counties: Harrison, Hancock, and Jackson as well as South Mississippi. The contractor is responsible for supplying its own equipment, trailers and employees (drivers) in place within the company. MEMA will not provide any equipment, vehicles, or personnel, including drivers, in connection with these services. Additionally, the Contractor must ensure that GPS tracking/monitoring devices are installed on the trailers and/or equipment, so they are easily inventoried and monitored for return after the matters of the disaster are cleared for return to normalcy. The contractor must also appoint a lead contact for this contract that will be responsible for managing staff, meeting project goals

and objectives within the budget limits should the contractor be called on in the event of a disaster. Please see the following requirements below to complete your bid/proposal.

Operational Requirements

- A. Transportation Brokerage** Over the road truck or fleet truck, one-way service (provide the most cost-effective service) to a vendor provided cross dock facility. Commodities will be cross docked into trailers leased by the selected vendor. The bidder will provide documentation of commodities cross docked from over the road trucks into leased trailers.
- B. Bidders Dock Management and Facility** The contractor is expected to be available 7 days a week, 24 hours a day (if required) when the contractor is notified of commodities purchased for disaster preparedness and shipped to the contractor's identified address. The contractor will not be required to maintain the facility open 24 hours (unless this is the contractor's' normal operation) after the state has received all purchased commodities and starts receiving federal commodities. Dock management and facility must further meet these requirements:
- i. 24-hour availability during a crisis
 - ii. Centralized management service provider with a director or manager of all operations during crisis period.
 - iii. Flexible labor force to receive loads into a cross docked facility
 - iv. Material handling equipment to move palletized shipments
 - v. Trailer drop yard or space for inbound loads – 50 trailers
 - vi. Secure drop yard, fenced in facility and central entry point
 - vii. Facility must be a flow through operation to efficiently process loads
- C. Transportation Network Ability** The contractor must be able to move 10 – 75 shuttle loads daily from the State Staging Area (SSA) to designated County Staging Areas (CSA) with through put (as required) to Commodity Point of Distribution (CPOD) site within affected counties and drop trailer as required.
- D. Shuttle** The contractor shall supply power units to shuttle loads between cross dock location (commodities purchase by the state), state staging facilities, County Staging Areas (CSA) to Point of Distribution (POD) site during crisis period. Provide between 50 – 100 short-term lease trailers (trailers may be owned or leased from outside source) during crisis (mobilize and secure units within 72 hours of potential crisis when alerted by MEMA Logistics and purchase order provided to contractor).
- i. Utilize centralized management transportation and communicate operational statuses of all equipment during crisis period.
 - ii. P & D (pick-up & delivery) ability to efficiently stage/extract equipment from CPOD (Commodity Point of Distribution) locations.

- iii. Capability to track trailers when dropped at CSA or CPOD site.
- iv. FEMA will be providing trailers with commodities to the SSA (State Staging Area). These commodities will be tracked and moved to County Staging Area (CSA) and CPOD sites by shuttle power units.

E. **Fuel Procurement** The contractor must possess the ability to provide fuel to support operations.

F. **Information Management System** Information management system will be utilized to manage data/information flows back to MEMA Logistics at the State Emergency Operations Center and the SSA. System redundancy is a must. Information management backup systems would preferably be located outside the state. The information management system must also:

- i. Customize reports on status of goods at different stages of crisis period.
- ii. Provide a low-cost method of data transfer to MEMA.
- iii. Provide efficient reporting capability in an electronic format.
- iv. Provide Latitude/Longitude (i.e., 31.559894, -91.405316 format) data for trailer delivery.
- v. Maintain yard management asset tracking system.
- vi. Have ability to know current status of trailers in all locations known as CPODs (Commodity Point of Distribution), SSAs (State Staging Areas) and cross dock station.

G. **Management Structure** The contractor shall possess an operational management structure to be presented in an organization chart. This will be utilized as the chain of command between MEMA, Mississippi Forestry Commission (State Staging Area Manger) and the contractor. The management structure must provide the following:

- i. Liaison personnel at the SEOC (State Emergency Operations Center) and SSA who will coordinate and act as the transportation manager for commodity distribution in conjunction with MEMA Logistics Transportation Manager.
- ii. Status of all cross-docking matters of state purchased commodities, shuttle fleet, movement and locations of commodities.
- iii. Shuttle/line haul operations management transferred to/from the SSA to CSA through to CPOD sites as required.
- iv. Management that includes shuttle driver coordination, data/information management and load deliver documentation.
- v. Asset status and location.
- vi. Driver breakdown and emergency roadside service.
- vii. Rotation of drivers or off-site lodging facilities, driver meals and driver rest facilities provided by the contractor (use of GSA per diem rates).
- viii. If required, rental of van to shuttle drivers to dining facility, shower, etc.

H. **Delivery Ticket** All deliveries made under this contract must be accompanied with a delivery ticket and Bill of Laden (BOL). An automated version that is industry standard within the assessed tracking program used by the contractor can be utilized as a delivery ticket if agreed upon by the contract officer or the contract office representative. The following is the minimum amount of information needed that can be accomplished by paper or electronic method.

- i. Contractor name
- ii. Purchase order number
- iii. WebEOC reference number
- iv. Referenced BOL from FEMA or vendor
- v. Date of and time of delivery of shipment
- vi. Printed name and signature of individual receiving the order
- vii. GPS location of delivery (use of decimal, i.e., 31.559894, -91.405316)
- viii. BOL
- ix. Shipment and tracking information

I. **24 Hours of Service** When performing under this contract, the contractor must provide qualified personnel 24 hours a day, 7 days a week, who are familiar with the contract terms and conditions. The contractor must provide customer service with the ability to respond within one hour to an order for service or request for assistance. The contractor shall accept orders for service arranged for shipment and perform pick-up and delivery 24 hours a day, 7 days a week. The contracting officer will determine the hours of services when other than 24-hour/7-day service is required.

J. **Contractor Liability for Personal Injury and/or Property Damage** The contractor assumes responsibility for all damage or injury to a person(s) or property associated with the use, maintenance and operation of the contractor's vehicles and other equipment, the action of the contractor and the contractor's employees and agents. The government will in no event be liable or responsible for damage or injury to any person(s) or property associated with the use, maintenance, operation of any vehicle, other equipment, the action of the contractor, or the contractor's employees and agents in performing under this contract. The State of Mississippi shall be indemnified and saved harmless against claims for damage or injury in such cases.

K. **Tracking and Reporting Movement/Management Information System Technology**
The contractor should provide a management information system (MIS) to provide in-transit visibility tracking and related tracing information. In addition, tracking and tracing information should be available to designated government agencies via a secure web site on the internet 24 hours a day, 7 days a week. The contractor will maintain the capability to exchange information with current government systems utilizing the internet, simple mail transfer protocol (SMTP), file transfer protocol (FTP), electronic data interchange (EDI), value added networks (VANs), or other methodology agreed to by the contracting officer. At a minimum, the contractor's database must contain shipment order

information, prices applied to each shipment, movement data and other shipment information the government deems necessary to generate the reports specified in this contract. The contractor's system should include screen print capability and a facility to download reports as either ASCII files or as database file (Microsoft Access or Excel). The contractor's database must be secure and accessible by the worldwide web or personal computer station. The contractor's database must be updated at least once every four (4) hours.

Unless otherwise directed by the contracting officer, the contractor must maintain on-line access to all database elements associated with each shipment for a period of ninety (90) calendar days from the date of shipment delivery. After ninety (90) calendar days, an electronic record of each shipment file should be archived for the life of the contract and turned over to the state upon contract completion. The archived data may be requested by the contract officer or the contract office representative. The archived data must be retrievable within two (2) calendar days of a state request for information, unless otherwise agreed to by the contract officer and the contractor. The contractor will not archive shipment files with claims, billing disputes or similar areas that are unresolved. These files must stay on-line until settlement is reached or full payment is obtained.

Report Requirement

A minimum of four (4) daily reports compiling detailed data for tracking information in routed shipments, completed shipments to CSA or final CPOD sites with receiver information. Leased trailer locations and returned dates back to contractor and cross docking reports of consignment or purchased commodities into leased trailers, (cross docking is not required for federal leased trailers) and trailers awaiting movement to CSA and CPOD sites.

- i. **Weekly Shipping Reports** Cumulative totals of trailers delivered and picked up by county to include dates of arrival and averaged shipping tonnage by commodity. The report should be based on the time of shipment and items delivered.
- ii. **Monthly Billing Report** A monthly billing report detailing shipment and accessorial services provided along with a complete breakdown of charges by percentage as they apply to contract items. The report is due on the 10th day of the month.
- iii. **Final Billing Report** The contractor will provide a final billing report within ninety (90) days after being released from an event by the contract officer. The report shall include documentation of a complete breakdown of charges utilizing a Driver & Government Rep Sign In & Sign Out sheet provided by the contracting officer or an equivalent form from the vendor or BOL approved by the contracting officer. Additional information to be provided will be a report containing at a minimum trailer number, GPS tracking number, date, stationary GPS location.

- iv. **Automated Identification Technology (AIT)** Government shippers frequently use AIT devices to facilitate the tracking and processing of shipments. When any of these devices are part of a package or shipment, tendered by the government under this agreement, the contractor is required to ensure that the device does not become separated from the package. AIT devices usually consist of one or more of the following: linear bar codes, 2D bar codes, radio frequency identification device or optical memory cards (also known as automated manifesting system cards).

Personnel Requirements

The contractor must designate a Contract Designated Representative (CDR) and alternate(s) who are responsible for the contract operations. The contractor will provide a dispatcher/operations officer to the SSA upon start of operation, based on the requirements and request of MEMA; to push commodities to CSA (estimated start of operation will begin at 36 hours after landfall) 24/7 until contract is complete or mission dictates a change of operations. The CDR alternate(s) and contractor employees who have contact with customers must be able to read, write, speak and understand English fluently. English will be the only language used for written correspondence, discussions and other business transactions.

Shipment Routing, Scheduling and Tailored Logistics Services

All shipments referred to the contractor will be routed, scheduled, managed and controlled from receipt of shipment request through delivery. Complete shipping documentation must be in accordance with acceptable commercial practices and applicable federal and state laws.

- i. **Safety** The contractor must comply with all federal, state and local authorities having jurisdiction and with safety and fire regulations promulgated by the Department of Labor (OSHA) under Title 29, Section 1910 of the Code of Federal Regulations. The contractor is solely responsible for compliance and cost of compliance with federal, state and local laws and regulations pertaining to environmental protection, occupational health and safety, transportation, storage and disposal of hazardous materials and waste.

In the event the contractor violates Environmental Protection Agency (EPA) or Occupational Safety and Health Administration (OSHA) regulations, the contractor will be held responsible and will hold the State of Mississippi harmless from any and all administrative and financial involvement. The contractor will perform and be responsible for all necessary cleanup and treatment costs.

- ii. **Permits and Licenses** The contractor will determine specific permitting and license requirements where the contract work is to be performed and provide for the effects, if any, that these requirements may have on the offer or contract

performance. Failure of the contractor to ascertain these requirements beforehand will not excuse noncompliance nor will it be the basis for modifying the contract after the award to compensate for adherence requirements.

- iii. **Transportation for Employees during Performance of the Contract** The contractor will rent or otherwise provide transportation for employees to purchase necessities as well as to and from meals during the performance of the contract. MEMA will not provide this transportation service; however, the actual costs of transportation will be a reimbursable expense and will be made in accordance with state law.

SECTION 5

Basis for Award

- 5.1** Only objectively measurable criteria set forth in the IFB shall be applied in the bid evaluation. Criteria not set forth in the IFB may not be used to evaluate the bid. Contract(s) may only be awarded to the lowest responsive and responsible bidder(s). In order to determine which bidder(s) is the lowest responsive and responsible bidder, the Agency shall evaluate: (1) whether each bidder was responsive and provided all required information in the format required by the IFB; (2) whether each bidder is responsible and objectively meets the minimum qualifications or other criteria listed in the IFB required to determine whether the bidder has the skills, experience, and/or qualifications to successfully provide the services; and (3) which of the responsive and responsible bidders submitted the lowest overall price.
- 5.2 MINOR INFORMALITIES AND IRREGULARITIES** MEMA has the right to waive minor defects or variations of a bid from the exact requirements of the specifications that do not affect the price, quality, quantity, delivery, or performance time of the services being procured and if doing so does not create an unfair advantage for any bidder. If insufficient information is submitted by a bidder for MEMA to properly evaluate the bid, MEMA has the right to require such additional information as it may deem necessary after the submission deadline, provided that the information requested does not change the price, quality, quantity, delivery, or performance time of the services being procured and such a request does not create an unfair advantage for any bidder.
- 5.3** All bids that are determined to be responsive, responsible, and/or acceptable will continue on to the price bid or cost evaluation.
- 5.4** MEMA intends to award three (3) contracts to provide the services described in this IFB to the lowest responsible and responsive bidders. The contracts will be awarded in the following manner: the lowest most responsible, responsive, and cost will be the primary award winner, the next lowest most responsible, responsive, and cost will be the secondary award winner, and the next lowest most responsible, responsive, and cost will be the tertiary award winner.

SECTION 6

Minimum Bidder Qualifications

To win the bid and be awarded the contract, the vendor must have:

6.1 Bidder must devise a written plan that will illustrate its ability to work along with key MEMA personnel to provide a functional transportation system to support commodity distribution within the state during and after a natural or man-made disaster.

6.2 Prior Experience: Vendor must have been in business and provided emergency transportation services similar in requirements and scale during a state declared emergency to those described in this IFB for a minimum of 5 years. Please provide a description of the emergency services you have provided in the past 5 years. Include the dates of service, contact information of the agency/or entity you worked for, including the smallest and largest agency/entity, as well as the services you provided.

6.3 A minimum score of six (6) on the Reference Score Sheet (Attachment D) from reference interviews by agency staff with two (2) bidder references (for a total minimum scoring requirement of twelve (12) points), as well as all other requirements of this IFB.

6.4 The bidder may be required before the award of any contract to show to the complete satisfaction of MEMA that it has the necessary facilities, ability, and financial resources to provide the service specified therein in a satisfactory manner. MEMA may make reasonable investigations deemed necessary and proper to determine the ability of the bidder to perform the work, and the bidder shall furnish to the agency all information for this purpose that may be requested. MEMA reserves the right to reject any bid if the evidence submitted by, or investigation of, the bidder fails to satisfy the agency that the bidder is properly qualified to carry out the obligations of the contract and to complete the work described therein.

SECTION 7

Duration

The estimated period of performance for this contract may begin upon the execution of the contract by both parties and end one year from contract execution. At the discretion of MEMA, this contract may be amended and renewed for four (4) periods of twelve (12) months each under the same or amended terms and conditions as the original contract.

SECTION 8
Bid Submission Requirements

8.1 Submission Format

8.1.1 Bid Cover Sheet (Attachment A)

8.1.2 Bid Form (Attachment B) - all pricing must be submitted on the bid form. Failure to complete and/or sign the bid form may result in the bidder being determined non-responsive.

8.1.3 References (Attachment C) - each bidder must furnish a listing of **at least three (3)** trade references along with the contact person, address, and phone number for each. These references must be familiar with the bidder's abilities in the areas involved with this solicitation. MEMA staff will use these references to determine the bidder's ability to perform the services. It is the responsibility of the bidder to ensure that the reference contact information is correct and current. MEMA staff will not track down references. Bidders should verify before submitting their bid that the contact person, phone number and email address are correct for each reference. **Agency staff must be able to reach two (2) references for a bidder within two (2) business days of bid opening or within 48 hours of initial contact to be considered responsive. Further, the bidder must score a minimum of six (6) points on each Reference Score Sheet which will be used by MEMA staff when interviewing the two (2) references (for a total minimum scoring requirement of twelve (12) points) to be considered responsive and/or responsible.** (See **Attachments C and D.**) Only bidders who are found responsive and responsible will have their bids considered for the award. Bidder may submit as many references as desired. MEMA staff will begin contacting references at the top of the list and will continue down the list until they have completed Reference Score Sheets for two (2) references. After two (2) score sheets are completed, the reference check process will end.

8.2 Submission Requirements

8.2.1 Bidder must submit:

A. An electronic copy of the signed bid package, along with a redacted copy if applicable, emailed to OSSS@dfa.ms.gov. Files shall not be password protected, shall be in .PDF format, and shall be capable of being copied to other media including readable in Microsoft Word and/or Microsoft Excel. The total size of the email, including all attachments, must not exceed 25MB. Emails exceeding this limit may be rejected and considered late.

8.2.2 A bid shall be considered received when the email containing the bid is successfully delivered to the designated bid submission email address at the Department of

Finance and Administration (DFA), as indicated by the timestamp generated by DFA's email system. All time stamps shall be recorded in Central Standard Time (CST). The subject line of the bid submission email shall clearly state SEALED BID, the bid opening date and time, the Invitation for Bids (IFB) number (e.g., SEALED BID – 1:00 PM CST, January 6, 2026 – IFB #3160007732), and the name of the bidding company. Bids may be rejected if the email subject line does not contain the required information as outlined in the solicitation.

8.2.3 All bid packages must be received by OSSS no later than 1:00 PM CST, January 6, 2026. Bids submitted via facsimile (fax) machine, mail, MAGIC, or hand delivery **will not** be accepted. Bidders should ensure that their email system confirms successful delivery to the OSSS inbox and are encouraged to request a delivery or read receipt for verification. OSSS will not be responsible for email delivery failures or delays. The vendor bears full responsibility for ensuring that the bid is submitted to the designated email address on time. Any delay—whether due to technical issues, network problems, file size limitations, or incorrect email address may result in the bid being rejected as late. All vendors are urged to take the possibility of delay into account when submitting a bid.

8.2.4 Timely submission of the bid package is the responsibility of the bidder. Bids received after the specified time will be rejected and retained unopened for evaluation in the procurement file to the extent necessary to complete administrative processes, including printing or verification of receipt. A bid received at the place designated in the solicitation for receipt of bids after the exact time specified for receipt will not be considered unless it has been determined by OSSS that the late receipt was due solely to mishandling by OSSS after receipt at the specified address.

8.2.5 The time and date of receipt will be recorded by OSSS staff based on the timestamp generated by the designated bid submission email system. The only acceptable evidence to establish the time of receipt at the designated DFA email address is the official email timestamp and any related system-generated documentation used by OSSS to verify receipt.

8.2.6 Each page of the bid form and all attachments shall be identified with the name of the bidder.

8.2.7 Failure to submit a bid on the bid form provided will be considered cause for rejection of the bid. **Modifications or additions to any portion of the bid document may be cause for rejection of the bid.** MEMA reserves the right to decide, on a case-by-case basis, whether to reject a bid with modifications or additions as non-responsive.

8.2.8 A bid response that includes terms and conditions that do not conform to the terms and conditions in the bid document is subject to rejection as non-responsive. MEMA reserves the right to permit the bidder to withdraw nonconforming terms and conditions from its bid response prior to a determination by the agency of non-responsiveness based on the submission of nonconforming terms and conditions.

8.2.9 As a precondition to bid acceptance, the agency may request the bidder to withdraw or modify those portions of the bid deemed non-responsive that do not affect quality, quantity, price, or delivery of the service.

SECTION 9 Bidder Certification

The bidder agrees that the submission of a signed bid form is certification that the bidder will accept an award made to it as a result of the submission.

SECTION 10 Debarment

By submitting a bid, the bidder certifies that it is not currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi and that it is not an agent of a person or entity that is currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi.

SECTION 11 Registration with Mississippi Secretary of State

By submitting a bid, the bidder certifies that it is registered to do business in the State of Mississippi as prescribed by Mississippi law and the Mississippi Secretary of State or, if not already registered, that it will do so within seven (7) business days of being notified by MEMA that it has been selected for contract award.

SECTION 12 Insurance, Bonds, or Other Sureties

12.1 The successful bidder shall, at its own expense, obtain and maintain insurance, bond, or other surety which shall include the following types and coverage limits:

12.1.1 Insurance Contractor represents that it will maintain workers' compensation insurance in compliance with Mississippi law which shall insure to the benefit of all Contractor's personnel provided hereunder, comprehensive general liability insurance or professional liability insurance with minimum limits of \$1,000,000.00 per occurrence. All general liability and professional liability insurance will provide coverage to MEMA as an additional insured. MEMA reserves the right to request

from carriers, certificates of insurance regarding the required coverage. Insurance carriers shall be licensed or hold a Certificate of Authority from the Mississippi Department of Insurance.

12.1.2 The contractor is responsible for ensuring that any subcontractors provide adequate insurance and/or bond coverage for the activities arising out of subcontracts.

12.2 Additionally:

12.2.1 In no event shall the requirement for an insurance certificate or bond be waived.

12.2.2 All insurance policies will list the State of Mississippi as an additional insured.

12.2.3 All insurance policies shall be issued by companies authorized to do business under the laws of the State of Mississippi, meaning insurance carriers must be licensed or hold a Certificate of Authority from the Mississippi Department of Insurance.

12.2.4 Contractor shall submit to MEMA within 10 days of notification of intent to award, a certificate of insurance and/or bond which outlines the coverage and limits defined in the procurement and contract. There are no provisions for exceptions to this requirement. Failure to provide the certificates of insurance within the 10-day period may be cause for your bid to be declared non-responsive or for your contract to be cancelled.

12.2.5 Contractor shall obtain at Contractor's expense the insurance and/or bond requirements specified in the procurement and contract prior to performing under this Contract, and Contractor shall maintain the required insurance and/or bond coverage throughout the duration of this Contract and all warranty periods. There are no provisions for exceptions to this requirement.

12.2.6 Contractor shall not commence work under this contract until it obtains all insurance and/or bond required under this provision and furnishes a certificate or other form showing proof of current coverage to the State. After work commences, the Contractor will keep in force all required insurance and/or bond until the contract is terminated or expires.

12.2.7 Contractor shall submit renewal certificates as appropriate during the term of the contract.

12.2.8 Contractor shall instruct the insurers to provide MEMA 30 days advance notice of any insurance cancellation.

12.2.9 Contractor shall ensure that should any of the above-described policies be cancelled before the expiration date thereof, or if there is a material change, potential exhaustion of aggregate limits or intent not to renew insurance and/or bond coverage(s), that written notice will be delivered to the Agency Chief Procurement Officer.

12.2.10 There shall be no cancellation, material change, potential exhaustion of aggregate limits or non-renewal of insurance and/or bond coverage(s) to MEMA. Any failure to comply with the reporting provisions of this clause shall constitute a material breach of contract and shall be grounds for immediate termination of this contract by MEMA.

SECTION 13 Bid Opening

Bid opening will not be open to the public; however, this will include opening, reading, and listing the name of each bidder and the bid price of each bid only. No discussions will be entered into with any bidder as to the quality or provisions of the specifications and no award will be made either stated or implied at the bid opening.

SECTION 14 Award Notification

The award for this procurement will be posted on the Mississippi Contract/Procurement Opportunity Search Portal website and the agency website at <http://www.msema.org>. Bidders will be notified via e-mail of the awards.

SECTION 15 Procurement Methodology

15.1 Restrictions on Communications with Agency and Agency Staff

At no time shall any bidder or its personnel contact, or attempt to contact, any MEMA staff regarding this IFB except the contact person as set forth and in the manner prescribed in Section 3.

15.2 Expenses Incurred in Preparing Bid

All parties participating in the procurement process with regard to this solicitation shall bear their own costs of participation, pursuant to Section 1.4.4 of the Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations.

15.3 Independent Price Determination

By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor, for the purpose of restricting competition.

The prices quoted shall be inclusive of all associated costs outlined in Attachment B. All pricing should include all associated costs with no additional or hidden fees.

15.4 Cancellation of Solicitation or Rejection of Individual Bids

At the Agency's sole discretion, an IFB may be canceled, all bids may be rejected, or individual bids may be rejected when the Agency determines that it is in the Agency's best interest to do so. A memorandum stating the reasons for the cancellation or rejection shall be made part of the Agency Procurement File.

The solicitation process requires expenditure of time and resources for both public Agencies and private businesses. Accordingly, solicitations should only be issued when there is a valid procurement need unless the solicitation states that it is for informational purposes only. However, nothing in the Section shall be construed as conferring any grievance right on any party when an Agency chooses to cancel a solicitation.

15.4.1 Notice of Cancellation of IFB When an IFB is canceled, a Notice of Cancellation shall be prepared. The Notice shall identify the solicitation being canceled and provide any information the Agency deems appropriate. The Notice of Cancellation shall: (1) be posted publicly on the Agency website; (2) be posted publicly on the procurement portal; *and* (3) be distributed to all potential bidders known to have received a copy of the IFB. A memorandum containing the reason for the cancellation shall be made part of the Agency Procurement File.

15.4.2 Rejection of Individual Bids Reasons for rejecting individual bids include but are not limited to:

- the bid was non-responsive to the solicitation;
- the bidder is deemed non-responsive;
- the Agency – in its sole discretion – determined the proposed price is unreasonable even if it was the lowest responsive and responsible bid;
- lack of competitiveness by reason of collusion or knowledge that reasonably available competition did not occur.

15.4.3 Disposition of Bids Where bids are individually rejected, or the solicitation is canceled after bids are received, the Agency shall have the sole discretion to determine whether to return bids to the bidder or retain the bids in the Agency

Procurement File. If the Agency chooses to return the bids to the bidders, the Agency shall ensure enough information is retained in the Agency Procurement File to support the decision to reject the bid.

15.5 Withdrawal of Bids

A bidder may withdraw a bid at any time by written notice to the Agency or the official designated in Section 1.1 of the IFB. If any such withdrawal occurs by the successful bidder(s) after the bid opening and/or issuance of the Notice of Intent to Award, the Agency may cancel the solicitation or proceed with award of a contract as if the withdrawn bid had not been submitted.

15.6 Confirmation of Bid

When MEMA knows or has reason to conclude that a mistake has been made, it may request the bidder to confirm the bid. Situations in which confirmation may be requested include obvious, apparent errors on the face of the bid or a bid which is unreasonably lower than the other bids submitted. If the bidder alleges a mistake, the bid shall be considered withdrawn unless correction meets the definition of a minor informality. The Agency shall have the sole discretion as to whether confirmation of a bid is warranted, but the Agency shall exercise that discretion in a manner that is fair to all bidders.

SECTION 16 Draft Agreement

The bidder understands and agrees that any contract entered into with MEMA pursuant to this IFB shall only be the contract provided by MEMA. MEMA will not accept agreements submitted by the bidder. Should MEMA and the winning bidder fail to enter into a contract, or MEMA ceases doing business with any Contractor selected through this IFB process, for any reason, MEMA reserves the right to contract with the next lowest priced Bidder.

SECTION 17 Contract Rights

Contract rights do not vest in any party until a contract is legally executed. MEMA is under no obligation to award a contract following issuance of this solicitation.

SECTION 18 Property Rights

Property rights do not inure to any Bidder until such time as services have been provided under a legally executed contract. No party responding to this IFB has a legitimate claim of entitlement to be awarded a contract or to the provision of work thereunder. MEMA is under no obligation to award a contract and may terminate a legally executed contract at any time.

SECTION 19
Agency Website

This IFB, questions and answers concerning this IFB, and the Notice of Intent to Award will be posted on the agency website at <http://www.msema.org> and on the Mississippi Contract/Procurement Opportunity Search Portal website.

SECTION 20
Attachments

The attachments to this IFB are made a part of this IFB as if copied herein in words and figures.

Attachment A

BID COVER SHEET

Bids must be received via email at OSS@dfa.ms.gov as listed below on or before 1:00 PM CST, January 6, 2026. Do **not** include pricing or any bid content in the body of the email.

PLEASE INCLUDE IN YOUR SUBJECT LINE:

SEALED BID – 1:00 PM CST, January 6, 2026– IFB # 3160007732 – [Bidding Company Name]

Name of Company: Total Transportation of Mississippi, LLC

Quoted By: Chris Wood

Type text here
Signature: Chris Wood

Address: 125 Riverview Dr.

City/State/Zip: Richland MS 39218

Telephone: 601-497-7242

Fax Number: _____

E-Mail Address: cwood@totalms.com

Name and phone number of Company Representative to be contacted by Agencies seeking to contract for services pursuant to this IFB: Chris Wood,
Cwood@totalms.com

In addition to providing the above contact information, please answer the following questions regarding your company:

What year was your company started? 1990

How many years has the firm been in business of performing the services called for in this IFB?
30

Please provide the physical location and mailing address of your company's home office, principal place of business, and place of incorporation. 125 Riverview Dr. Richland, MS 39218, Richland MS, MS

If your company is not physically located within the vicinity, how will you supply the necessary equipment and personnel to provide emergency standby transportation services for MEMA?

N/a

Is your company currently for sale or involved in any transaction to expand or to become acquired by another business entity? If yes, please discuss the impact both in organizational and directional terms. No

Is your company licensed and/or certified to provide emergency standby transportation services as required by any and all applicable Federal and State law(s)?

yes

List all licenses or permits your company possesses that are applicable to perform the services required in this IFB.

Describe any specific services that your company offers along with any specialized experience, certification, and/or education of your current staff. _____

Attachment B

BID FORM

Company: Total Transportation of MS

Contact Person: Chris Wood

Telephone Number: 601-497-7242

The evaluated contract price for emergency standby transportation shall include the total daily cost per prime mover truck, including the driver and the per diem. **Bidder shall also submit a Cost Analysis and Breakdown (as seen on page 25) detailing all professional fees and expenses in a manner that supports the total evaluated contract price submitted. The contract award will be based solely on the evaluated contract price submitted below. The Cost Analysis and Breakdown Sheet will be considered Attachment A with the contract.**

The awarded Contractor will be required to submit detailed invoices describing services completed at the time of payment request. Payment will be made in arrears (after the services have been provided) at the amount, and interval (i.e., monthly, quarterly, etc.) as agreed upon by the awarded contractor and MEMA prior to submission to PPRB for contract approval.

Total Cost per Prime Mover Truck: \$ \$2100 /Per Day
(Total cost should include daily cost of truck, driver, and per diem)

**The initial contract term will be one year. MEMA, at its sole discretion, may amend this contract and renew it for four (4) periods of twelve (12) months each under the same or amended terms and conditions as the original contract. **

By signing below, the company Representative certifies that he/she has authority to bind the company, and further acknowledges and certifies on behalf of the company:

1. That he/she has thoroughly read and understands the Invitation for Bids and Attachments thereto;
2. That the company meets all requirements and acknowledges all certifications contained in the Invitation for Bids and Attachments thereto;
3. That the company agrees to all provisions of the Invitation for Bids and Attachments thereto including, but not limited to, the clauses provided in the draft contract (Attachment E).
4. That the company will perform the services required at the prices quoted above;

5. That, to the best of its knowledge and belief, the cost or pricing data submitted is accurate, complete, and current as of the submission date;
6. **NON-DEBARMENT:** By submitting a bid, the bidder certifies that it is not currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi and that it is not an agent of a person or entity that is currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi.
7. **INDEPENDENT PRICE DETERMINATION:** By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.
8. **BIDDER'S REPRESENTATION REGARDING CONTINGENT FEES:** By responding to the solicitation the bidder represents that it has not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract. If the bidder cannot make such a representation, a full and complete explanation shall be submitted in writing with the bidder's response.
9. **REPRESENTATION REGARDING GRATUITIES:** Contractor represents that it has not, is not, and will not offer, give, or agree to give any employee or former employee of MEMA a gratuity or offer of employment in connection with any approval, disapproval, recommendation, development, or any other action or decision related to the solicitation and resulting contract. Contractor further represents that no employee or former employee of MEMA has or is soliciting, demanding, accepting, or agreeing to accept a gratuity or offer of employment for the reasons previously stated; any such action by an employee or former employee in the future, if any, will be rejected by contractor. Contractor further represents that it is in compliance with the Mississippi Ethics in Government laws, codified at Mississippi Code Annotated §§ 25-4-101 through 25-4-121, and has not solicited any employee or former employee to act in violation of said law.
10. **Release of Bid as Public Record.** The bidder shall acknowledge which of the following statements is applicable regarding the release of its bid as a public record. A bidder may be deemed non-responsive if the bidder does not acknowledge either statement, acknowledges both statements, or fails to comply with the requirements of the statement acknowledged.

CHOOSE ONE:

- Along with a complete copy of its bid, bidder has submitted a second copy of the bid in which all information bidder deems to be confidential commercial and financial information and/or trade secrets is redacted in black. Bidder acknowledges that it may be subject to exclusion pursuant to Chapter 15 of the PPRB OPSCR Rules and Regulations

if MEMA or the Public Procurement Review Board determine redactions were made in bad faith in order to prohibit public access to portions of the bid which are not subject to Miss. Code Ann. §§ 25-61-9, 75-26-1 through 75-26-19, and/or 79-23-1. Bidder acknowledges and agrees that MEMA may release the redacted copy of the bid at any time as a public record without further notice to bidder. A bidder who selects this option but fails to submit a redacted copy of its bid may be deemed non-responsive.

- Bidder hereby certifies that the complete unredacted copy of its bid may be released as a public record by MEMA at any time without notice to bidder. The bid contains no information bidder deems to be confidential commercial and financial information and/or trade secrets in accordance with Miss. Code Ann. §§ 25-61-9, 75-26-1 through 75-26-19, and/or 79-23-1. *Bidder explicitly waives any right to receive notice of a request to inspect, examine, copy, or reproduce its bid as provided in Miss. Code Ann. § 25-61-9(1)(a).* A bidder who selects this option but submits a redacted copy of its bid may be deemed non-responsive.

Company Name: Total Transportation of MS

Printed Name of Representative: Chris Wood

Date: 1/6/2026

Signature: Chris Wood

Note: Failure to sign the bid form may result in the bid being rejected as non-responsive. Modifications or additions to any portion of this bid document may be cause for rejection of the bid.

Chris Wood

Attachment A – Contract Cost Analysis and Breakdown

Cost per Prime Mover \$ 1800 <i>(Truck Only)</i>	Number Prime Mover Trucks 20
Total Cost per Prime Mover Truck \$ 2100 <i>(Total cost should include daily cost of truck, driver, and per diem)</i>	

The prices listed below will not be included in the bid evaluation; however, the vendor shall be bound by these prices for the duration of the contract, unless otherwise amended in writing by mutual agreement and approved by the PPRB. These amounts must be itemized on all applicable invoices for documentation and transparency.

TRAILER RENTAL AND MILEAGE

Trailer Rental \$ 200	Flat Rate/Per Day
<i>(GPS Tracking fees must be included in this cost)</i>	
Mileage Cost \$ 2.65	

DISPATCHER

Regular Hour Rate \$ 40	Overtime Hour Rate \$ 60
Per Diem for On-Site Dispatcher \$ 150	

ON-SITE MANAGEMENT

Regular Hour Rate \$ 55	Overtime Hour Rate \$ 85
Per Diem for On-site Management \$ 150	

Other Transportation Equipment Costs – Optional *(check if page attached)* This section is optional. **Information provided will not be considered during bid evaluation or award determination.** Bidders may submit costs related to additional transportation equipment they can provide, separate from the base bid, on a separate attachment.

If this section is completed, the bidder must sign and date the attachment. Submission of this information does not obligate MEMA to procure any additional equipment or services. MEMA may, at its sole discretion, use the information provided for internal planning or market research purposes only. Any future procurement of additional equipment or services will comply with applicable Mississippi procurement laws and regulations.

**Attachment C
REFERENCES**

Bidder may submit as many references as desired by submitting as many additional copies of Attachment C, References, as deemed necessary. References will be contacted in the order listed until two references have been interviewed and Reference Score Sheets completed for each of the two references. No further references will be contacted; however, bidders are encouraged to submit additional references to ensure that at least two references are available for interview. Agency staff must be able to contact two references within two (2) business days of bid opening or 48 hours of initial contact.

REFERENCE 1 References Attachee
Name of Company: _____
Dates of Service: _____
Contact Person: _____
Telephone Number: _____
Cell Number: _____
E-mail: _____

Alternative Contact Person (optional): _____
Telephone Number: _____
Cell Number: _____
E-mail: _____

REFERENCE 2 References Attachee
Name of Company: _____
Dates of Service: _____
Contact Person: _____
Telephone Number: _____
Cell Number: _____
E-mail: _____

Alternative Contact Person (optional): _____
Telephone Number: _____
Cell Number: _____

E-mail: _____

REFERENCE 3 References Attachee

Name of Company: _____

Dates of Service: _____

Contact Person: _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 4

Name of Company: _____

Dates of Service: _____

Contact Person: _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

REFERENCE 5

Name of Company: _____

Dates of Service: _____

Contact Person: _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

Alternative Contact Person (optional): _____

Telephone Number: _____

Cell Number: _____

E-mail: _____

Attachment D

References Score Sheet

IFB RFx #3160007732

IFB for Emergency Standby Transportation Services

TO BE COMPLETED BY MEMA STAFF ONLY

Bidder Name: _____

Reference Name: _____

Person Contacted, Title/Position: _____

Date/Time Contacted: _____

Service From/To Dates: _____

Able to provide emergency transportation services when you called?	Yes	No
Satisfied with the services provided and final product? If no, please explain.	Yes	No
Vendor easy to work with in scheduling services?	Yes	No
Was the project completed on time and within budget?	Yes	No
Vendor listened when you had an issue and readily offered a solution? (If never had an issue, please check here ____.)	Yes	No
Would you enter into a contract with them again?	Yes	No
Would you recommend them?	Yes	No

Bidder must have a minimum of 6 "yes" answers on the questions above from two references (total of 12 "yes" answers) to be considered responsible and for its bid to be considered.

Score: Pass / Fail

Do you have any business, professional or personal interest in the vendor's organization? If yes, please explain.	Yes	No
---	-----	----

A "yes" to the above question may result in an automatic disqualification of the provided reference; therefore, resulting in a score of zero as responses to previous questions become null and void.

Notes:

Called by: _____ **Date** _____
 Name, Title

Signature

Attachment E

Required Contract Clauses

1. **Applicable Law**

The contract shall be governed by and construed in accordance with the laws of the State of Mississippi, excluding its conflicts of laws provisions, and any litigation with respect thereto shall be brought in the courts of Mississippi.

2. **Approval**

It is understood that if this contract requires approval by the Public Procurement Review Board ("PPRB") and/or the Department of Finance and Administration Office of Personal Service Contract Review ("OPSCR"), and this contract is not approved by PPRB and/or OPSCR, it is void and no payment shall be made hereunder.

3. **Availability of Funds**

It is expressly understood and agreed that the obligation of MEMA to proceed under this agreement is conditioned upon the appropriation of funds by the Mississippi State Legislature and the receipt of the appropriated funds. If the funds anticipated for the continuing time fulfillment of the agreement are, at any time, not forthcoming or insufficient, regardless of the source of funding, MEMA shall have the right upon 10 business days written notice to Contractor, to terminate this agreement without damage, penalty, cost of expense to MEMA of any kind whatsoever. The effective date of termination shall be as specified in the notice of termination.

4. **Certification of Independent Price Determination**

By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor for the purpose of restricting competition.

5. **Compliance with Equal Opportunity in Employment Policy**

Contractor understands that MEMA is an equal opportunity employer and therefore, maintains a policy which prohibits unlawful discrimination based on race, color, creed, sex, age, national origin, physical handicap, disability, genetic information, or any other consideration made unlawful by federal, state, or local laws. All such discrimination is unlawful, and Contractor agrees during the term of the agreement that Contractor will strictly adhere to this policy in its employment practices and provision of services.

6. Compliance with Laws

Contractor shall comply with, and all activities under this agreement shall be subject to, all applicable federal, state, and local laws and regulations, as now existing and as may be amended or modified.

7. E-Payment

Contractor agrees to accept all payments in United States currency via the State of Mississippi's electronic payment and remittance vehicle. The Agency agrees to make payment in accordance with Mississippi "Timely Payments for Purchases by Public Bodies" laws, which generally provide for payment of undisputed amounts by the Agency within 45 calendar days of receipt of invoice. Mississippi Code Annotated § 31-7-301, et seq.

8. E-Verification

If applicable, Contractor represents and warrants that it will ensure its compliance with the Mississippi Employment Protection Act and will register and participate in the status verification system for all newly hired employees. Mississippi Code Annotated §§ 71-11-1 and 71-11-3. Contractor agrees to provide a copy of each verification upon request of MEMA subject to approval by any agencies of the United State Government. Contractor further represents and warrants that any person assigned to perform services hereafter meets the employment eligibility requirements of all immigration laws.

The breach of this clause may subject Contractor to the following: (1) termination of this contract and exclusion pursuant to Chapter 15 of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*; (2) the loss of any license, permit, certification or other document granted to Contractor by an agency, department, or Governmental entity for the right to do business in Mississippi; or (3) both. In the event of such termination, Contractor would also be liable for any additional costs incurred by the Agency due to Contract cancellation or loss of license or permit to do business in the state.

9. Contractor's Representation Regarding Contingent Fees

By executing the contract the contractor represents that it has not retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract. If the contractor cannot make such a representation, a full and complete explanation shall be submitted in writing to the Agency prior to contract execution.

10. Paymode

Payments by MEMA using the state's accounting system shall be made and remittance information provided electronically as directed by the state and deposited into the bank account of Contractor's choice. MEMA may, at its sole discretion, require Contractor to electronically submit invoices and supporting documentation at any time during the term of this Agreement. Contractor understands and agrees that the Agency is exempt from the payment of Mississippi taxes. All payments shall be in United States currency.

11. Procurement Regulations

This contract shall be governed by the applicable provisions of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*, a copy of which is available on the Mississippi Department of Finance and Administration's website (www.dfa.ms.gov). Any bidder responding to a solicitation for personal and professional services and any contractor doing business with a state Agency is deemed to be on notice of all requirements therein.

12. Representation Regarding Gratuities

Contractor represents that it has not, is not, and will not offer, give, or agree to give any employee or former employee of MEMA a gratuity or offer of employment in connection with any approval, disapproval, recommendation, development, or any other action or decision related to the solicitation and resulting contract. Contractor further represents that no employee or former employee of MEMA has or is soliciting, demanding, accepting, or agreeing to accept a gratuity or offer of employment for the reasons previously stated; any such action by an employee or former employee in the future, if any, will be rejected by contractor. Contractor further represents that it is in compliance with the Mississippi Ethics in Government laws, codified at Mississippi Code Annotated §§ 25-4-101 through 25-4-121, and has not solicited any employee or former employee to act in violation of said law.

13. Required Public Records and Transparency

Upon execution of a contract, the provisions of the contract which contain the personal or professional services provided, the unit prices, the overall price to be paid, and the term of the contract shall not be deemed to be a trade secret or confidential commercial or financial information pursuant to Mississippi Code Annotated § 25-61-9(7). The contract shall be posted publicly on www.transparency.ms.gov and shall be available for at the Agency for examination, inspection, or reproduction by the public. The contractor acknowledges and agrees that MEMA and this contract are subject to the *Mississippi Public Records Act of 1983* codified at Mississippi Code Annotated §§ 25-61-1, *et seq.* and its exceptions, Mississippi Code Annotated § 79-23-1, and the *Mississippi Accountability and Transparency Act of 2008*, codified at Mississippi Code Annotated §§ 27-104-151, *et seq.*

14. Stop Work Order

MEMA may, by written order to Contractor at any time, require Contractor to stop all or any part of the work called for by this contract. This order shall be for a period of time specified by MEMA. Upon receipt of such an order, Contractor shall forthwith comply with its terms and take reasonable steps to minimize any further cost to MEMA. Upon execution of the stop work order, unless MEMA has terminated that part of the agreement or terminated the agreement in its entirety. MEMA is not liable for payment for services which were not rendered due to the stop work order.

15. Termination

Termination for Convenience. MEMA may, when the interests of the Agency so require, terminate this contract in whole or in part, for the convenience of the Agency. MEMA shall give written notice of the termination to Contractor specifying the part of the contract terminated and when termination becomes effective. Contractor shall incur no further obligations in connection with the terminated work and on the date set in the notice of termination Contractor will stop work to the extent specified. Contractor shall complete the work not terminated by the notice of termination and may incur obligations as are necessary to do so.

Termination for Default. If MEMA gives the Contractor a notice that the personal or Professional services are being provided in a manner that is deficient, the Contractor shall have 30 days to cure the deficiency. If the Contractor fails to cure the deficiency, MEMA may terminate the contract for default and the Contractor will be liable for the additional costs to MEMA to procure the personal and professional services from another source. Termination under this paragraph could result in Contractor being excluded from future contract awards pursuant to Chapter 15 of the *Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations*. Any termination wrongly labelled termination for default shall be deemed a termination for convenience.

**APPLICABLE FEDERAL PROCUREMENT CLAUSES AS THIS CONTRACT MAY BE
FUNDED BY FEDERAL FUNDS**

1. Byrd Anti-Lobbying Amendment

Contractors shall file the required certification within Appendix A of this contract through which it certifies that it will not and has not used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Contractor and all authorized subcontractors shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the awarding agency (MEMA).

2. Clean Air and Water Acts Compliance

- (1) Contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et. seq. and the Federal Water Pollution Control Act, as amended, 33 U.S.C. § 1251 et. seq.
- (2) Contractor agrees to report each violation to MEMA and understands and agrees that MEMA will, in turn, report each violation as required to assure notification to the State of Mississippi, the applicable federal agency, and the appropriate Environmental Protection Agency Regional Office as applicable to this contract.
- (3) Contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with federal assistance if applicable.

3. Procurement of Recovered Materials

- (1) In the performance of this contract, Contractor shall make maximum use of products containing recovered materials that are EPA-designated items unless the product cannot be acquired:
 - i. competitively within a timeframe providing for compliance with the contract performance schedule;
 - ii. meeting contract performance requirement; or,
 - iii. at a reasonable price.
- (2) Information about this requirement, along with the list of EPA-designate items, is available at EPA's Comprehensive Procurement Guidelines website, <http://www.epa.gov/smm/comprehensiveprocurement-guideline-cpg-program>.
- (3) Contractor also agrees to comply with all other applicable requirements for Section 6002 of the Solid Waste Disposal Act.

4. Debarment and Suspension

- (1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. Pt. 3000. As such Contractor is required to verify that none of Contractor, its principals (defined at 2 C.F.R. § 180.995) or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- (2) Contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- (3) This certification is a material representation of fact relied upon by MEMA. If it is later determined that Contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to MEMA, the federal government may pursue available remedies, including by not limited to, suspension and/or debarment.
- (4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

5. No Obligation by Federal Government

The federal government is not a party to this contract and is not subject to any obligations or liabilities to the non-federal entity, Contractor, or any other party pertaining to any matter resulting from the contract.

6. Program Fraud and False or Fraudulent Statements or Related Acts

Contractor acknowledges that 31 U.S.C Chap. 38 (Administrative Remedies for False Claims and Statements) applies to Contractor's actions pertaining to the contract.

7. Socioeconomic Affirmative Steps

If subcontracts are to be let, the prime contractor is required to take all necessary steps identified in 2 C.F.R. § 200.321(b)(1)-(5) to ensure that small and minority businesses, women's business enterprises, veteran-owned businesses, and labor surplus area firms are used when possible.

APPLICABLE FEDERAL PROCUREMENT CLAUSES IF THIS CONTRACT IS ELIGIBLE FOR REIMBURSEMENT SPECIFICALLY WITH FEMA FUNDING

1. Access to and Retention of Records

- 1) Contractor agrees to provide MEMA, the subgrantees (counties and communities), FEMA, the Comptroller General of the United States, and any of their duly authorized representatives access to any books, documents, papers, and records of Contractor, which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.
- 2) Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.
- 3) Contractor agrees to provide the FEMA Administrator or his/her authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.
- 4) In compliance with the Disaster Recovery Act of 2018, MEMA and Contractor acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.
- 5) Contractor agrees to retain all records associated with this contract for three (3) years after MEMA or the subgrantees (counties and communities) make final payment and all other pending matters are closed.

2. DHS Seal, Logo, and Flags

Contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.

3. Compliance with Federal Law, Regulations, and Executive Orders

This is an acknowledgment that should FEMA financial assistance be used to fund all or a portion of the contract. Contractor will comply with all applicable federal laws, regulations, executive orders, FEMA policies, procedures, and directives.

APPENDIX A
44 C.F.R. PART 18- CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1) No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal Loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- 2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- 3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for such failure.

Contractor, _____, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, Contractor understands and agrees that the provisions of 31 U.S.C Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Contractor's Authorized Official's Signature

Date



Total Transportation of MS, LLC

(Mailing address)

P.O. Box 2060

Jackson, MS 39225

601-936-2104

www.totalms.com

TAX ID # 04-3643789

(Street address)

125 Riverview Drive

Richland, MS 39218

Trade References

H & P Leasing

Mr. Mike Wells

1849 Flowood Dr

Flowood, MS 39232

Phone - 601-939-2200

Fax – 601-939-9037 Attn: Mike Wells

Duval Semi Trailers

Mr. Joel Johnston

P.O. Box 1090

Conley, GA 30288-1090

Phone – 404-362-9210

Fax – 404-362-9236 Attn: Credit Check

Utility Trailer Sales of MS

Mr. Percy Thornton

550 Hwy 49 South

Jackson, MS 39218

Phone- 601-939-9000

Fax- 601-932-7037

Banking Reference

Wells Fargo Commercial Bank

3100 West End Ave Suite 900 Nashville, TN 37203

615-279-4632 e-Fax 866-493-6758

Contact Michael C. Bash, SVP

Michael.Bash@wellsfargo.com

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Amendment #1
Questions and Answers

	IFB Section, Page Number	Vendor/Contractor Question	Agency Response
1.	Deliverables 4.1.1, page 3	<p>“At the time a purchase order will be provided to the vendor to initiate the need of trailers and movement of equipment to State Staging Area (SSA).”</p> <p>Is there a specific trailer type to be provided (i.e., 53ft or 48ft Dry Van, Reefer, Flatbed)?</p>	53’ Dry Van
2.	Operational Requirements A, page 4	<p>The RFP states the vendor will provide a cross-dock facility, as well as equipment for loading and unloading operations of trailers.</p> <p>Will the state provide a line item on pricing sheet in the proposal for cross dock facility, labor and equipment?</p>	<p>The <i>Contract Cost Analysis and Breakdown</i> has been modified to include a line-item for the cross-dock facility operations cost. It is attached hereto as <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i>. This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.</p> <p>The cross docking will depend on the nature of the disaster.</p>
3.	Fuel Procurement, Section E, page 5	<p>“The contractor must possess the ability to provide fuel to support operations.”</p> <p>Will costs associated with the rental, operation, or management of a cross-dock facility (used for the transfer and staging of commodities as part of contract performance) be reimbursable by the State of Mississippi to the Contractor?</p>	<p>Costs associated with the rental, operation, or management of a cross-dock facility used for the transfer and staging of commodities is reimbursable.</p> <p>Accordingly, the <i>Contract Cost Analysis and Breakdown</i> has been revised to include a specific line item for cross-dock facility operations. It is attached hereto as <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i>. While the line item will not be considered during the bid evaluation, the contractor will be required to honor these</p>

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Amendment #1
Questions and Answers

	IFB Section, Page Number	Vendor/Contractor Question	Agency Response
			<p>prices for the duration of the contract as specified.</p> <p>As a clarification related to previously stated operational requirements, the cost of fuel shall be included in the forklift hourly rate.</p>
4.	Operational Requirements I, page 6	Is scheduled work hour assumption based on an 8-hour or 12-hour shift per day rate?	12-hour operations
5.	Draft Agreement, Section 16, page 17	<p>“The bidder understands and agrees that any contract entered into with MEMA pursuant to this IFB shall only be the contract provided by MEMA.”</p> <p>Will there be a sample contract provided for review prior to submission?</p>	No; however, clauses located in <i>Attachment E – Required Contract Clauses</i> and the <i>Required Federal Contract Clauses</i> will be included in the contract. Bidders may review these clauses, but they cannot be edited or rewritten in any way.
6.	Attachment A, page 25	If there are additional trailer types/sizes specified, will additional line items for pricing be included on the pricing sheet?	<p>Please note <i>Other Transportation Equipment Costs</i> section on <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i>. This option is provided for bidders who have additional trailer types/sizes and wish to list them separately, either on another sheet or on a form created by the bidder. Other transportation equipment costs will not be considered in the bid evaluation. They will be included as a separate attachment within the contract.</p>
MEMA IFB AMENDMENTS			
7.	Attachment A – Contract Cost Analysis and Breakdown		The <i>Contract Cost Analysis and Breakdown</i> has been modified to include a line-item for the cross-dock facility, labor and

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		equipment. It is attached hereto as <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i> . This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.

Receipt of Amendment #1 Acknowledged:

Company: Total Transportation of MS, LLC

By: Chris Wood

Printed Name: Chris Wood

Title: Manager, Enterprise Sales

Amendment #1

Attachment A – Revised Contract Cost Analysis and Breakdown

Cost per Prime Mover \$ 1800 Number Prime Mover Trucks 20 <i>(Truck Only)</i>
Total Cost per Prime Mover Truck \$ 2100 <i>(Total cost should include daily cost of truck, driver, and per diem)</i>

The prices listed below will not be included in the bid evaluation; however, the vendor shall be bound by these prices for the duration of the contract, unless otherwise amended in writing by mutual agreement and approved by the PPRB. These amounts must be itemized on all applicable invoices for documentation and transparency.

TRAILER RENTAL AND MILEAGE

Trailer Rental \$ 200 Flat Rate/Per Day <i>(GPS Tracking fees must be included in this cost)</i>
Mileage Cost \$ 2.65

DISPATCHER

Regular Hour Rate \$ 40	Overtime Hour Rate \$ 60
Per Diem for On-Site Dispatcher \$ 150	

ON-SITE MANAGEMENT

Regular Hour Rate \$ 55	Overtime Hour Rate \$ 85
Per Diem for On-site Management \$ 150	

CROSS-DOCK FACILITY OPERATIONS

Cross-Dock Facility	<u>\$ 550/d</u>
<i>(The cost of the rental, operation, or management of a cross-dock facility)</i>	
Hourly Forklift Cost	<u>\$ 40</u>
<i>(Cost of fuel must be included)</i>	
Staff Hourly Rate	<u>\$ 60</u>
Documentation Cost	<u>\$ 50/load</u>

- Other Transportation Equipment Costs – Optional** *(check if page attached)* This section is optional. **Information provided will not be considered during bid evaluation or award determination.** Bidders may submit costs related to additional transportation equipment they can provide, separate from the base bid, on a separate attachment.

If this section is completed, the bidder must sign and date the attachment. Submission of this information does not obligate MEMA to procure any additional equipment or services. MEMA may, at its sole discretion, use the information provided for internal planning or market research purposes only. Any future procurement of additional equipment or services will comply with applicable Mississippi procurement laws and regulations.

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Amendment #2
Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
1. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Part B of Operational Requirements notes that vendor must provide a Facility and multiple drop yards. Must these be vendor owned or can they be leased/subcontracted. And does vendor need to possess and maintain the facility year round? Or just needs the access to it?	Contractor must provide access to leased, subcontracted, or vendor-owned facilities and drop yards, but only in the event of a state or federally declared emergency disaster.
2. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Re the above section and question - how will facility, ancillary labor and equipment costs be priced into the contract? There is no price submission for these items despite them being an essential part of operations, according to Part B - Bidders Dock Mgmt and Facility	The agency published <i>Amendment #1-Revised Contract Cost Analysis and Breakdown</i> on December 9, 2025, which is available on the agency website. The addition of a line-item for cross-dock facility operations cost is included in this amendment. This line item will not be considered during bid evaluation; however, the contractor will be required to honor these prices for the duration of the contract as specified.
3. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Is the "contractor's identified address" where state-purchased commodities are shipped the same physical location as the required cross-dock facility?	No, it does not have to be the same address. The cross-dock address can be identified by the vendor.
4. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Must the cross-dock facility be located within the State of Mississippi, or may the facility be located in an adjacent state (e.g., Alabama, Louisiana, Tennessee) within reasonable proximity to the State Staging Areas?	The cross-dock facility should be located within reasonable proximity to the state staging areas.
5. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	If the cross-dock facility must be located within Mississippi, is there a required geographic area or maximum distance from the State Staging Areas?	There is not a required geographic area or maximum distance from the state staging areas for the cross-dock facility.

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Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
6. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	Must the cross-dock facility be a permanent structure, or may the contractor utilize a temporary structure (e.g., tensioned fabric building, portable warehouse) that meets all operational requirements?	No, as long as it meets the safety requirements of the vendor for the transfer of commodities.
7. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	If a temporary structure is permitted, must the temporary facility be in place year-round for the duration of the contract, or may it be erected upon activation and demobilized after each event?	If temporary, the structure and operation will only be required during the declared disaster and may be erected upon activation and demobilized after each event.
8. Section 4.1.1.B - Dock Mgmt and Facility, Page 4	May the contractor lease or partner with a third-party facility provider to meet the cross-dock facility requirement, or must the contractor own or directly lease the facility?	Yes, the contractor can lease or partner with a third-party facility for cross docking.
9. Section 4.1.1.A - Transportation Network Ability, Page 4	What are the anticipated CSA locations, or what is the typical distance range from each SSA to its associated CSAs?	Anticipated support is based on the disaster, with an estimated radius of no more than 150 miles.
10. Section 4.1.1.A - Transportation Network Ability, Page 4	How many CPOD sites should the contractor anticipate servicing per activation?	With a major hurricane, the lower six (6) counties anticipate 30 or more CPODs.
11. Section 4.1.1.A - Transportation Network Ability, Page 4	Are CSA and CPOD locations pre-determined and published, or are they established dynamically based on the disaster's geographic impact?	CPODs are predetermined and will be provided to the contractor; however, the address may change based on damages.
12. Section 4.1.1.A - Transportation Network Ability, Page 4	If CSA and CPOD locations are established dynamically, what is the expected notification lead time before the contractor must begin deliveries to a newly designated CSA or CPOD?	Anticipated timeline to delivery to the CPODs is 72 hours after landfall. Some deliveries may be required at 48 hours.
13. Section 4.1.1 - Detailed Minimum Specs, Page 3	Will all three State Staging Areas be activated simultaneously during a disaster event, or will MEMA designate specific SSAs	MEMA will designate specific SSAs based on the disaster's geographic impact.

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	based on the disaster's geographic impact?	
14. Section 4.1.1 - Detailed Minimum Specs, Page 3	If multiple SSAs are activated, is the contractor expected to provide separate personnel and equipment at each active SSA concurrently?	Yes, if MEMA is operating an additional SSA staffing will need to be at each site for vendor continuity.
15. Section 4.1.1.D - Shuttle, Page 4	What criteria determine whether MEMA will require 50 trailers versus 100 trailers for a given activation?	Estimates will be made based on the storm's category, anticipated landfall, and population density.
16. Section 4.1.1.D - Shuttle, Page 4	Is the contractor required to have all 100 trailers available and mobilization-ready within 72 hours, or only the minimum of 50 trailers with the remaining 50 available on an as-needed basis with additional lead time?	The contractor will be part of the planning process when MEMA estimates the orders for the commodities. For example, 2025 estimate of bottled water for a Category 3 hurricane strike at Biloxi, MS with support to 13 counties initial is 57 trailers loads for 2 DOS. The current bottled water vendor per trailer load of 16.9 oz bottles is 38,304 bottles.
17. Section 4.1.1.D - Shuttle, Page 4	If MEMA initially requests 50 trailers and subsequently requires an additional 50 trailers during an ongoing activation, what is the expected mobilization timeframe for the additional units?	MEMA will order a minimum two-day supply; then, follow-up requests will be based on anticipated recovery of utilities in the disaster area.
18. Section 4.1.1.D - Shuttle, Page 4	What are the required trailer specifications, including length, type, and weight capacity?	Specific trailer specifications are not available. The Contractor should ensure that trailers are capable of transporting loads such as approximately 38,304 bottles of 16.9 oz bottled water or palletized shelf-stable meals averaging 1,100 lbs. per pallet. All pallets must remain accessible by pallet jack at the delivery endpoint.

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Questions and Answers

IFB Section, Page Number	Vendor/Contractor Question	Agency Response
19. Section 4.1.1.D - Shuttle, Page 4	Are refrigerated trailers required for any portion of the 50–100 trailer fleet?	No
20. Section 4.1.1.D - Shuttle, Page 5	Will FEMA deliver all federal commodities directly and exclusively to the SSA, or may FEMA also deliver commodities to the contractor's cross-dock facility for consolidation and subsequent transport to the SSA?	MEMA will utilize FEMA commodities transported on FEMA trailers between the SSA and CPOD. The contractor will move trailers between the CPOD and SSA as needed. Returned FEMA trailers will be segregated at the SSA for pickup by FEMA prime movers at the conclusion of the disaster. No cross-docking of these trailers will occur.
21. Section 4.1.1.D - Shuttle, Page 5	When FEMA delivers trailers directly to the SSA, is the contractor responsible for any handling, unloading, or cross-docking of FEMA trailer contents at the SSA?	No, but cross docking of FEMA trailers will be required. The contractor's responsibility is limited to transporting FEMA or contractor trailers between the CPOD and SSA; responsibility for the contents of the trailers is excluded.
22. Section 4.1.1.D - Shuttle, Page 5	If the contractor is not responsible for handling FEMA trailer contents at the SSA, is the contractor's sole responsibility to provide power units to shuttle intact FEMA trailers to CSA and CPOD sites?	Correct, the contents will remain in the FEMA trailer and will be transported by the vendor's prime mover to the established CPOD by the IMAT.
23. Section 4.1.1.D - Shuttle, Page 5	Do FEMA trailers and their associated tracking, documentation, and reporting requirements follow the same procedures as contractor-leased trailers, or do separate procedures apply?	The state will sign for the FEMA commodities. The vendor will track and deliver the trailers using the same accountability procedures.
24. Section 4.1.1.D - Shuttle, Page 5	If separate procedures apply to FEMA trailers, please provide the FEMA-specific requirements.	Once received at the SSA, the trailer will be state property and accountable. FEMA trailers will be returned to the SSA from the CPOD by the vendor's prime movers for FEMA pick up.

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IFB Section, Page Number	Vendor/Contractor Question	Agency Response
25. Section 4.1.1.D - Shuttle, Page 5	For billing purposes, are shuttle movements of FEMA trailers compensated at the same daily prime mover rate as movements of contractor-leased trailers?	Yes, they will be considered MEMA assets and billed at the vendors established prime mover rate.

Receipt of Amendment #2 Acknowledged:

Company: Total Transportation of MS, LLC
By: *Chris Wood*
Printed Name: Chris Wood
Title: Manager, Enterprise Sale: